

# TSUBURAYA FIELDS HOLDINGS

**Q3** FY2022

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# Fact Book<sup>1</sup>

Financial, Corporate-related Data etc.

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TSUBURAYA FIELDS HOLDINGS INC.<sup>\*1</sup>

TSE, Prime Market: 2767

February 14, 2023

\*1 FIELDS CORPORATION changed its name to TSUBURAYA FIELDS HOLDINGS INC. effective from October 3, 2022.

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# 1. Consolidated business results for the Q3 FY2022

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# Financial highlights

(Unit: Millions of yen)

FY	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012 <sup>*3</sup>
Net sales	61,888	(107.0) 66,211	(123.3) 81,658	(118.6) 96,814	(88.1) 85,321	(119.3) 101,818	(71.7) 73,035	(90.8) 66,342	(156.1) 103,593	(89.0) 92,195	(117.3) 108,141
Gross profit	15,992	(134.9) 21,578	(114.7) 24,752	(120.1) 29,737	(98.4) 29,248	(118.1) 34,544	(69.5) 24,024	(111.9) 26,889	(130.6) 35,129	(89.2) 31,330	(106.2) 33,279
SG&A expenses	9,211	(105.4) 9,711	(130.3) 12,655	(137.4) 17,389	(116.8) 20,303	(105.3) 21,385	(103.2) 22,063	(85.0) 18,764	(117.2) 21,993	(103.7) 22,803	(100.7) 22,964
Operating profit	6,781	(175.0) 11,866	(101.9) 12,097	(102.1) 12,348	(72.4) 8,944	(147.1) 13,158	(14.9) 1,960	(414.5) 8,124	(161.7) 13,136	(64.9) 8,527	(121.0) 10,314
Ordinary profit	7,022	(173.9) 12,209	(102.2) 12,480	(105.2) 13,127	(70.1) 9,202	(127.2) 11,705	(8.5) 991	(783.1) 7,761	(176.3) 13,684	(63.3) 8,661	(118.6) 10,268
Profit attributable to owners of parent	3,524	(187.9) 6,620	(104.6) 6,926	(102.3) 7,085	(52.4) 3,710	(142.7) 5,296	(-) (1,481)	(-) 3,289	(228.6) 7,520	(79.7) 5,991	(78.8) 4,720
Capital stock	1,295	1,295	7,948	7,948	7,948	7,948	7,948	7,948	7,948	7,948	7,948
Net assets	8,752	14,507	33,426	39,411	42,836	46,331	39,496	41,187	47,021	51,555	55,098
Total assets	17,090	37,115	72,584	87,556	66,081	69,168	52,064	81,329	78,971	93,601	106,628
Cash flows from operating activities	3,316	851	2,965	6,164	5,293	11,127	4,147	8,429	8,005	10,015	13,570
Cash flows from investing activities	(2,253)	(3,190)	(5,257)	(2,224)	(4,772)	(14,604)	(6,182)	(1,011)	(4,356)	(4,798)	(6,263)
Cash flows from financing activities	(2,454)	2,029	10,177	(1,540)	1,488	(1,384)	602	(2,687)	(3,915)	(2,565)	(2,277)
Cash and cash equivalents at end of period	5,739	5,437	13,326	15,777	17,819	12,693	11,181	15,906	15,632	18,284	23,309

## Indicators per share

(Unit: Yen)

Net assets per share	268,600	89,305	96,026	113,275	118,487	128,201	117,326	123,645	140,853	153,904	1,644.15
Annual dividend per share	10,000	24,000	4,000	4,000	4,000	4,500	4,500	4,500	5,000	5,000	50
Commemorative	-	10,000	-	-	-	500	-	-	-	-	-
Interim	-	10,000	2,000	2,000	2,000	2,000	2,000	2,000	2,500	2,500	25
Year-end	-	4,000	2,000	2,000	2,000	2,000	2,500	2,500	2,500	2,500	25
Profit per share	117,233	40,465	19,888	20,118	10,692	15,263	(4,271)	9,796	22,643	18,044	142.27

## Management indicators

(Unit: %)

Shareholders' equity ratio	51.2	39.1	46.0	45.0	62.2	64.3	75.8	50.5	59.2	54.6	51.2
Return on equity (ROE)	55.9	56.9	28.9	19.5	9.2	12.4	(3.5)	8.2	17.1	12.2	8.9
Return on assets (ROA)	39.3	45.0	22.8	16.4	12.0	17.3	1.6	11.6	17.1	10.0	10.3
Payout ratio *1	7.9	20.1	20.7	20.3	37.4	29.5	-	45.9	22.1	27.7	35.1

## Other

Total number of shares issued and outstanding (shares)	*2 32,300	*2 161,500	347,000	347,000	347,000	347,000	347,000	347,000	347,000	347,000	34,700,000
Treasury shares	-	-	-	-	-	-	10,643	14,885	14,885	15,162	1,516,200
Number of employees (people)	460	651	758	901	1,022	1,077	827	909	1,149	1,324	1,416

\*The figures in upper parentheses indicate YoY.

\*1 The Consolidated payout ratio after the FY2006. The payout ratio is computed including a commemorative dividend.

\*2 The FY2002 1:5 stock split/ the FY2003 1:2 stock split.

\*3 A share-trading unit was changed to 100 shares in October 2012. The figure of the interim dividend for FY2012 was taken into account a stock split.

# Financial highlights

(Unit: Millions of yen)

FY	2013	2014	2015	2016	2017	2018 *2	2019	2020	2021	Q1-Q3 2022
Net sales	(106.3) 114,904	(86.6) 99,554	(94.9) 94,476	(81.2) 76,668	(79.6) 61,055	(83.1) 50,755	(131.2) 66,587	(58.3) 38,796	(244.6) 94,900	(123.5) <b>89,607</b>
Gross profit	(101.6) 33,812	(84.2) 28,468	(89.5) 25,480	(69.2) 17,641	(76.0) 13,400	(99.3) 13,300	(111.3) 14,809	(67.0) 9,927	(159.0) 15,784	(167.9) <b>19,099</b>
SG&A expenses	(104.6) 24,020	(98.7) 23,707	(101.5) 24,069	(95.6) 23,015	(83.2) 19,138	(79.1) 15,132	(93.1) 14,095	(86.3) 12,169	(101.4) 12,339	(106.8) <b>9,622</b>
Operating profit	(94.9) 9,791	(48.4) 4,743	(29.6) 1,411	(-) (5,374)	(-) (5,738)	(-) (1,832)	(-) 713	(-) (2,241)	(-) 3,444	(400.5) <b>9,476</b>
Ordinary profit	(95.1) 9,765	(56.2) 5,491	(25.1) 1,380	(-) (9,068)	(-) (5,204)	(-) (1,864)	(-) 939	(-) (2,032)	(-) 3,634	(376.3) <b>9,749</b>
Profit attributable to owners of parent	(113.8) 5,370	(56.2) 3,018	(3.9) 118	(-) (12,483)	(-) (7,691)	(-) (614)	(-) 490	(-) (3,452)	(-) 2,471	(315.9) <b>5,646</b>
Capital stock	7,948	7,948	7,948	7,948	7,948	7,948	7,948	7,948	7,948	<b>7,948</b>
Net assets	58,753	60,246	58,291	43,227	35,509	34,638	34,279	30,443	31,551	<b>38,218</b>
Total assets	104,869	110,316	92,478	80,397	72,336	67,450	64,317	52,370	70,001	<b>95,152</b>
Cash flows from operating activities	16,322	(9,086)	13,353	(7,319)	(1,094)	2,178	(2,427)	3,692	7,980	<b>1,068</b>
Cash flows from investing activities	(8,018)	(6,297)	(2,191)	(3,927)	4,399	3,217	876	(1,072)	(1,586)	<b>(3,050)</b>
Cash flows from financing activities	(2,018)	1,624	5,214	2,136	(2,021)	(962)	(2,537)	(2,835)	1,385	<b>(4,306)</b>
Cash and cash equivalents at end of period	29,583	15,823	32,200	23,090	24,373	28,807	24,725	24,510	32,304	<b>26,015</b>

## Indicators per share

(Unit: Yen)

Net assets per share	1,756.27	1,792.83	1,726.88	1,272.48	1,054.99	1,031.63	1,018.63	921.80	939.42	<b>1,090.91</b>
Annual dividend per share	50	60	50	50	30	10	10	10	20	<b>60</b>
Commemorative	-	10	-	-	-	-	-	-	-	-
Interim	25	25	25	25	25	-	-	-	-	-
Year-end	25	25	25	25	5	10	10	10	20	<b>60</b>
Profit per share	161.83	90.97	3.58	(376.19)	(231.77)	(18.52)	14.79	(105.78)	76.43	<b>174.39</b>

## Management indicators

(Unit: %)

Shareholders' equity ratio	55.6	53.9	62.0	52.5	48.4	50.8	52.6	56.9	43.4	<b>37.3</b>
Return on equity (ROE)	9.5	5.1	0.2	(25.1)	(19.9)	(1.8)	1.4	(10.9)	8.2	<b>17.1</b>
Return on assets (ROA)	9.2	5.1	1.4	(10.5)	(6.8)	(2.7)	1.4	(3.5)	5.9	<b>11.8</b>
Payout ratio *1	30.9	66.0	1,398.1	-	-	-	67.6	-	26.2	-

## Other

Total number of shares issued and outstanding (shares)	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	<b>34,700,000</b>
Treasury shares	1,516,200	1,516,200	1,516,200	1,516,300	1,516,300	1,516,300	1,516,300	2,368,300	2,368,300	<b>2,142,991</b>
Number of employees (people)	1,588	1,716	1,845	1,713	1,514	1,342	1,341	1,266	1,193	<b>1,263</b>

\*1 The Consolidated payout ratio after the FY2006. The Payout ratio was computed including a commemorative dividend.

