## Fields Corporation Summary of Financial Statements (Non-Consolidated) Year Ended March 31, 2005

May 13, 2005

Company Name:

Listed on:
Head Office:
Representative Director:

Inquiries:

Fields Corporation
(URL: http://www.fields.biz)
JASDAQ (Stock code: 2767)
Tokyo
Hidetoshi Yamamoto
President, Representative Director and CEO
Hiroyuki Yamanaka
General Manager, Administration Division for Board of Directors
Tel: 81-3-5784-2111
May 13, 2005
Yes

Interim Dividend System (Yes/No):
Date of Commencement of Dividend Payment:June 30, 2005
Ordinary General Meeting of Shareholders: June 29, 2005
Unit Stock System (Yes/No): No

1. Business results for the year ended March 31, 2005 (April 1, 2004, to March 31, 2005)
(1) Operating results
(Rounded down to nearest million)

|  | Net sales |  | Operating income |  | Ordinary income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | (\% change) | Millions of yen | (\% change) | Millions of yen | (\% change) |
| Year ended <br> March 31, 2005 | 79,970 | (22.8) | 12,275 | (2.7) | 12,312 | 2.1) |
| Year ended March 31, 2004 | 65,140 | (6.7) | 11,951 | (65.1) | 12,054 | (65.5) |


|  | Net income | Net income <br> per share | Diluted net <br> income per <br> share | Return on <br> equity | Ordinary <br> income to <br> total assets | Ordinary <br> income to <br> net sales |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Year ended | Millions of yen | \% change) | Yen | Yen | $\%$ | $\%$ | $\%$ |
| March 31, 2005 | 6,721 | $(3.1)$ | $19,289.46$ | - | 27.9 | 23.3 | 15.4 |
| Year ended <br> March 31, 2004 | 6,520 | $(72.2)$ | $39,846.27$ | - | 54.9 | 44.3 | 18.5 |

$\begin{array}{lll}\text { Notes: } & \text { 1. Average number of shares outstanding } \\ & \text { Year ended March 31, 2005: } & 343,000 \\ & \text { Year ended March 31, 2004: } & 161,500\end{array}$
2. 12,000 new shares were issued through book building process on June 15, 2004.
3. Shares increased by 173,500 through a 2-for-1 stock split carried out on September 3, 2004.
4. Changes in accounting methods (Yes/No): No
5. Percentages for net sales, operating income, ordinary income and net income denote changes compared with the previous fiscal year.
(2) Dividend information

|  | Annual dividend per share |  |  | Annual dividend paid | Payout ratio | Dividend as percentage of shareholders' equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Interim | Year-end |  |  |  |
|  | Yen | Yen | Yen | Millions of yen | \% | \% |
| Year ended <br> March 31, 2005 | 4,000.00 | 2,000.00 | 2,000.00 | 1,388 | 20.7 | 4.2 |
| Year ended | 24,000.00 | 20,000.00 | 4,000.00 | 1,292 | 20.1 | 8.8 |

(3) Financial position

|  | Total assets | Shareholders' equity | Shareholders' equity <br> ratio | Shareholders' equity <br> per share |
| :--- | :---: | :---: | :---: | :---: |
| Year ended | Millions of yen | Millions of yen |  | Yen |
| March 31, 2005 | 68,354 | 33,414 | 48.9 | $95,993.86$ |
| Year ended | 37,114 | 14,701 | 39.6 | $90,507.27$ |
| March 31, 2004 |  |  |  |  |

Notes: 1. Number of shares outstanding at year-end
Year ended March 31, 2005: 347,000
Year ended March 31, 2004: 161,500
2. 12,000 new shares were issued through book building process on June 15, 2004.
3. Shares increased by 173,500 through a 2 -for- 1 stock split carried out on September 3, 2004.
4. Treasury stock at year-end

