## Summary

## Fields Corporation <br> Summary of First Quarter Financial Information and Business Results (Consolidated) <br> Year Ending March 31, 2006

August 5, 2005

| Company Name: | Fields Corporation (Stock code: 2767) |
| :--- | :--- |
|  | (URL: http://www.fields.biz) |
| Representative Director: | Hidetoshi Yamamoto <br> President, Representative Director and CEO <br> Inquiries: |
|  | Hiroyuki Yamanaka <br> General Manager, Administration Division for Board of Directors |
|  | Tel: (03) 5784-2111 |

1. Notes to quarterly financial information
(1) Simplified methods applied for accounting (Yes/No): Yes

Simplified methods were partially applied for calculating tax expense and other items.
(2) Changes in accounting methods since the most recent fiscal year (Yes/No): No
(3) Changes in the scope of consolidation or application of the equity method (Yes/No): Yes

Newly consolidated companies: 1; Excluded companies: 1; Newly added equity method companies: -;
Excluded equity method companies:
2. Summary of business results for the first quarter of the year ending March 31, 2006 (April 1 to June 30, 2005)
(1) Consolidated operating results
(Rounded down to nearest million)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Millions of } \\ & \text { yen } \end{aligned}$ | (\% change) | $\begin{aligned} & \text { Millions of } \\ & \text { yen } \end{aligned}$ | (\% change) | $\begin{aligned} & \text { Millions of } \\ & \text { yen } \end{aligned}$ | (\% change) | $\begin{aligned} & \text { Millions of } \\ & \text { yen } \end{aligned}$ | (\% change) |
| First quarter, year ending March 31, 2006 | 24,418 | (43.6) | 2,257 | (24.1) | 2,667 | (42.6) | 1,464 | (32.2) |
| First quarter, year ended March 31, 2005 | 17,004 | (-25.4) | 1,820 | (-56.7) | 1,870 | (-57.4) | 1,107 | (-53.2) |
| Year ended March 31, <br> 2005 (For reference) | 81,658 |  | 12,097 |  | 12,480 |  | 6,926 |  |


|  | Net income per share | Diluted net income <br> per share |
| :--- | :---: | :---: |
| First quarter, year <br> ending March 31, 2006 | $4,220.52$ | - |
| First quarter, year <br> ended March 31, 2005 | $6,694.06$ | - |
| Year ended March 31, <br> 2005 (For reference) | $19,888.61$ | - |

Notes: 1. Average number of shares outstanding
First quarter of the year ending March 31, 2006: 347,000 shares
First quarter of the year ended March 31, 2005: 165,500 shares
Year ended March 31, 2005: 343,000 shares
2. Percentages for net sales, operating income and other items denote changes compared with the corresponding quarter of the previous fiscal year.

## Qualitative data relating to consolidated operating results

During the first quarter of the fiscal year under review, the Fields Group continued to post strong sales of the Onimusha 3 pachislot machine and the $C R$ Neon Genesis Evangelion pachinko machine, which went on sale in the fiscal year ended March 31, 2005. As a result, net sales increased $43.6 \%$ year-on-year to $¥ 24,418$ million, operating income rose $24.1 \%$ to $¥ 2,257$ million, ordinary income surged $42.6 \%$ to $¥ 2,667$ million, and net income climbed $32.2 \%$ to $¥ 1,464$ million in the first quarter. The increase in operating income was smaller than the increase in net sales and ordinary income. This was attributable to the fact that despite raising the selling price because Onimusha 3, the Company's leading product, incorporated parts which utilized leading-edge technologies, such as high-performance image-processing chips and the 20 -inch liquid crystal "doughnut-vision" screen, it was impossible to fully absorb the increased manufacturing cost.

We have made use of our marketing capabilities-our forte-in undertaking such sales activities. We analyze customer needs through the preparation of hall records in order to grasp in detail the trends of client halls. By doing so, we carry out effective and efficient sales activities and channel our energies into enhancing the quality of our sales force, which is the largest in the industry. Information on needs accumulated through such marketing activities is fed back to the Product Development Division and reflected in product planning and development after the examination and analysis of market needs. We intend to continue enhancing our marketing capabilities in the future to further improve our corporate value and shareholder value.