\*2 Figures for the FY2018 reflect revisions to past financial results (announced May 15, 2020).

# Quarterly consolidated P/L trends (cumulative, non-cumulative)

## [ Cumulative ]

(Unit: Millions of yen)

FY	2017				2018				2019			
	Q1	Q2	Q3	Full-Year	Q1	Q2	Q3	Full-Year	Q1	Q2	Q3	Full-Year
Net sales	12,446	35,213	45,266	61,055	8,930	18,041	37,615	50,755	19,164	27,772	37,165	66,587
Gross profit	1,961	6,944	10,719	13,400	1,421	3,852	10,175	13,300	2,798	4,151	6,336	14,809
SG & A expenses	4,864	9,724	14,332	19,138	4,155	7,759	11,437	15,132	3,397	6,902	10,449	14,095
Operating profit (loss)	(2,902)	(2,780)	(3,612)	(5,738)	(2,733)	(3,906)	(1,261)	(1,832)	(599)	(2,750)	(4,113)	713
Ordinary profit (loss)	(3,055)	(3,288)	(3,858)	(5,204)	(2,755)	(4,062)	(1,314)	(1,864)	(546)	(2,534)	(3,970)	939
Profit (loss) attributable to owners of parent	(2,752)	(3,289)	(4,133)	(7,691)	(2,957)	(3,251)	(14)	(614)	(607)	(2,756)	(4,287)	490

(Unit: Machines)

Pachinko machines	14,500	30,200	69,400	95,700	19,800	32,800	69,800	103,700	37,400	55,900	72,900	136,400
Pachislot machines	12,500	69,200	77,200	95,600	3,300	10,200	20,100	34,200	4,400	8,600	26,000	54,800
Total	27,100	99,400	146,700	191,400	23,200	43,000	90,000	138,000	41,900	64,500	98,900	191,300

## [ Non-cumulative ]

(Unit: Millions of yen)

FY	2017				2018				2019			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net sales	12,446	22,767	10,053	15,789	8,930	9,111	19,574	13,140	19,164	8,608	9,393	29,422
Gross profit	1,961	4,983	3,775	2,681	1,421	2,431	6,323	3,125	2,798	1,353	2,185	8,473
SG & A expenses	4,864	4,860	4,608	4,806	4,155	3,604	3,678	3,695	3,397	3,505	3,547	3,646
Operating profit (loss)	(2,902)	122	(832)	(2,126)	(2,733)	(1,173)	2,645	(571)	(599)	(2,151)	(1,363)	4,826
Ordinary profit (loss)	(3,055)	(233)	(570)	(1,346)	(2,755)	(1,307)	2,748	(550)	(546)	(1,988)	(1,436)	4,909
Profit (loss) attributable to owners of parent	(2,752)	(537)	(844)	(3,558)	(2,957)	(294)	3,237	(600)	(607)	(2,149)	(1,531)	4,777

(Unit: Machines)

Pachinko machines	14,500	15,700	39,100	26,300	19,800	12,900	37,000	33,900	37,400	18,400	17,000	63,400
Pachislot machines	12,500	56,600	8,000	18,300	3,300	6,800	9,900	14,000	4,400	4,100	17,300	28,800
Total	27,100	72,300	47,200	44,700	23,200	19,700	47,000	47,900	41,900	22,600	34,400	92,300

\*Quarterly figures for each Q2 to Q4 are calculated on the table. (excluding unit sales)

\*The number of units sold is rounded down to the nearest 100.

# Quarterly consolidated P/L trends (cumulative, non-cumulative)

## [ Cumulative ]

(Unit: Millions of yen)

FY	2020				2021				2022			
	Q1	Q2	Q3	Full-Year	Q1	Q2	Q3	Full-Year	Q1	Q2	Q3	Full-Year
Net sales	2,341	10,591	29,182	<b>38,796</b>	22,930	37,348	72,531	<b>94,900</b>	8,243	42,230	<b>89,607</b>	
Gross profit	340	2,568	7,154	<b>9,927</b>	3,378	6,128	11,375	<b>15,784</b>	3,277	9,687	<b>19,099</b>	
SG & A expenses	2,744	5,896	9,019	<b>12,169</b>	3,000	5,770	9,009	<b>12,339</b>	3,090	6,153	<b>9,622</b>	
Operating profit (loss)	(2,403)	(3,327)	(1,865)	<b>(2,241)</b>	378	358	2,366	<b>3,444</b>	186	3,534	<b>9,476</b>	
Ordinary profit (loss)	(2,383)	(3,247)	(1,690)	<b>(2,032)</b>	559	597	2,590	<b>3,634</b>	291	3,753	<b>9,749</b>	
Profit (loss) attributable to owners of parent	(2,910)	(3,923)	(2,677)	<b>(3,452)</b>	338	315	1,787	<b>2,471</b>	(209)	2,536	<b>5,646</b>	

(Unit: Machines)

Pachinko machines	2,800	4,000	30,600	<b>50,100</b>	43,900	65,100	110,500	<b>139,900</b>	2,700	56,800	<b>122,500</b>	
Pachislot machines	400	12,400	37,900	<b>45,700</b>	6,400	12,700	31,700	<b>51,200</b>	8,600	27,500	<b>40,400</b>	
Total	3,300	16,500	68,600	<b>95,900</b>	50,400	77,900	142,200	<b>191,100</b>	11,300	84,300	<b>163,000</b>	

## [ Non-cumulative ]

(Unit: Millions of yen)

FY	2020				2021				2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net sales	2,341	8,250	18,591	9,614	22,930	14,418	35,183	22,369	8,243	33,987	<b>47,377</b>	
Gross profit	340	2,228	4,586	2,773	3,378	2,750	5,247	4,409	3,277	6,410	<b>9,412</b>	
SG & A expenses	2,744	3,152	3,123	3,150	3,000	2,770	3,239	3,330	3,090	3,063	<b>3,469</b>	
Operating profit (loss)	(2,403)	(924)	1,462	(376)	378	(20)	2,008	1,078	186	3,348	<b>5,942</b>	
Ordinary profit (loss)	(2,383)	(864)	1,557	(342)	559	38	1,993	1,044	291	3,462	<b>5,996</b>	
Profit (loss) attributable to owners of parent	(2,910)	(1,013)	1,246	(775)	338	(23)	1,472	684	(209)	2,745	<b>3,110</b>	

(Unit: Machines)

Pachinko machines	2,800	1,200	26,500	19,400	43,900	21,200	45,300	29,300	2,700	54,000	<b>65,700</b>	
Pachislot machines	400	11,900	25,500	7,700	6,400	6,200	18,900	19,500	8,600	18,900	<b>12,900</b>	
Total	3,300	13,100	52,100	27,200	50,400	27,400	64,300	48,900	11,300	72,900	<b>78,600</b>	

\*Quarterly figures for each Q2 to Q4 are calculated on the table. (excluding unit sales) \*The number of units sold is rounded down to the nearest 100.