Year ended March 31, 2005: -
Year ended March 31, 2004: -
2. Forecast earnings for the year ending March 31, 2006 (April 1, 2005, to March 31, 2006)

|  | Net sales |  | Ordinary | Net income | Annual dividend per share |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | income |  | Interim |  | Yen | Yen |  |
|  |  |  |  | - | - |  |  |
| Interim | Millions of yen | Millions of yen | Millions of yen | $2,000.00$ | $4,000.00$ |  |  |

Reference: Projected net income per share for the year ending March 31, 2006: $¥ 21,023.05$
7. Non-consolidated Financial Statements



2. Non-consolidated Statements of Income

(Thousands of yen, \%)

(Thousands of yen)

(Note) Dates within parentheses under the period are the scheduled dates for approval at the general meeting of shareholders.
(Note) Details of dividends per share

|  | Fiscal year ended March 31, 2004 |  |  | Fiscal year ended March 31, 2005 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Full year | Interim | Year-end | Full year | Interim | Year-end |
| Common stock <br> (details) | Yen | Yen | Yen | Yen | Yen | Yen |
| Ordinary dividend <br> Commemorative <br> dividend | 14,000 | 10,000 | 4,000 | 4,000 | 2,000 | 2,000 |

## Significant Accounting Policies for the Preparation of Non-consolidated Financial Statements

Significant Accounting Policies

| Item | Fiscal year ended March 31, 2004 <br> (April 1, 2003 - March 31, 2004) | Fiscal year ended March 31, 2005 <br> (April 1, 2004 - March 31, 2005) |
| :---: | :---: | :---: |
| 1. Valuation standards and methods for marketable securities | (1) Shares of subsidiaries and affiliates Stated at cost determined by the moving-average method. <br> (2) Other marketable securities <br> Those with market value: <br> Stated at market value based on market price as of the balance sheet date (unrealized gains or losses are directly charged or credited to shareholders' equity, with the cost of securities sold determined by the moving-average method). <br> Those with no market value: Stated at cost determined by the moving-average method. | (1) Shares of subsidiaries and affiliates Same as left <br> (2) Other marketable securities Those with market value: Same as left <br> Those with no market value: Same as left |
| 2. Valuation standards and methods for inventories | (1) Merchandize <br> Used pachinko/pachislot machines <br> Stated at cost determined by the specific identification method. <br> Others <br> Stated at cost determined by the moving-average method. <br> (2) Supplies <br> Stated at cost determined by the last purchase price method | (1) Merchandize <br> Used pachinko/pachislot machines <br> Same as left <br> Others <br> Same as left <br> (2) Supplies <br> Same as left |
| 3. Depreciation methods for fixed assets | (1) Tangible fixed assets <br> Declining-balance method <br> However, the straight-line method is applied to buildings (excluding building fixtures) acquired after April 1, 1998. <br> The estimated useful lives of depreciable assets are as follows: <br> Buildings: 6-50 years <br> Structures: 10-27 years <br> Vehicles: 4-6 years <br> Tools and equipment: 3-20 years <br> (2) Intangible fixed assets <br> Straight-line method <br> The straight-line method is applied to software for company use, based on its useful life within the Company (five years). <br> (3) Long-term prepaid expenses Straight-line method | (1) Tangible fixed assets <br> Declining-balance method However, the straight-line method is applied to buildings (excluding building fixtures) acquired after April 1, 1998. <br> The estimated useful lives of depreciable assets are as follows: <br> Buildings: 6-50 years <br> Structures: 10-50 years <br> Vehicles: 4-6 years <br> Tools and equipment: 3-20 years <br> (2) Intangible fixed assets <br> Same as left <br> (3) Long-term prepaid expenses <br> Same as left |
| 4. Treatment of deferred charges | New stock issuance expenses These expenses are charged in full at the time they are incurred. | New stock issuance expenses <br> These expenses are charged in full at the time they are incurred. <br> The issuance of 12,000 new shares of common stock on June 15, 2004, through public offering was carried out by underwriting companies purchasing and underwriting the shares at $¥ 1,108,755$ per share, which differed from the share issue price of $¥ 1,161,000$ - the offering price paid by ordinary investors. <br> The gross spread or differential between the two prices was, in this case, $¥ 626,940$ thousand-the de facto underwriting commission. If, as was preciously the case, the underwriting and share issue prices were the same, the underwriting commission would have been charged as new stock issuance expenses. <br> Consequently, compared to the previous method of accounting for underwriting commission, new stock issuance expenses and the total of common stock and capital surplus are each reduced by $¥ 626,940$ thousand, while ordinary income and income before income taxes are each increased by the same amount. |



