

Fields Corporation
Summary of First Quarter Financial Information and Business Results (Non-Consolidated)
Year Ending March 31, 2005

August 6, 2004

Company Name: Fields Corporation (Stock code: 2767)
(URL: <http://www.fields.biz>)

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President, Representative Director, and CEO

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1. Summary of quarterly report of business results

- (1) Simplified methods applied for accounting (Yes/No): Yes Simplified methods were partially applied for calculating tax expense and other items.
- (2) Changes made in accounting methods used since most recent fiscal year (Yes/No): No

2. Summary of business results for the first quarter of the year ending March 31, 2005 (April 1 to June 30, 2004)

(1) Non-consolidated operating results (Truncated to lower of one million)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	(% change)	Millions of yen	(% change)	Millions of yen	(% change)	Millions of yen	(% change)
First quarter, year ending March 31, 2005	16,708	(-25.8)	1,877	(-55.0)	1,841	(-56.3)	1,086	(-50.1)
First quarter, year ended March 31, 2004	22,532	(—)	4,169	(—)	4,216	(—)	2,175	(—)
Year ended March 31, 2004 (For reference)	65,140		11,951		12,054		6,520	

	Net income per share	Diluted net income per share
	Yen	Yen
First quarter, year ending March 31, 2005	6,564.06	—
First quarter, year ended March 31, 2004	67,347.37	—
Year ended March 31, 2004 (For reference)	39,846.27	—

- Notes: 1. The average number of shares outstanding was 165,500 for the first quarter of the year ending March 31, 2005, 32,300 for the first quarter of the year ended March 31, 2004, and 161,500 for the year ended March 31, 2004.
2. The total number of shares issued increased by 12,000, to 173,500, following a public offering on June 15, 2004.
3. Percentages for sales, operating income and other items denote changes compared with the corresponding quarter of the previous fiscal year.
4. The financial statements presented in this summary are prepared under Japanese generally accepted accounting principles.

(2) Non-consolidated financial position

	Total assets	Shareholders' equity	Shareholders' equity ratio	Shareholders' equity per share
	Millions of yen	Millions of yen	%	Yen
First quarter, year ending March 31, 2005	43,048	28,216	65.5	162,628.88
First quarter, year ended March 31, 2004	25,736	10,847	42.1	335,851.13
Year ended March 31, 2004 (For reference)	37,114	14,701	39.6	90,507.27

3. Forecast for the year ending March 31, 2005

	Net sales	Ordinary income	Net income	Dividends per share		
				Interim	Year-end	Total for the year
	Millions of yen	Millions of yen	Millions of yen	Yen	Yen	Yen
Interim	31,200	4,100	2,190	2,000.00	—	—
Full-year	71,700	13,800	7,490	—	2,000.00	4,000.00

Reference: Forecast net income per common share for the year ending March 31, 2005: ¥21,588.92.

Note: The Company will effect a two-for-one stock split (free issue) on September 3, 2004. For this reason, we calculate forecast net income per common share using an average of 343,000 shares in the year ending March 31, 2005. In addition, the annual dividend is stated as ¥4,000 per share following the stock split (¥2,000 interim and ¥2,000 year-end dividend). Prior to the stock split, the annual dividend was ¥8,000 yen per share (¥4,000 interim and ¥4,000 year-end dividend).

Non-Consolidated Balance Sheets

(Thousands of yen, %)

Item	Period	First quarter previous term (As of June 30, 2003)		First quarter current term (As of June 30, 2004)		Previous fiscal year (As of March 31, 2004)	
		Amount	% total	Amount	% total	Amount	% total
Assets							
I Current assets							
1. Cash and cash equivalents		3,303,001		18,396,763		4,865,913	
2. Notes receivable trade		925,559		5,968,967		1,596,052	
3. Accounts receivable trade		14,089,147		4,068,111		17,236,355	
4. Inventories		59,927		134,474		100,115	
5. Deferred tax assets		241,486		350,606		350,606	
6. Other current assets		954,943		4,052,689		3,171,077	
7. Allowance for doubtful accounts		(84,300)		(86,800)		(86,800)	
Total current assets		19,489,765	75.7	32,884,812	76.4	27,233,322	73.4
II Fixed assets							
1. Tangible fixed assets		1,681,702	6.5	3,456,610	8.0	2,995,767	8.0
2. Intangible fixed assets		177,607	0.7	258,444	0.6	245,740	0.7
3. Investments and other assets							
1) Investments in subsidiaries and affiliates		907,450		1,790,450		1,790,450	
2) Long-term loans receivable from affiliates		1,760,000		2,150,000		2,150,000	
3) Deposits		1,005,988		1,515,835		1,463,804	
4) Deferred tax assets		225,172		323,173		222,813	
5) Other		575,075		763,376		1,106,806	
6) Allowance for doubtful accounts		(85,977)		(93,901)		(93,901)	
Total investments and other assets		4,387,708	17.1	6,448,934	15.0	6,639,975	17.9
Total fixed assets		6,247,018	24.3	10,163,989	23.6	9,881,483	26.6
Total assets		25,736,783	100.0	43,048,801	100.0	37,114,805	100.0