# Consolidated P/L statement

FY	2020		2021		2022	
	Q1-Q3	Full-year	Q1-Q3	Full-year	Q1-Q3	Full-year (Feb.13, 2023 announced)
Net sales	(78.5) <b>29,182</b> [100.0]	(58.3) <b>38,796</b> [100.0]	(248.5) <b>72,531</b> [100.0]	(244.6) <b>94,900</b> [100.0]	<b>(123.5)</b> <b>89,607</b> <b>[100.0]</b>	(123.3) <b>117,000</b> [100.0]
Gross profit	(112.9) <b>7,154</b> [24.5]	(67.0) <b>9,927</b> [25.6]	(159.0) <b>11,375</b> [15.7]	(159.0) <b>15,784</b> [16.6]	<b>(167.9)</b> <b>19,099</b> <b>[21.3]</b>	- - -
SG&A expenses	(86.3) <b>9,019</b> [30.9]	(86.3) <b>12,169</b> [31.4]	(99.9) <b>9,009</b> [12.4]	(101.4) <b>12,339</b> [13.0]	<b>(106.8)</b> <b>9,622</b> <b>[10.7]</b>	- - -
Advertising expenses	668	940	761	1,021	<b>612</b>	-
Salaries	2,957	3,978	3,089	4,103	<b>3,154</b>	-
Business consignment expenses	742	946	599	828	<b>850</b>	-
Depreciation	381	554	310	415	<b>310</b>	-
Rents	917	1,247	908	1,199	<b>898</b>	-
Amortization of goodwill	217	280	189	252	<b>189</b>	-
Other	3,137	4,224	3,153	4,521	<b>3,609</b>	-
Operating profit	(-) <b>(1,865)</b> [-]	(-) <b>(2,241)</b> [-]	(-) <b>2,366</b> [3.3]	(-) <b>3,444</b> [3.6]	<b>(400.5)</b> <b>9,476</b> <b>[10.6]</b>	(313.5) <b>10,800</b> [9.2]
Ordinary profit	(-) <b>(1,690)</b> [-]	(-) <b>(2,032)</b> [-]	(-) <b>2,590</b> [3.6]	(-) <b>3,634</b> [3.8]	<b>(376.3)</b> <b>9,749</b> <b>[10.9]</b>	(302.7) <b>11,000</b> [9.4]
Profit attributable to owners of parent	(-) <b>(2,677)</b> [-]	(-) <b>(3,452)</b> [-]	(-) <b>1,787</b> [2.5]	(-) <b>2,471</b> [2.6]	<b>(315.9)</b> <b>5,646</b> <b>[6.3]</b>	(323.7) <b>8,000</b> [6.8]

\*The figures in upper parentheses are *YoY change (%)*, the figures in lower square bracket are the *net sales ratio*.

\*The *net sales ratio* and the *other of SG&A expenses* are calculated on this sheet above.



# Performance by business segment

## [Content and digital business]

(Unit: Millions of yen)

	FY2021				FY2022			YoY change
	Q1	Cumulative Q2	Cumulative Q3	Full-year	Q1	Cumulative Q2	Cumulative Q3	
Net sales	1,699	4,176	6,522	9,105	2,911	6,046	<b>10,665</b>	+63.5%
Operating profit	239	760	1,220	1,465	1,038	1,623	<b>3,805</b>	+211.8%

### Tsuburaya Productions Co., Ltd.

#### Revenues from business

Domestic MD and license revenue	325	737	1,129	1,386	495	1,009	<b>1,412</b>	+25.0%
Overseas MD and license revenue	278	672	1,295	2,087	853	1,294	<b>4,130</b>	+218.9%
China	198	447	908	1,547	744	1,036	<b>3,753</b>	+313.0%
Total MD and license revenue	604	1,409	2,425	3,473	1,349	2,304	<b>5,542</b>	+128.6%
Imaging business revenue	219	751	1,040	1,429	525	1,299	<b>1,582</b>	+52.2%

### Digital Frontier Inc.

Net sales	865	1,806	2,675	3,770	1,074	2,257	<b>3,183</b>	+19.0%
Operating profit	27	138	146	195	107	216	<b>278</b>	+89.6%

## [PS business]

(Unit: Millions of yen)

	FY2021				FY2022			YoY change
	Q1	Cumulative Q2	Cumulative Q3	Full-year	Q1	Cumulative Q2	Cumulative Q3	
Net sales	20,712	32,113	64,356	83,715	4,858	35,334	<b>77,619</b>	+20.6%
Operating profit	104	(469)	1,050	1,750	(860)	1,933	<b>6,062</b>	+477.0%

Unit sales (Unit: Machine)

Pachinko	43,900	65,100	110,500	139,900	2,700	56,800	<b>122,500</b>	+12,000
Pachislot	6,400	12,700	31,700	51,200	8,600	27,500	<b>40,400</b>	+8,700
Total PS	50,400	77,900	142,200	191,100	11,300	84,300	<b>163,000</b>	+20,700

## [Other business]

(Unit: Millions of yen)

	FY2021				FY2022			YoY change
	Q1	Cumulative Q2	Cumulative Q3	Full-year	Q1	Cumulative Q2	Cumulative Q3	
Net sales	-	-	1,817	-	-	-	<b>1,712</b>	(5.3)%
Operating profit	-	-	102	-	-	-	<b>56</b>	(45.0)%

## [Adjusted amount]

(Unit: Millions of yen)

	FY2021				FY2022			YoY change
	Q1	Cumulative Q2	Cumulative Q3	Full-year	Q1	Cumulative Q2	Cumulative Q3	
Net sales	-	-	(166)	-	-	-	<b>(397)</b>	-
Operating profit	-	-	(7)	-	-	-	<b>(448)</b>	-

\*The number of units sold is rounded down to the nearest 100.

\*As a result of the transition to a holding company structure implemented on October 3, 2022, from the third quarter of the current fiscal year, the Company has changed its financial reporting from a single segment to two reportable segments: "Content and digital" and "PS."

In accordance with this change, some figures for financial results of previous years in this document have been changed.

Segment information for the cumulative Q3 of the previous fiscal year has been prepared based on the classification of reportable segments for the cumulative Q3 of the fiscal year under review.

# Consolidated B/S

[ Assets ] (Unit: Millions of yen)

	End of Mar. 2021	End of Mar. 2022	End of Dec. 2022	Increase/ Decrease	Factors
Cash and deposits	24,610	32,404	26,115	(6,289)	
Notes and accounts receivable-trade	5,325	-	-	-	
Notes and accounts receivable - trade, and contract assets	-	12,690	35,542	22,852	
Electronically recorded monetary claims-operating	67	708	1,837	1,129	
Inventories* <sup>1</sup>	6,190	8,303	8,183	(120)	
Other* <sup>1</sup>	3,026	2,616	8,241	5,625	
Allowance for doubtful accounts	(71)	(23)	(22)	1	
Total current assets	39,147	56,698	79,896	23,198	Increase in trade receivables
Land	1,645	1,922	1,929	7	
Other	2,627	2,616	2,825	209	
Total property, plant and equipment	4,272	4,538	4,754	216	Increase in construction in progress
Goodwill	1,875	1,623	1,748	125	
Other	753	859	886	27	
Total intangible assets	2,628	2,482	2,634	152	Increase in goodwill
Investment securities	1,803	1,429	2,912	1,483	
Long-term loans receivable	457	215	233	18	
Other	4,470	4,966	4,998	32	
Allowance for doubtful accounts	(408)	(328)	(276)	52	
Total investments and other assets	6,322	6,282	7,867	1,585	Increase in investment securities
Total non-current assets	13,223	13,303	15,256	1,953	
Total assets	52,370	70,001	95,152	25,151	

## [ Liabilities ]

Notes and accounts payable-trade	3,610	13,128	33,106	19,978	
Short-term borrowings	253	1,202	1,549	347	
Income taxes payable	100	608	1,753	1,145	
Current portion of long-term borrowings	3,863	5,030	3,397	(1,633)	
Other	3,069	7,896	8,160	264	
Total current liabilities	10,895	27,864	47,965	20,101	Increase in trade payables
Long-term borrowings	6,837	6,530	4,680	(1,850)	
Other	4,194	4,054	4,289	235	
Total non-current liabilities	11,031	10,584	8,969	(1,615)	Decrease in long-term borrowings
Total liabilities	21,927	38,449	56,934	18,485	

## [ Net assets ]

Share capital	7,948	7,948	7,948	-	
Capital surplus	7,579	7,576	7,356	(220)	
Retained earnings	16,104	16,771	21,771	5,000	
Treasury shares	(1,946)	(1,946)	(1,761)	185	
Total shareholders' equity	29,686	30,349	35,314	4,965	
Valuation difference on available- for-sale securities	116	18	198	180	
Accumulated other comprehensive	117	23	201	178	
Share acquisition rights	-	28	29	1	
Non-controlling interests	632	1,150	2,672	1,522	
Total net assets	30,443	31,551	38,218	6,667	Increase in retained earnings
Total liabilities and net assets	52,370	70,001	95,152	25,151	

\*1 *Merchandising rights advances*, which had been included in *Other* of current assets prior to the fiscal year ended March 2021, has been renamed as *Merchandise rights* from the fiscal year ended March 2022 and included in *Inventories* to provide a more realistic indication.