| Category | Fiscal year ended March 31, 2004 <br> (April 1, 2003 - March 31, 2004) | Fiscal year ended March 31, 2005 <br> (April 1, 2004 - March 31, 2005) |
| :--- | :---: | :---: |
| 7. Treatment of lease transactions | Finance lease transactions, other than those <br> where the ownership of the leased assets is <br> deemed to be transferred to the lessee, are <br> accounted for as ordinary operating lease <br> transactions. | Same as left |
| 8. Other significant standards <br> fundamental to the preparation <br> of financial statements | (1) Accounting for consumption tax <br> Consumption tax is accounted for by the <br> tax-excluded method. | (1) Accounting for consumption tax <br> Same as left |

## Change in disclosure methods

| Fiscal year ended March 31, 2004 (April 1, 2003 - March 31, 2004) | Fiscal year ended March 31, 2005 (April 1, 2004 - March 31, 2005) |
| :---: | :---: |
| (Non-consolidated balance sheets) <br> Until the previous fiscal year, merchandizing right advances was included in "advances" under current assets. Owing to an increase in the financial importance of this item, it is now presented as a separate item. For the previous fiscal year, merchandizing right advances amounted to $¥ 262,125$ thousand. <br> Until the previous fiscal year, insurance reserve was presented as a separate item (the balance at the end of the current fiscal year was $¥ 14,801$ thousand). Owing to the item falling to below $1 \%$ of total assets, it is now included in "others" under fixed assets. <br> (Non-consolidated statements of income) <br> Until the previous fiscal year, outsourcing expenses and recruitment and training expenses were included in "others" under sales, general and administrative expenses. Owing to this item exceeding $5 \%$ of SG\&A expenses, it is now presented as a separate item. Outsourcing expenses and recruitment and training expenses for the previous fiscal year amounted to $¥ 340,493$ thousand and $¥ 206,313$ thousand, respectively. | (Non-consolidated statements of income) Until the previous fiscal year, administrative services fees received was stated as a separate item under non-operating income. Owing to this item falling below $10 \%$ of non-operating income, it is now included in "others" under non-operating income. Administrative services fees received in the current fiscal year amounted to $¥ 15,452$ thousand. |

Additional information

| $\begin{array}{l}\text { Fiscal year ended March 31, 2004 } \\ \text { (April 1, 2003 - March 31, 2004) }\end{array}$ | $\begin{array}{c}\text { Fiscal year ended March 31, 2005 } \\ \text { (April 1, 2004 - March 31, 2005) }\end{array}$ |
| :---: | :--- |
|  | $\begin{array}{l}\text { Accompanying the promulgation of the Law for Partial Amendment } \\ \text { to the Local Tax Law, etc. (Law No. 9 of 2003) on March 31, 2003, } \\ \text { and the consequent introduction of the pro forma standard taxation } \\ \text { system, which applies to fiscal years commencing on or after April } \\ 1,2004, ~ f r o m ~ t h e ~ c u r r e n t ~ f i s c a l ~ y e a r, ~ t h e ~ C o m p a n y ~ i n c l u d e s ~ c h a r g e s ~\end{array}$ |
| for the value-added and capital portions of corporate enterprise tax |  |
| in selling, general and administrative expenses in accordance with |  |
| the Practical Procedures for Indication of Pro Forma Taxation in |  |
| Income Statement concerning Corporate Enterprise Tax |  |$\}$| (Accounting Standards Board of Japan, Accounting Practices Report |
| :--- |
| No. 12 dated February 13, 2004). |
| As a result, SG\&A expenses increased by ¥107,461 thousand, and |
| operating income, ordinary income, and income before income |
| taxes decreased by ¥107,461 thousand. |