As for other businesses, the Company entered into a business tie-up agreement, including capital participation, with J. Sakazaki Marketing Ltd. ("JSM") in July of this year. JSM, known for creating the American Major League Baseball boom, also handles television rights of football, golf, tennis and other sports. JSM is highly reputed to be the pioneer of sports marketing in Japan. On October 1 of this year, JSM is scheduled to be merged with the Company's subsidiaries Total Workout Corporation and Professional Management Co., Ltd. This merger would enable us to develop a structure that broadly utilizes sports content created by the new company not only in pachinko/pachislot areas but also in game software and books through game software developer D3 Publisher Inc. and publisher Kadokawa Haruki Corporation, partly owned by the Company.
(2) Consolidated financial position

|  | Total assets | Shareholders' equity | Shareholders' equity <br> ratio | Shareholders' equity <br> per share |
| :--- | :---: | :---: | :---: | :---: |
| First quarter, year <br> ending March 31, 2006 <br> First quarter, year <br> ended March 31, 2005 | Millions of yen | Millions of yen |  | Yen <br> (Fer |
| Year ended March 31, <br> 2005 (For reference) | 47,967 | 34,094 | 71.1 | $98,255.94$ |

Summary of consolidated cash flows

|  | Cash flows from <br> operating activities | Cash flows from <br> investing activities | Cash flows from <br> financing activities | Cash and cash <br> equivalents at end of <br> term |
| :--- | :---: | :---: | :---: | :---: |
| First quarter, year <br> ending March 31, 2006 <br> First quarter, year <br> ended March 31, 2005 | Millions of yen <br> $(1,977)$ | Millions of yen <br> $(1,006)$ | Millions of yen <br> $(956)$ | Millions of yen <br> 9,396 |
| Year ended March 31, <br> 2005 (For reference) | 1,328 | $(709)$ | 12,659 | 18,717 |

## Qualitative data relating to changes in consolidated financial position

Cash and cash equivalents for the first quarter of the year ending March 31, 2006, decreased $¥ 3,930$ million from March 31,2005 . This is primarily attributed to a cash outflow of $¥ 1,977$ million from operating activities compared to an inflow of $¥ 1,328$ million in the first quarter of the previous year and a cash outflow of $¥ 956$ million from financing activities as against an inflow of $¥ 12,659$ million in the first quarter of the previous year. As a result, the balance of cash and cash equivalents was $¥ 9,396$ million at the end of the first quarter of the year ending March 31, 2006.

## Cash flows from operating activities

Net cash used in operating activities was $¥ 1,977$ million. Significant items included income before income taxes and minority interest of $¥ 2,743$ million, a $¥ 21,149$ million decrease in notes and accounts receivable - trade, a $¥ 23,237$ million decrease in accounts payable - trade, and $¥ 2,595$ million in income taxes paid.

## Cash flows from investing activities

Net cash used in investing activities amounted to $¥ 1,006$ million. This is primarily attributable to purchases of property and equipment totaling $¥ 465$ million and purchases of intangible fixed assets totaling $¥ 285$ million.

## Cash flows from financing activities

Net cash used in financing activities totaled $¥ 956$ million. This is mainly a result of a $¥ 213$ million decline in short-term borrowings, the repayment of $¥ 120$ million in long-term borrowings, and the payment of $¥ 623$ million in cash dividends.
3. Forecast earnings for the year ending March 31, 2006 (April 1, 2005 to March 31, 2006)

|  | Net sales | Ordinary income | Net income |
| :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | Millions of yen |
| Interim | 38,500 | 5,200 | 2,700 |
| Full year | 94,900 | 14,700 | 7,700 |

Reference: Projected net income per share for the year ending March 31, 2006: $¥ 21,887.61$

## Qualitative data relating to forecast earnings

Forecast earnings for the year ending March 31, 2006 have been as projected for the most part through the first quarter. As such, for the time being there are no changes to the forecast earnings announced in "Summary of Financial Statements (Consolidated) - Year Ended March 31, 2005" and "Summary of Financial Statements (Non-Consolidated) Year Ended March 31, 2005."