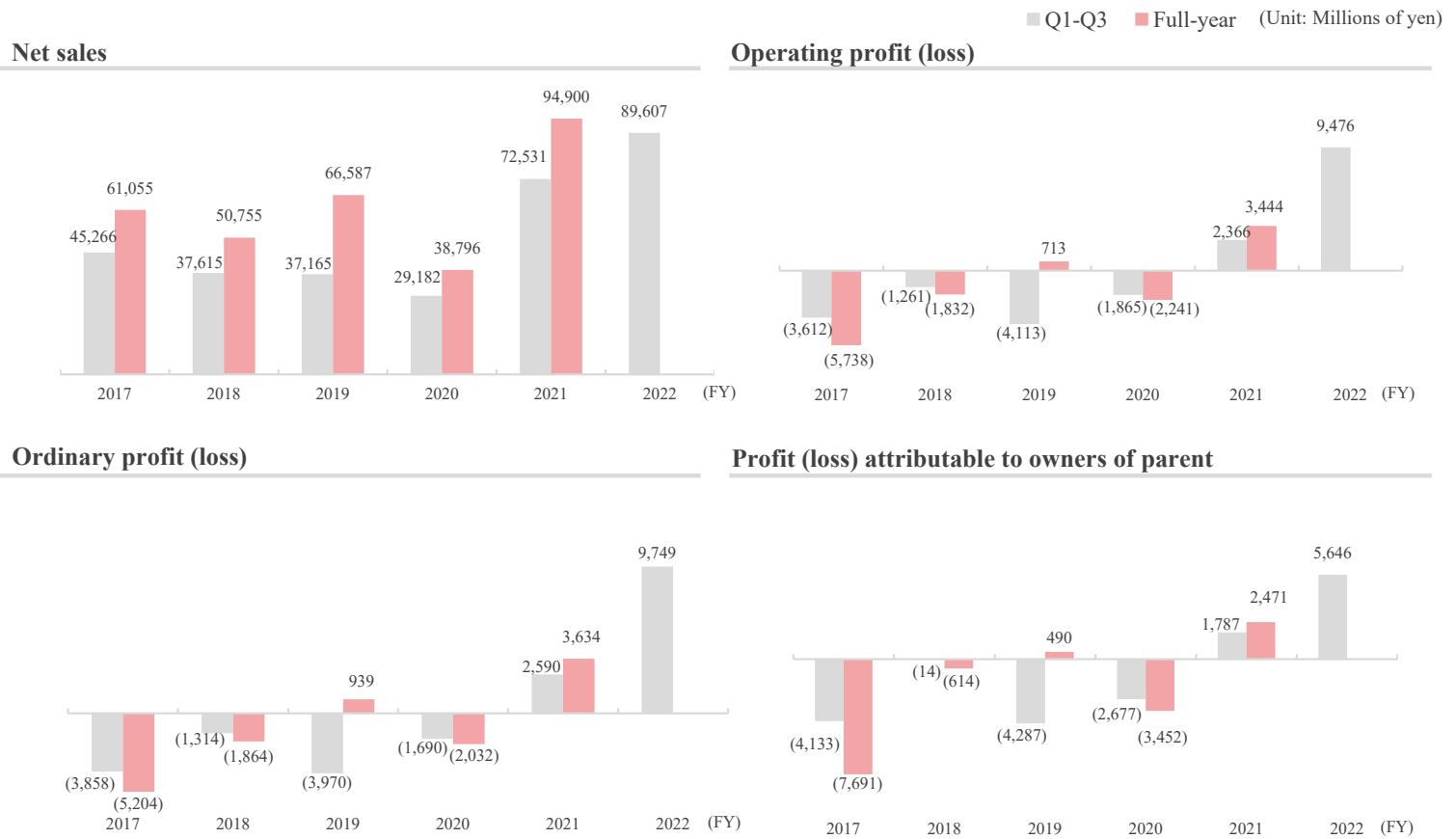
\* The *Other* and the *Increase/decrease* are calculated on this sheet above.

# Consolidated cash flows

(Unit: Millions of yen)

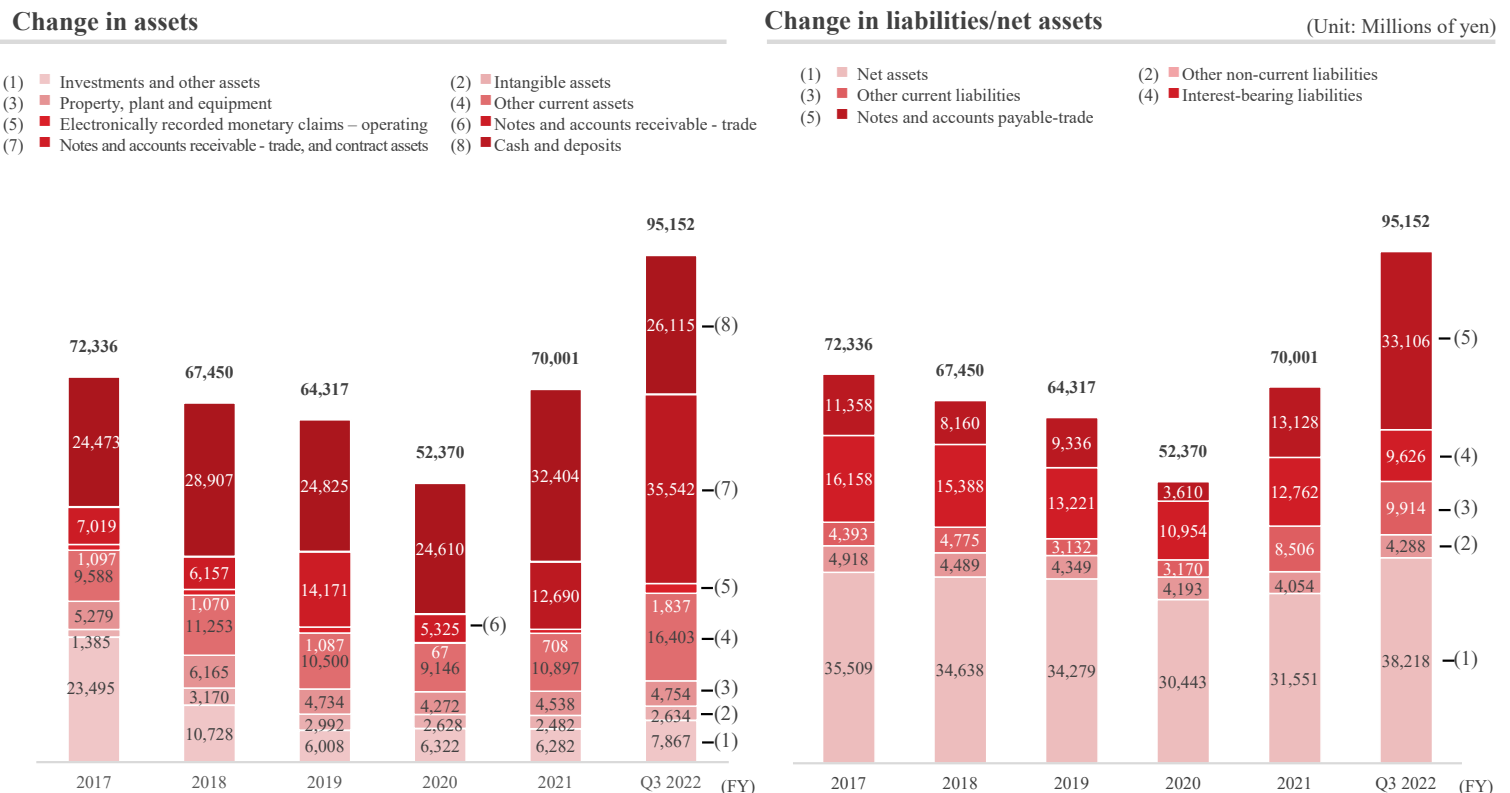
FY	2021		2022		
	Q1-Q3	Full-Year	Q1-Q3	Factors	
Cash flows from operating activities	4,176	7,980	<b>1,068</b>	Profit before income taxes	9,738
				Increase in trade receivables	(23,934)
				Increase in trade payables	20,072
				Increase in accounts receivable - other	(4,734)
Cash flows from investing activities	(1,218)	(1,586)	<b>(3,050)</b>	Purchase of investment securities	(1,167)
				Purchase of non-current assets	(843)
				Payments for investments in capital	(764)
Cash flows from financing activities	(2,083)	1,385	<b>(4,306)</b>	Repayments of long-term borrowings	(3,762)
				Dividends paid	(645)
Effect of exchange rate change on cash and cash equivalents	0	0	<b>(0)</b>		
Net increase (decrease) in cash and cash equivalents	875	7,779	<b>(6,288)</b>		
Cash and cash equivalents at beginning of period	24,510	24,510	<b>32,304</b>		
Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation	14	14	-		
Cash and cash equivalents at end of period	25,400	32,304	<b>26,015</b>		

# Change in financial results (graph)



\*The figures of FY2018 and Q3 FY2019 are partly revised.