(Non-consolidated Balance Sheets)

| Fiscal year ended March 31, 2004 (As of March 31, 2004) |  |
| :---: | :---: |
| *1. Assets and liabilities for affiliates |  |
| Other than the items separately stated, the followings are included. |  |
| Accounts receivable - trade | $¥ 2,480,033$ thousand |
| Deposits | $¥ 550,355$ thousand |
| Accounts payable - trade | $¥ 8,057,909$ thousand |
| *2. Number of authorized and outstanding shares |  |
| Authorized shares Common stock | 586,000 shares |
| Outstanding shares Common stock | 161,500 shares |
| 3. Contingent liabilities |  |
| The Company provides payment guarantees for sales of pachinko/pachislot machines to pachinko halls on an agency basis for pachinko/pachislot machine makers. |  |
| Gaia Co., Ltd. | $¥ 28,059$ thousand |
| K.K. Sunvic | $¥ 26,264$ thousand |
| Asahi Shoji K.K. | $¥ 24,688$ thousand |
| Y.K. Sanei | $¥ 22,194$ thousand |
| Gunkay Co., Ltd. | $¥ 21,429$ thousand |
| Sankei Shoji K.K. | $¥ 20,848$ thousand |
| K.K. Vivre | $¥ 16,121$ thousand |
| K.K. Toei Kanko | $¥ 15,910$ thousand |
| Meihou Jitsugyo K.K. | $¥ 15,821$ thousand |
| Matsuoka Shoji K.K. | $¥ 15,435$ thousand |
| Others 222 | $¥ 537,721$ thousand |
| Total | $¥ 744,496$ thousand |

## 4. Notes receivable endorsed

$¥ 591,657$ thousand
5. Dividend restrictions

As a result of mark-to-market valuation of securities, net assets increased by $¥ 238,194$ thousand. However, the Company is prohibited from utilizing the said amount for dividend payment in accordance with Article 124-3 of the Commercial Code Enforcement Regulations.
6. Overdraft agreements and loan commitments

To efficiently raise working capital, the Company has concluded overdraft and loan commitment agreements with six banks. As of the end of the fiscal year, unutilized amounts under these agreements were as follows:

| Overdraft limit plus total amount |  |
| :--- | :--- |
| of loan commitments | $¥ 6,000,000$ thousand |
| Borrowings outstanding | $¥ 3,000,000$ thousand |
| Difference | $¥ 3,000,000$ thousand |

(Non-consolidated Statements of Income)

| Fiscal year ended March 31, 2004 <br> (April 1, 2003 - March 31, 2004) | Fiscal year ended March 31, 2005 (April 1, 2004 - March 31, 2005) |
| :---: | :---: |
| *1. Items for affiliates that are included in the statements of income are as follows: <br> Purchases <br> $¥ 33,508,152$ thousand <br> Interest income $¥ 29,858$ thousand <br> Dividend income $¥ 21,000$ thousand <br> Administrative services fees received $¥ 13,440$ thousand | *1. Items for affiliates that are included in the statements of  <br> income are as follows:  <br> Purchases $¥ 45,095,320$ thousand <br> Interest income $¥ 30,986$ thousand <br> Discounts on purchases $¥ 159,668$ thousand <br> Other non-operating income $¥ 39,052$ thousand |
| *2. Gain on sale of fixed assets arose from sale of land. *3. | *2. Gain on sale of fixed assets arose from sale of vehicles. <br> *3. Loss on sale of fixed assets arose from sale of tools, furniture and fixtures. |
| *4. Details of loss on disposal of fixed assets are as follows:  <br> Buildings $¥ 3,442$ thousand <br> Structures $¥ 1,488$ thousand <br> Vehicles $¥ 2,680$ thousand <br> Tools, furniture and fixtures $¥ 10,027$ thousand <br> Total $¥ 17,638$ thousand | *4. Details of loss on disposal of fixed assets are as follows: |