## Appendix

Summary Consolidated Balance Sheets
(Thousands of yen, \%)

|  | First quarter of fiscal year ended March 31, 2005 <br> (As of June 30, 2004) |  | First quarter of fiscal year ending March 31, 2006 <br> (As of June 30, 2005) |  | Reference: <br> Fiscal year ended March 31, 2005 <br> (As of March 31, 2005) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% total | Amount | \% total | Amount | \% total |
| Assets |  |  |  |  |  |  |
| I. Current assets |  |  |  |  |  |  |
| 1. Cash and cash equivalents | 18,717,182 |  | 9,396,682 |  | 13,326,256 |  |
| 2. Notes and accounts receivable - trade | 10,073,327 |  | 16,397,138 |  | 37,667,536 |  |
| 3. Marketable securities | - |  | 5,000 |  | 5,000 |  |
| 4. Inventories | 366,057 |  | 453,716 |  | 480,171 |  |
| 5. Merchandising right advances | 2,126,089 |  | 3,496,795 |  | 3,312,754 |  |
| 6. Other current assets | 2,381,943 |  | 2,181,444 |  | 2,296,128 |  |
| 7. Allowance for doubtful | $(86,953)$ |  | $(87,111)$ |  | $(87,140)$ |  |
| Total current assets | 33,577,647 | 78.0 | 31,843,665 | 66.4 | 57,000,705 | 78.5 |
| II. Fixed assets |  |  |  |  |  |  |
| 1. Tangible fixed assets | 3,936,890 | 9.2 | 4,927,657 | 10.3 | 4,857,578 | 6.7 |
| 2. Intangible fixed assets | 393,095 | 0.9 | 1,838,463 | 3.8 | 1,706,367 | 2.4 |
| 3. Investments and other assets |  |  |  |  |  |  |
| 1) Investment securities | 2,611,803 |  | 5,866,238 |  | 5,545,899 |  |
| 2) Others | 2,600,765 |  | 3,669,575 |  | 3,653,004 |  |
| 3) Allowance for doubtful | $(92,265)$ |  | $(178,328)$ |  | $(179,008)$ |  |
| Total investments and other | 5,120,303 | 11.9 | 9,357,485 | 19.5 | 9,019,895 | 12.4 |
| Total fixed assets | 9,450,289 | 22.0 | 16,123,605 | 33.6 | 15,583,841 | 21.5 |
| Total deferred assets | - | - | 340 | 0.0 | - | - |
| Total assets | 43,027,936 | 100.0 | 47,967,611 | 100.0 | 72,584,547 | 100.0 |



Summary Consolidated Statements of Income

|  | First quarter of fiscal year ended March 31, 2005 <br> (April 1 - June 30, 2004) |  | First quarter of fiscal year ending March 31, 2006 (April 1 - June 30, 2005) |  | Reference:Fiscal year ended March 31,2005(April 1, 2004- March 31, 2005) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% sales | Amount | \% sales | Amount | \% sales |
| I. Net sales | 17,004,122 | 100.0 | 24,418,808 | 100.0 | 81,658,011 | 100.0 |
| II. Cost of sales | 12,296,390 | 72.3 | 18,493,354 | 75.7 | 56,905,614 | 69.7 |
| Gross profit | 4,707,732 | 27.7 | 5,925,454 | 24.3 | 24,752,397 | 30.3 |
| III. Selling, general and | 2,887,649 | 17.0 | 3,667,544 | 15.0 | 12,655,173 | 15.5 |
| Operating income | 1,820,083 | 10.7 | 2,257,910 | 9.3 | 12,097,224 | 14.8 |
| IV. Non-operating income | 236,669 | 1.4 | 421,723 | 1.7 | 655,950 | 0.8 |
| V. Non-operating costs | 186,332 | 1.1 | 12,182 | 0.1 | 272,602 | 0.3 |
| Ordinary income | 1,870,419 | 11.0 | 2,667,452 | 10.9 | 12,480,571 | 15.3 |
| VI. Extraordinary income | 162,685 | 1.0 | 143,813 | 0.6 | 346,893 | 0.4 |
| VII. Extraordinary loss | - | - | 67,314 | 0.3 | 266,618 | 0.3 |
| Income before income taxes and minority interest | 2,033,105 | 12.0 | 2,743,950 | 11.2 | 12,560,847 | 15.4 |
| Current income taxes | 925,238 | 5.4 | 1,280,105 | 5.2 | 5,621,553 | 6.9 |
| Minority interest income (loss) | - | - | (674) | 0.0 | 12,502 | 0.0 |
| Net income | 1,107,867 |  | 1,464,520 | 6.0 | 6,926,791 | 8.5 |