# Change in assets/liabilities, net assets (graph)



\*The Other current assets and the Other current liabilities are calculated on this sheet above.

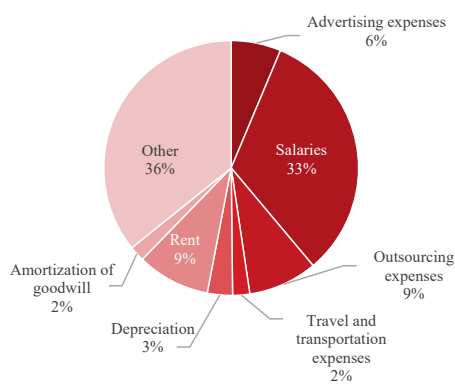
\*Figures for the FY2018 reflect revisions to past financial results (announced May 15, 2020).

## Change in SG&A expenses (graph)

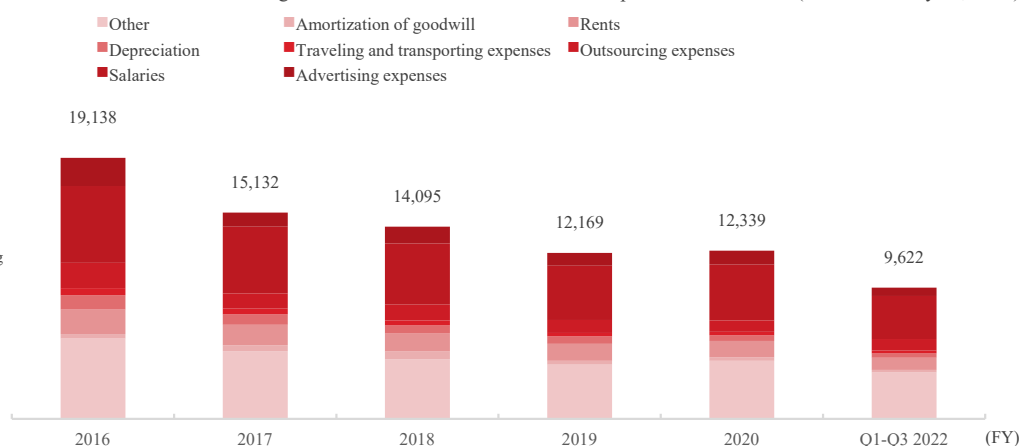
(Unit: Millions of yen)

FY	2017	2018	2019	2020	2021	Q1-Q3 2022
Advertising expenses	2,059	1,034	1,233	940	1,021	612
Salaries	5,639	4,900	4,486	3,978	4,103	3,154
Provision for bonuses	137	118	139	165	135	99
Provision for directors' bonuses	9	10	14	14	46	-
Outsourcing expenses	1,851	1,108	1,162	946	828	850
Travel and transportation expenses	520	432	364	247	258	209
Depreciation	1,060	761	595	554	415	310
Rents	1,793	1,494	1,318	1,247	1,199	898
Provision of allowance for doubtful accounts	236	47	(68)	47	15	(17)
Retirement benefit expenses	132	135	76	73	64	52
Amortization of goodwill	322	435	559	280	252	189
Other	5,380	4,658	4,217	3,678	4,003	3,266
Total SG&A expenses	19,138	15,132	14,095	12,169	12,339	9,622

Q1-Q3 FY2022

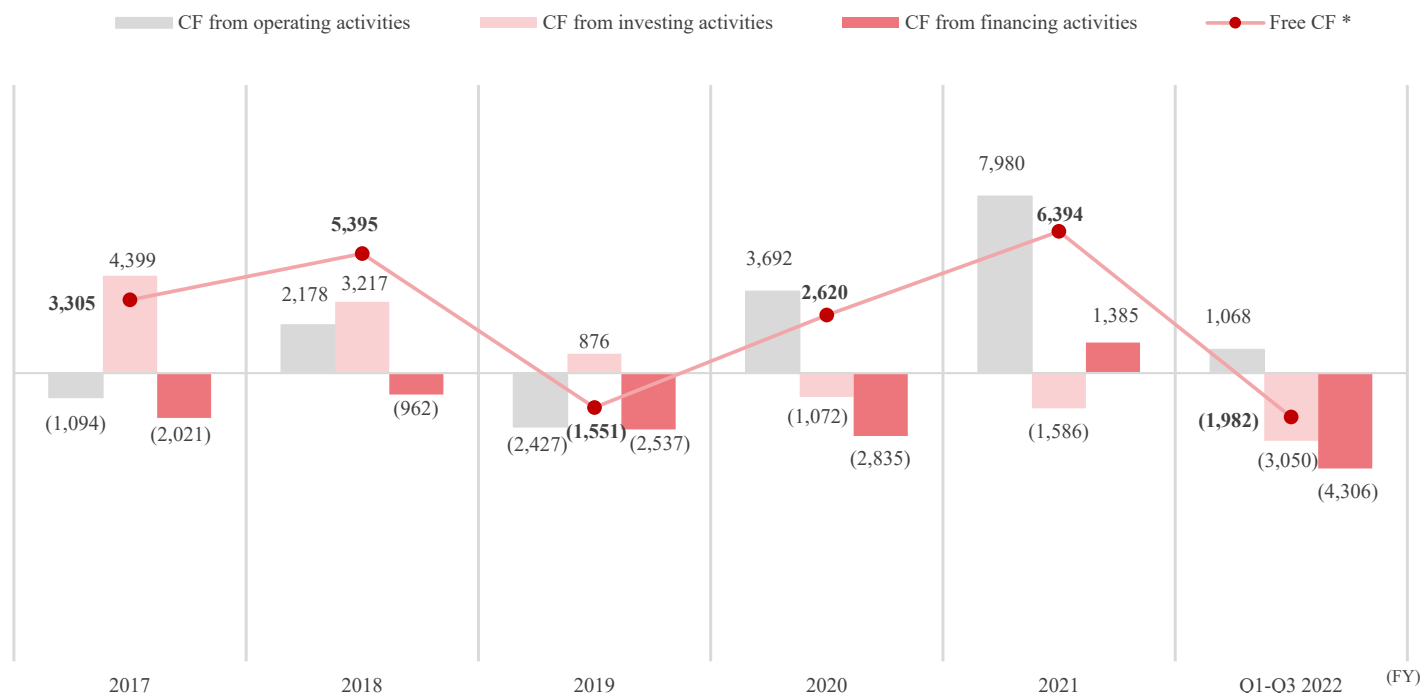


\*Other is calculated on this sheet above.  
\*Figures for the FY2018 reflect revisions to past financial results (announced May 15, 2020).



## Change in free cash flows (graph)

(Unit: Millions of yen)