(Leases)


## (Marketable Securities)

Fiscal year ended March 31, 2004 (As of March 31, 2004)
Shares of subsidiaries and affiliates with market values are as follows.

| (Thousands of yen) |  |  |  |
| :---: | :---: | :---: | :---: |
| Category | Carrying value on <br> non-consolidated <br> balance sheet | Market value | Difference |
| Shares of affiliates | 883,000 | $1,585,000$ | 702,000 |

Fiscal year ended March 31, 2005(As of March 31, 2005)
Shares of subsidiaries and affiliates with market values are as follows.

| Category | Carrying value on <br> non-consolidated <br> balance sheet | Market value | Difference |
| :---: | :---: | :---: | :---: |
| Shares of subsidiaries | $2,670,100$ | $3,276,000$ | 605,900 |

## (Deferred Tax Accounting)

| Fiscal year ended March 31, 2004 (As of March 31, 2004) |  | Fiscal year ended March 31, 2005 (As of March 31, 2005) |  |
| :---: | :---: | :---: | :---: |
| 1. Main components of deferred tax assets and deferred tax liabilities <br> (Deferred tax assets) |  | 1. Main components of deferred tax assets and deferred tax liabilities <br> (Deferred tax assets) |  |
| Unrecognized reserve for retirement benefits for directors and statutory auditors | $¥ 284,818$ thousand | Unrecognized reserve for retirement benefits for directors and statutory auditors | $¥ 231,460$ thousand |
| Unrecognized accrued enterprise taxes | $¥ 320,659$ thousand | Unrecognized accrued enterprise taxes | $¥ 155,664$ thousand |
| Excess reserve for retirement benefits | $¥ 47,392$ thousand | Excess reserve for retirement benefits | $¥ 51,989$ thousand |
| Excess allowance for doubtful accounts | $¥ 24,187$ thousand | Excess allowance for doubtful accounts | $¥ 40,502$ thousand |
| Excess reserve for accrued bonuses | $¥ 7,570$ thousand | Excess reserve for accrued bonuses | $¥ 8,140$ thousand |
| Others | $¥ 52,275$ thousand | Unrecognized allowance for investment losses | $¥ 79,365$ thousand |
| Total deferred tax assets | $¥ 736,903$ thousand | Others | $¥ 47,916$ thousand |
| (Deferred tax liabilities) |  | Total deferred tax assets (Deferred tax liabilities) | $¥ 615,039$ thousand |
| Unrealized gains (losses) on other marketable securities | ( $¥ 163,482$ thousand) | Unrealized gains (losses) on other marketable securities <br> Total deferred tax liabilities <br> Net deferred tax assets | ( $¥ 240,079$ thousand) |
| Total deferred tax liabilities | (¥163,482 thousand) |  | ( $¥ 240,079$ thousand) |
| Net deferred tax assets | $¥ 573,420$ thousand |  | $¥ 347,960$ thousand |
| 2. Breakdown of main items causing $d$ statutory tax rate and the effective applying deferred tax accounting | es between the come taxes after | 2. Breakdown of main items causing differences between the statutory tax rate and the effective rate for income taxes after applying deferred tax accounting |  |
| Statutory tax rate (Adjustments) | 42.0 \% | Statutory tax rate (Adjustments) | $40.7 \%$ |
| Accumulated earnings tax | 3.0 \% | Accumulated earnings tax | 2.5 \% |
| Per capita levy of local resident income tax | 0.2 \% | Per capita levy of local residential income tax | 0.3 \% |
| Entertainment expenses not deductible for tax purposes | 0.5 \% | Entertainment expenses not deductible for tax purposes | 0.8 \% |
| Non-taxable dividend income | (0.1) \% | Non-taxable dividend income | (0.1) \% |
| Others | 0.2 \% | Tax deductions | (0.1) \% |
| Effective income tax rate after application of deferred tax accounting | 45.8 \% | Others | 0.8 \% |
|  |  | Effective income tax rate after application of deferred tax accounting | 44.9 \% |