Summary Consolidated Statements of Cash Flows


|  |  |  | (Thousands of yen) |
| :---: | :---: | :---: | :---: |
|  | First quarter of fiscal year ended March 31, 2005 $\text { (April } 1 \text { - June 30, 2004) }$ | First quarter of fiscal year ending March 31, 2006 <br> (April 1 - June 30, 2005) | Reference: Fiscal year ended March 31, 2005 (April 1, 2004-March 31, 2005) |
|  | Amount | Amount | Amount |
| II. Cash flows from investing activities <br> 1. Purchases of property and equipment <br> 2. Purchases of intangible fixed assets <br> 3. Purchases of investment securities <br> 4. Expenditure for loans <br> 5. Proceeds from repayment of loans <br> 6. Refund of deposits and guarantees <br> 7. Payment of deposits and guarantees <br> 8. Payment for long-term prepaid expenses <br> 9. Other <br> Net cash provided by (used in) investing activities <br> III. Cash flows from financing activities <br> 1. Increase (decrease) in short-term borrowings <br> 2. Repayment of long-term borrowings <br> 3. Cash dividends paid <br> 4. Proceeds from issuance of new stock <br> 5. Other <br> Net cash provided by (used in) financing activities <br> IV. Effect of exchange rate changes on cash and cash equivalents <br> V. Increase (decrease) in cash and cash equivalents <br> VI. Cash and cash equivalents at beginning of period <br> VII. Increase (decrease) in cash and cash equivalents due to change in scope of consolidation <br> VIII. Cash and cash equivalents at end of period | $(879,535)$ $(28,868)$ $(10,713)$ - 45,717 13,725 $(86,263)$ $(2,687)$ 238,655 | $\begin{array}{r} (465,720) \\ (285,930) \\ (150,000) \\ (11,450) \\ 5,966 \\ 22,571 \\ (105,672) \\ (36,802) \\ 20,879 \end{array}$ | $\begin{array}{r} (2,245,700) \\ (629,298) \\ (3,182,935) \\ (24,000) \\ 83,158 \\ 103,463 \\ (466,414) \\ (33,727) \\ 1,138,300 \end{array}$ |
|  | $(709,969)$ | $(1,006,158)$ | $(5,257,154)$ |
|  | $\begin{array}{r} - \\ - \\ (646,000) \\ 13,305,060 \end{array}$ | $\begin{array}{r} (213,200) \\ (120,167) \\ (623,839) \\ 206 \end{array}$ | $\begin{array}{r} (2,570,000) \\ (27,000) \\ (1,335,027) \\ 13,100,659 \\ 1,009,250 \\ \hline \end{array}$ |
|  | 12,659,060 | $(956,999)$ | 10,177,881 |
|  | 1,912 | 9,672 | 1,913 |
|  | 13,279,423 | $(3,930,967)$ | 7,888,497 |
|  | 5,437,758 | 13,326,256 | 5,437,758 |
|  | - | 1,394 | - |
|  | 18,717,182 | 9,396,682 | 13,326,256 |
|  |  |  |  |