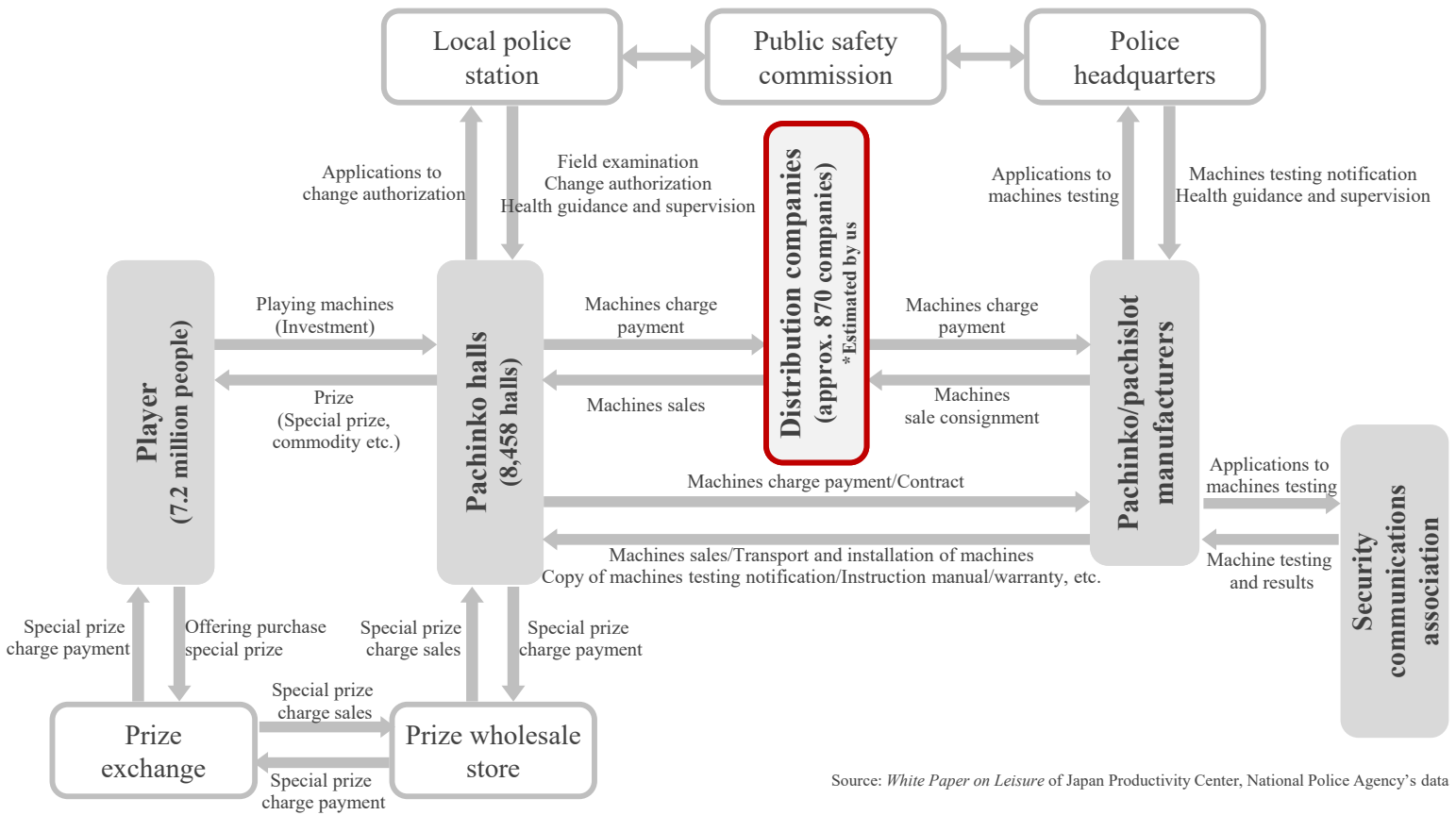
\*Free CF: Cash flows from operating activities and investing activities, calculated on this sheet above

## 2. PS business data

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- P.15 Players in PS industry  
PS business (Providing solutions)
- P.16 Recording method of net sales and price of PS machine collection method of PS machines for which our group is the sole distributor (image)  
Business flow of merchandising rights in products planning and development for which our group is the sole distributor
- P.17 Main affiliated manufacturers and group companies
- P.18 Main PS machines titles from FY2021 to FY2022
- P.19 Change in PS unit sales by affiliated manufacturer (FY2000 to FY2022)
- P.21 Change in pachinko unit sales by title (FY2003 to FY2022)
- P.23 Change in pachislot unit sales by title (FY2000 to FY2022)
- P.25 Change of *Evangelion* series
- P.28 Unit sales of PS machines (quarterly)  
Unit sales of PS machines (H1 and H2)

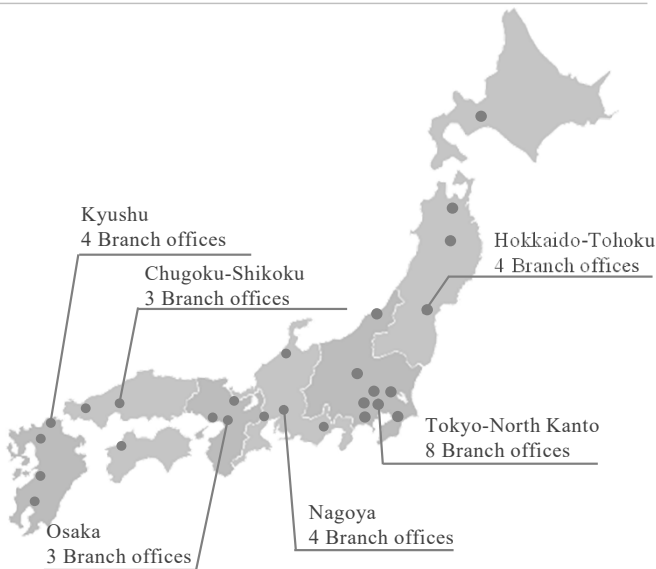
# Players in PS industry







# PS business (Providing solutions)

Regional offices, Branch offices and Showrooms

- <Regional offices: 6 >  
Hokkaido-Tohoku, Tokyo-North Kanto, Nagoya, Osaka, Chugoku-Shikoku, Kyushu
- <Branch offices: 26 >  
Sapporo, Sendai, Aomori, Morioka, Tokyo, Takasaki, Niigata, West Tokyo, Chiba, Saitama, Yokohama, Tsukuba, Nagoya, Mie, Shizuoka, Kanazawa, Osaka, Kyoto, Kobe, Hiroshima, Yamaguchi, Matsuyama, Fukuoka, Saga, Kumamoto, Kagoshima
- <Showrooms: 9 >  
Akita, Koriyama, Utsunomiya, Nagano, Ueno, Takamatsu, Okayama, Oita, Miyazaki



Classification	Details
PS machine sales	Planning, development, and sales of PS machine
Other than PS machine sales	<b>Media for pachinko halls</b> • Distribution of content such as video • Information gathering, information provision services, etc. 
	<b>Customer attraction support services for PS halls</b> • Development of <i>Optimize</i> , a web advertising distribution service 
	<b>Media for fan</b> • Disseminate information related to PS machines in program format, centered on new title information 
	<b>Media for PS machine businesses</b> • PS machine's secondary distribution promotion website to revitalize the market 
Other	• Product sales, etc.

Recording method of net sales and price of PS machine collection method of PS machines for which our group is the sole distributor (image)

Recording method of net sales for PS sales

Effective on April 2021, the Company adopted the “Accounting Standard for Revenue Recognition” (ASBJ Statement No. 29, March 31, 2020). As a result, transactions\* in which our group is the “sole distributor” are accounted for as follows regardless of the sales method (distributor/agency sales).

Net sales:

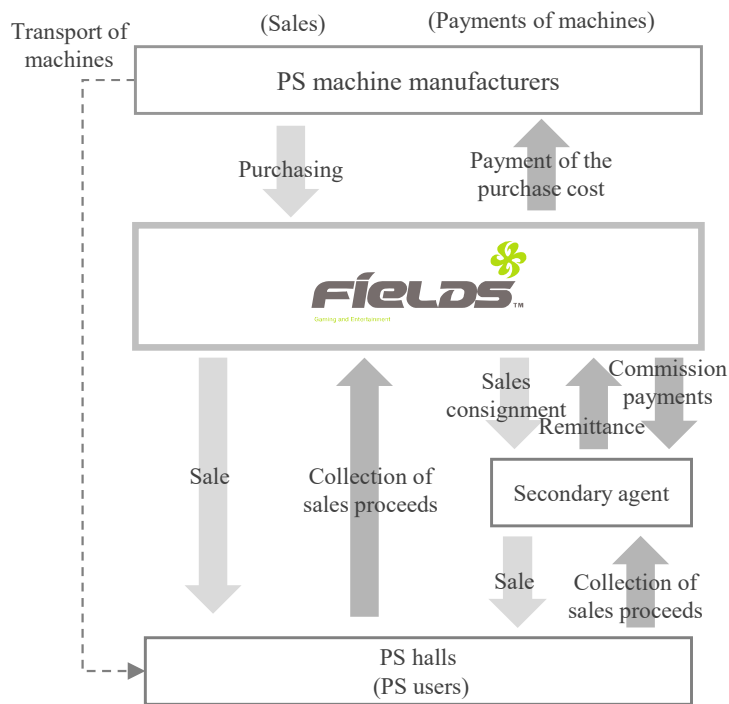
Record the price of PS machines that we sell to pachinko halls (criterion for recording sales: at the time of shipment of the PS machines)

Cost of sales:

Record purchase price of PS machines from manufacturers (also record agency commissions when selling through agencies)