(Thousands of yen, %)

Item	Period		First quarter previous term (As of June 30, 2003)		First quarter current term (As of June 30, 2004)		Previous fiscal year (As of March 31, 2004)	
	Amount	% total	Amount	% total	Amount	% total		
Liabilities								
Current liabilities								
1. Accounts payable trade	9,407,613		5,625,880		11,551,154			
2. Short-term borrowings	—		3,000,000		3,000,000			
3. Other accounts payable	777,335		854,525		970,717			
4. Accrued income taxes	2,086,633		930,247		3,925,000			
5. Accrued bonuses	31,500		32,100		18,600			
6. Other current liabilities	818,703		1,253,514		882,681			
Total current liabilities	13,121,786	51.0	11,696,267	27.2	20,348,153	54.8		
Long-term liabilities								
1. Retirement benefit provisions	110,804		126,924		120,815			
2. Reserve for directors' retirement bonuses	561,825		699,800		699,800			
3. Deposits received	1,021,144		2,258,634		1,193,049			
4. Other liabilities	73,231		51,065		51,065			
Total long-term liabilities	1,767,005	6.9	3,136,423	7.3	2,064,729	5.6		
Total liabilities	14,888,792	57.9	14,832,691	34.5	22,412,882	60.4		
Shareholders' equity								
Common stock	1,295,500	5.0	7,948,036	18.5	1,295,500	3.5		
Capital surplus								
1. Additional paid-in capital	1,342,429	5.3	7,994,953	18.6	1,342,429	3.6		
Retained earnings								
1. Legal reserve	9,580		9,580		9,580			
2. Voluntary reserve	5,000,000		10,000,000		5,000,000			
3. Unappropriated retained earnings	3,117,366		2,171,570		6,816,219			
Total retained earnings	8,126,946	31.5	12,181,150	28.2	11,825,799	31.9		
Unrealized holding gain on available-for-sale securities	83,115	0.3	91,969	0.2	238,194	0.6		
Total shareholders' equity	10,847,991	42.1	28,216,109	65.5	14,701,923	39.6		
Total liabilities and shareholders' equity	25,736,783	100.0	43,048,801	100.0	37,114,805	100.0		

Non-Consolidated Statements of Income

(Thousands of yen, %)

Item	Period	First quarter previous term (Three months ended June 30, 2003)		First quarter current term (Three months ended June 30, 2004)		Previous fiscal year (Year ended March 31, 2004)	
		Amount	% sales	Amount	% sales	Amount	% sales
		Net Sales	22,532,656	100.0	16,708,121	100.0	65,140,732
Cost of sales	16,249,322	72.1	12,125,728	72.6	43,975,843	67.5	
Gross profit	6,283,333	27.9	4,582,393	27.4	21,164,888	32.5	
Selling, general and administrative expenses	2,114,106	9.4	2,705,325	16.2	9,213,303	14.1	
Operating income	4,169,226	18.5	1,877,067	11.2	11,951,585	18.4	
Non-operating income	52,906	0.2	144,094	0.9	128,873	0.2	
Non-operating costs	5,287	0.0	179,509	1.1	25,897	0.1	
Ordinary income	4,216,845	18.7	1,841,652	11.0	12,054,561	18.5	
VI Extraordinary income	—		162,685	1.0	46,014	0.1	
Extraordinary loss	222	0.0		0.0	60,225	0.1	
Income before income taxes	4,216,622	18.7	2,004,338	12.0	12,040,349	18.5	
Income taxes	2,041,302	9.1	917,986	5.5	5,520,177	8.5	
Net income	2,175,319	9.6	1,086,351	6.5	6,520,172	10.0	
Earnings carried over from previous term	942,046		1,085,219		942,046		
Interim dividends paid	—				646,000		
Unappropriated retained earnings	3,117,366		2,171,570		6,816,219		