Details of Increases in Number of Shares Outstanding during the Fiscal Year under Review

| Fiscal year ended March 31, 2004 (April 1, 2003 - March 31, 2004) | Fiscal year ended March 31, 2005 (April 1, 2004 - March 31, 2005) |
| :---: | :---: |
| Stock split <br> Issuance of new shares through a stock split on November 20, 2003 | Issuance of new shares through book building process Issuance of new shares through book building process on June 15, 2004 |
| Stock split ratio 5 -for-1 <br> Number of shares issued 129,200 shares | Number of shares issued 12,000 shares <br> Issue price $¥ 1,161,000$ <br> Issue value $¥ 1,108,755$ <br> Amount transferred to $¥ 554,378$ <br> paid-in-capital  |
|  | Stock split <br> Issuance of new shares through a stock split on September 3, 2004 |

(Per Share Data)

| Fiscal year ended March 31, 2004 (April 1, 2003 - March 31 2004) | Fiscal year ended March 31, 2005 (April 1, 2004 - March 31, 2005) |
| :---: | :---: |
| Book value per share $¥ 90,507.27$ | Book value per share $¥ 95,993.86$ |
| Net income per share $\quad ¥ 39,846.27$ | Net income per share $\quad ¥ 19,289.46$ |
| Since no latent shares exist, diluted net income per share is not stated. | Since no latent shares with dilution effects exist, diluted net income per share is not stated. |
| The Company implemented a 5-for-1 stock split on November 20, 2003. | The Company implemented a 2-for-1 stock split on September 3, 2004. |
| Per share data for the previous fiscal year assuming the stock split was implemented at the beginning of the previous fiscal year are given below. | Per share data for the previous fiscal year assuming the stock split was implemented at the beginning of the previous fiscal year are given below. |
| Book value per share $\quad ¥ 55,521.29$ | Book value per share $\quad ¥ 45,253.63$ |
| Net income per share $\quad ¥ 25,229.18$ | Net income per share $\quad ¥ 19,923.14$ |
| Since no latent shares exist, diluted net income per share is not stated. | Since no latent shares exist, diluted net income per share is not stated. |

(Note) The calculation basis for net income per share is as below.

|  | Fiscal year ended March 31, 2004 (April 1, 2003 - March 31, 2004) | Fiscal year ended March 31, 2005 (April 1, 2004 - March 31, 2005) |
| :---: | :---: | :---: |
| Net income | $¥ 6,520,172$ thousand | $¥ 6,721,283$ thousand |
| Amount not allocable to common shareholders <br> (Of which, bonuses to directors and statutory auditors by appropriation of retained earnings) | $¥ 85,000$ thousand ( $¥ 85,000$ thousand) | $¥ 105,000$ thousand ( $¥ 105,000$ thousand) |
| Net income allocable to common shares | $¥ 6,435,172$ thousand | $¥ 6,616,283$ thousand |
| Average number of shares of common stock outstanding | 161,500 shares | 343,000 shares |
| Outline of latent shares not reflected in the calculation of diluted net income per share since there are no dilution effects from them | - | Stock acquisition rights <br> Resolution on June 27, 2003 <br> Number of latent shares 3,180 shares |

Per share data adjusted retroactively
Per-share data stated in the summary of financial statements, based on data for the fiscal year ended March 31, 2005, have been adjusted for dilution from the stock splits implemented to date as follows.

|  | Fiscal year ended March 31, 2004 |  | Fiscal year ended March 31, 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end | Interim | Year-end |
|  | Yen | Yen | Yen | Yen |
| Net income per share | 10,256.18 | 19,923.14 | 5,876.37 | 19,289.46 |
| Dividend per share |  |  |  |  |
| Ordinary | 1,000.00 | 2,000.00 | 2,000.00 | 2,000.00 |
| Commemorative | 1,000.00 | - | - | - |
| Shareholders' equity per share | 37,175.20 | 45,253.63 | 84,247.58 | 95,993.86 |