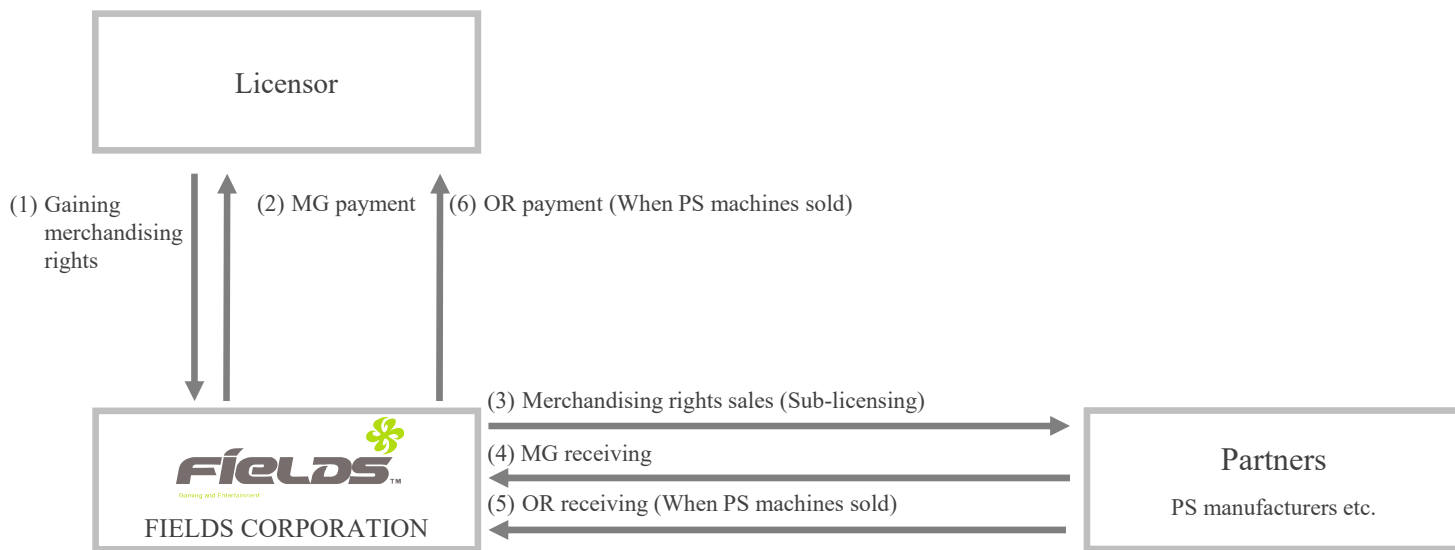
\*We have a contract that stipulates that we will exclusively sell PS machines.

Price of PS machine collection method (image)



Business flow of merchandising rights in products planning and development for which our group is the sole distributor

\*Profits and losses related to the license is recorded when the PS machine is sold.











(2) (4) MG (Minimum Guarantee): Minimum guarantee fee paid by the licensee to the licensor when concluding a license business contract  
 (5) (6) OR (Over Royalty): Type of royalty paid as reward when the usage of rights authorized for use, such as copyrights and industrial property rights, exceeds a certain level, and whose amount fluctuates according to the usage of such rights



# Main affiliated manufactures and group companies

(As of December 31, 2022)

	Manufacturer	Cumulative unit sales of manufacturer	History of alliance
Alliance Manufacturer	SANKYO Group <b>Bisty</b> 	P : 2,663,100 machines S : 805,000 machines Total : <b>3,468,200 machines</b>	<ul style="list-style-type: none"> <li>• 2003 Signed a Basic Sales and Purchase Agreement with Bisty Co., Ltd.</li> </ul>
	KYORAKU SANGYO Group <b>OK</b> 	P : 409,300 machines S : 10,300 machines Total : <b>419,700 machines</b>	<ul style="list-style-type: none"> <li>• 2008 Formed alliance with KYORAKU SANGYO</li> <li>• 2012 Exclusive sales of OK!! brand machines began</li> <li>• 2015 Signed a Basic Agreement with OK Co., Ltd.</li> </ul>
	Daiichi Shokai Group <b>D-light</b> 	P : 42,300 machines S : 36,500 machines Total : <b>78,800 machines</b>	<ul style="list-style-type: none"> <li>• 2013 Formed an alliance with D-light Co., Ltd.</li> <li>• 2015 Formed an alliance with Daiichi Shokai Co., Ltd.</li> </ul>
	CAPCOM Group <b>Enterrise</b> 	P : S : 352,400 machines Total : <b>352,400 machines</b>	<ul style="list-style-type: none"> <li>• 2009 Signed a Basic Agreement with Enterrise Co., Ltd.</li> </ul>
	NewGin Group <b>EXCITE</b> 	P : 10,200 machines S : 32,300 machines Total : <b>42,500 machines</b>	<ul style="list-style-type: none"> <li>• 2017 Sales cooperation of EXCITE brand machines began</li> </ul>
Consolidated Subsidiary	<b>NANASHOW</b> 66.7% (27.8%) *2 	P : 24,900 machines S : 68,000 machines Total : <b>92,900 machines</b>	<ul style="list-style-type: none"> <li>• 2014 Formed an alliance with NANASHOW Corporation</li> <li>• 2018 NANASHOW became the consolidated subsidiary</li> </ul>
	<b>Spiky</b> *1 100.0% (100.0%) *2 	P : S : 68,100 machines Total : <b>68,100 machines</b>	<ul style="list-style-type: none"> <li>• 2015 SPIKY CORPORATION became the consolidated subsidiary</li> </ul>
	<b>CROSSALPHA</b> (100.0%) *2 		<ul style="list-style-type: none"> <li>• 2015 K.K. Aristocrat Technologies (now CROSSALPHA CORPORATION) became the consolidated subsidiary</li> </ul>

\*1 As a result of the subsidiary acquisition of CROSSALPHA CORPORATION (formerly known as K.K. Aristocrat Technologies), its subsidiary SPIKY was made a wholly owned subsidiary.

\*2 The figures indicate the investment ratio. The figures in lower parentheses indicate the indirect investment ratio.

\*The number of units sold is rounded down to the nearest 100.

\*Some of the unit sales include the rental plan. \*A reworking of calculation method is attempted for some titles from FY2018.

# Main PS machines from FY2021 to FY2022

(As of December 31, 2022)

### Pachinko machines

**<Q1-Q2>**

**April**  
OK!!  
**PACHINKO GANTZ KIWAMI**

©HIROYA OKU/SHUEISHA  
©HIROYA OKU/SHUEISHA GANTZ-0 Project  
©OK!!

**April**  
OK!!  
**PACHINKO ULTRAMAN TARO 2**  
25,000 machines

©TSUBURAYA PROD. ©OK!!  
Manufactured by KYORAKU SANGYO

**May**  
NewGin  
**P BERSERK Musou**  
10,000 machines

©KENTAROU MIBRA/STUDIO GAGA/HAKUSENSHA/young ANIMAL  
©KENTAROU MIBRA/STUDIO GAGA/HAKUSENSHA/BERSEK FILM PARTNERS  
©KENTAROU MIBRA/STUDIO GAGA/HAKUSENSHA/BERSEK PARTNERSHIP  
©KOBELTECM/GAMES CO., LTD.  
©Caegon

**July**  
Bisty  
**P Uchi Senkan Yamato 2202**  
**Ai no Senshi-tachi**

©西崎義典 宇宙戦艦ヤマト2202製作委員会  
©Bisty

**<Q3-Q4>**

**December**  
Bisty  
**NEON GENESIS EVANGELION**  
**-Roar for tomorrow-**  
60,000 machines

©khara  
©khara/Project Eva  
©Bisty

**<Q1-Q2>**

**April**  
**KYORAKU SANGYO**  
**PACHINKO KAMEN RIDER**  
**Dark rider ver.**  
12,000 machines

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©KYORAKU

**July**  
Bisty  
**P Uchi Senkan Yamato 2202**  
**-ONLY ONE-**  
15,000 machines

©西崎義典 宇宙戦艦ヤマト2202製作委員会  
Sales brand: Bisty

**July**  
OK!!  
**PACHINKO GANTZ:3**  
**LAST BATTLE**  
11,000 machines

©HIROYA OKU/SHUEISHA ©OK!!

**September**  
D-light  
**P INUYASHA 2**

©高橋留美子/小学館・発売テレビ・サンライズ2009 & 2009  
Manufactured by D-light Co., Ltd.