(Note) A 2- for-1 stock split was implemented on September 3, 2004.
(Subsequent Events)

| Fiscal year ended March 31, 2004 <br> (April 1, 2003 - March 31, 2004) | Fiscal year ended March 31, 2005 <br> (April 1, 2004 - March 31, 2005) |
| :--- | :---: |
| Resolution for stock options |  |

The Board of Directors, at the meeting on April 14, 2004, resolved the following details regarding the issuance of stock acquisition rights as stock options pursuant to the provisions of Articles 280-20 and 280-21 of the Commercial Code, and based on the resolution of the $15^{\text {th }}$ ordinary general meeting of shareholders on June 27, 2003.

1. Issue date of stock acquisition rights
2. Number of stock acquisition rights to be issued
3. Issue value of stock acquisition rights
4. Class and number of shares for which stock acquisition rights are to be issued
5. Amount to be paid upon exercise of stock acquisition rights
6. Exercise period for stock acquisition rights
7. Number of persons eligible for stock acquisition rights allotment

April 14, 2004
681 rights
(five shares per stock acquisition right)
Gratis

3,405 shares of common stock
$¥ 1,520,000$ per share

From July 1, 2005, to
June 30, 2008
Directors, statutory auditors and employees of the Company Total of 115 people

Resolution for stock split (gratis issue)
On May 25, 2004, the Board of Directors passed a resolution authorizing a stock split (gratis issue).
Stock split (gratis issue)

1. A 2-for-1 common stock split will be implemented as follows on September 3, 2004.
(i) Number of shares to be increased through the stock split As common stocks, the number of shares to be increased will be the same as the number of shares outstanding as of July 15, 2004.
(ii) Split method

Common stock held by shareholders recorded or registered in the shareholder register or the effective shareholder register as of July 15, 2004, will be split on a 2-for-1 ratio.
2. Dividend reckoning date April 1, 2004

Per share data for the previous fiscal year and the current fiscal year, assuming such a stock split was implemented at the
beginning of the each fiscal year, are as follows.

| Previous fiscal year | Current fiscal year |
| :--- | :--- |
| Book value per share <br> $¥ 27,760.65$ | Book value per share <br> $¥ 45,253.63$ |
| Net income per share |  |
| $¥ 12,614.59$ | Net income per share |
| $¥ 19,923.14$ |  |
| Since no latent shares exist, |  |
| diluted net income per share |  |
| is not stated. |  | | Since no latent shares exist, |
| :--- |
| diluted net income per share |
| is not stated. |


| Fiscal year ended March 31, 2004 (April 1, 2003 - March 31, 2004) | Fiscal year ended March 31, 2005 <br> (April 1, 2004 - March 31, 2005) |
| :---: | :---: |
| Resolution for issuance of new shares in overseas markets On May 25, 2004, the Board of Directors passed a resolution authorizing the issuance of new shares in overseas markets. <br> (1) Number of shares to be issued 12,000 shares of common stock <br> (2) Issue value $¥ 1,108,755$ <br> (3) Amount transferred to paid-in capital $¥ 554,378$ <br> (4) Issue date June 15, 2004 <br> (5) Method of issuance HSBC Bank plc will act as lead manager of an underwriting syndicate, which will purchase the shares from the Company. Shares will be sold mainly in Europe through public offering (but only to qualifying institutional investors in the United States). <br> (6) Dividend reckoning date April 1, 2004 <br> (7) Use of funds raised Of the approximately $¥ 13.1$ billion raised through the issue of new shares, $¥ 4$ billion will be used to expand and upgrade the Company's sales network and internal sales management systems; $¥ 6$ billion will be used for acquiring and investing in merchandizing rights; and the remainder will be used for investments and loans to subsidiaries, etc. |  |

## 8. Changes in Directors

Changes are as yet undecided. However, any changes in directors will be decided at the meeting of the Board of Directors to be held in May 2005, and will be notified separately.