**<Q3-Q4>**

**October**  
OK!!  
**PACHINKO ULTRAMAN TIGA**  
**1500×84**  
20,000 machines

©TSUBURAYA PROD. ©OK!!  
Manufactured by KYORAKU SANGYO

**December**  
Bisty  
**P Godzilla vs EVANGELION -**  
**G-cells awakening-**  
50,000 machines

©khara TM & © TOHO CO., LTD.  
Sales brand: Bisty

**February**  
NANASHOW  
**P Gatchaman the True Velocity**  
On sale

© Tatsunoko Production  
© Tatsunoko Production/Infiniti Force Production Committee  
©NANASHOW

### Pachislot machines

**<Q1-Q2>**

**June**  
Enterrise  
**PACHISLOT Hyakkaryouran**  
**SAMURAI GIRLS**

©2010すずきあきら/通・ホビージャパン/百花繚乱パトナース  
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**September**  
Daichi Shokai  
**S Ushio &TORA**  
**-A flash of thunder spear-**

原作/藤田和日郎「しおとら」(小学館刊)  
©藤田和日郎/小学館/「しおとら」製作委員会

**<Q3-Q4>**

**November**  
Spiky  
**PACHISLOT GANTZ KIWAMI**  
**THE SURVIVAL GAME**

©HIROYA OKU/SHUEISHA  
©HIROYA OKU/SHUEISHA GANTZ-0 Project  
©CROSSALPHA CNANASHOW  
Developed by SPIKY CORPORATION  
Manufactured by F CORPORATION

**December**  
Enterrise  
**Pachislot MONSTER HUNTER: WORLD™**  
**GOLD HUNTING**  
10,000 machines

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**January**  
Bisty  
**NEON GENESIS EVANGELION**  
**-Resonance of souls-**

©khara  
©khara/Project Eva  
Sales brand: Bisty

**February**  
Spiky  
**BLACK LAGOON ZERO bullet**  
**MAX**

©2006, 2010 三上正嗣・小学館/BLACK LAGOON 製作委員会  
Licensed by NBCUNIVERSAL ENTERTAINMENT JAPAN, LLC.  
©NANASHOW  
Developed by SPIKY CORPORATION  
Manufactured by F CORPORATION

**<Q1-Q2>**

**April**  
OK!!  
**PACHI-SLOT ULTRAMAN**  
**TARO Tyrant SPEC**

©TSUBURAYA PROD. ©OK!!

**April**  
Enterrise  
**Pachislot Gekka Miyabi**

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**July**  
SPIKY  
**PACHISLOT INUYASHA**  
15,000 machines

©高橋留美子/小学館・発売テレビ・サンライズ2009 & 2009  
©CROSSALPHA ©SPIKY

**September**  
D-light  
**PACHISLOT BOOWY**  
10,000 machines

©1982 by Be-Kikakushitsu, Inc.  
©1985,1986,1987 by YUI SONGS, INC.  
©YUI MUSIC, INC. Licensed by LSM JAPAN,  
A UNIVERSAL MUSIC COMPANY  
Manufactured by D-light Co., Ltd.

**<Q3-Q4>**

**December**  
SPIKY  
**Pachislot Shin Ore no Sora**  
10,000 machines

©Hiroshi Motomiya/SHUEISHA/FIELDS  
©SPIKY

**January**  
Enterrise  
**Pachislot MONSTER HUNTER**  
**WORLD: ICEBORNE™**  
On sale

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**March**  
Bisty  
**Pachislot MOBILE SUIT**  
**GUNDAM UNICORN**  
On sale

©SOTSU・SUNRISE  
Sales brand: Bisty

FY	Pachinko unit sales				
	Q1	Q2	Q3	Q4	Full-Year
2021	43,900	21,200	45,400	29,300	139,900
2022	2,700	54,000	65,700		

FY	Pachislot unit sales				
	Q1	Q2	Q3	Q4	Full-Year
2021	6,400	6,200	18,900	19,500	51,200
2022	8,600	18,900	12,900		

\*The table shows the titles which are announced as of January 31, 2023. The information of the Amadigi-type and reuse-type machines are omitted.  
 \*The number of units sold is rounded down to the nearest 100 (the number of units sold for each individual title is rounded down to the nearest thousand). \*The table shows the unit sales which the number of machines sold is calculated by the end of Q3 FY2022.  
 \*The unit sales less than 10,000 are not disclosed. \*Please refer to the page through 21-24 for details on titles launched from FY2000.  
 \*Date in the table is on a delivery month basis.

## Change in pachinko unit sales by affiliated manufacturer

(As of December 31, 2022)

FY		2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Bisty	Title	-	-	-	1	4	5	5	5	4	4	2	2
	Unit sales	-	-	-	4,100	169,000	262,800	292,900	217,500	170,800	286,800	236,500	181,700
OK!!	Title	-	-	-	-	-	-	-	-	-	-	-	-
	Unit sales	-	-	-	-	-	-	-	-	-	-	-	-
MIZUHO/ Macy	Title	-	-	-	-	-	-	-	-	-	-	-	-
	Unit sales	-	-	-	-	-	-	-	-	-	-	-	-
NANASHOW	Title	-	-	-	-	-	-	-	-	-	-	-	-
	Unit sales	-	-	-	-	-	-	-	-	-	-	-	-
Daiichi Syokai/ D-light	Title	-	-	-	-	-	-	-	-	-	-	-	-
	Unit sales	-	-	-	-	-	-	-	-	-	-	-	-
NewGin/ EXCITE	Title	-	-	-	-	-	-	-	-	-	-	-	-
	Unit sales	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>Title</b>	-	-	-	<b>1</b>	<b>4</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>4</b>	<b>4</b>	<b>2</b>	<b>2</b>
	<b>Unit sales</b>	-	-	-	<b>4,100</b>	<b>169,000</b>	<b>262,800</b>	<b>292,900</b>	<b>217,500</b>	<b>170,800</b>	<b>286,800</b>	<b>236,500</b>	<b>181,700</b>

## Change in pachislot unit sales by affiliated manufacturer

FY		2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
RODEO	Title	2	4	5	6	3	2	3	5	3	2	3	3
	Unit sales	32,900	155,200	176,400	153,500	165,100	159,200	42,800	86,100	29,800	28,700	121,600	81,800
Bisty	Title	-	-	-	1	2	1	5	3	2	2	2	2
	Unit sales	-	-	-	5,600	19,000	22,900	73,700	112,400	91,200	76,100	70,000	81,700
OK!!	Title	-	-	-	-	-	-	-	-	-	-	-	-
	Unit sales	-	-	-	-	-	-	-	-	-	-	-	-
Enterrise	Title	-	-	-	-	-	-	-	-	-	1	1	1
	Unit sales	-	-	-	-	-	-	-	-	-	2,400	16,100	7,200
MIZUHO/ Macy	Title	-	-	-	-	-	-	-	-	-	-	-	-
	Unit sales	-	-	-	-	-	-	-	-	-	-	-	-
NANASHOW	Title	-	-	-	-	-	-	-	-	-	-	-	-
	Unit sales	-	-	-	-	-	-	-	-	-	-	-	-
Spiky	Title	-	-	-	-	-	-	-	-	-	-	-	-
	Unit sales	-	-	-	-	-	-	-	-	-	-	-	-
Daiichi Syokai/ D-light	Title	-	-	-	-	-	-	-	-	-	-	-	-
	Unit sales	-	-	-	-	-	-	-	-	-	-	-	-
NewGin/ EXCITE	Title	-	-	-	-	-	-	-	-	-	-	-	-
	Unit sales	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>Title</b>	<b>2</b>	<b>4</b>	<b>5</b>	<b>7</b>	<b>5</b>	<b>3</b>	<b>8</b>	<b>8</b>	<b>5</b>	<b>5</b>	<b>6</b>	<b>6</b>
	<b>Unit sales</b>	<b>32,900</b>	<b>155,200</b>	<b>176,400</b>	<b>159,100</b>	<b>184,100</b>	<b>182,100</b>	<b>116,500</b>	<b>198,600</b>	<b>121,000</b>	<b>107,400</b>	<b>207,800</b>	<b>170,800</b>

\*Number of titles sold includes only major titles for pachinko.

\*Unit sales are the cumulative number of machines sold by each manufacturer and some of the unit sales include the rental plan. (The number of units sold is rounded down to the nearest 100.)

# Change in pachinko unit sales by affiliated manufacturer

(As of December 31, 2022)

	FY	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Q1-Q3 2022	Total
Bisty	Title	1	3	2	2	2	2	2	2	2	2	2	54
	Unit sales	48,200	111,800	159,700	90,600	98,600	56,800	37,100	57,400	32,500	68,400	79,100	2,663,100
OK!!	Title	1	2	1	1	1	-	2	3	1	2	3	17
	Unit sales	32,400	28,700	114,500	5,000	22,800	19,100	24,000	63,000	12,400	54,100	32,800	409,300
MIZUHO/ Macy	Title	-	-	1	3	-	1	-	-	-	-	-	5
	Unit sales	-	-	4,800	39,600	-	6,300	5,300	-	-	-	-	56,200
NANASHOW	Title	-	-	-	-	2	-	1	1	-	-	-	4
	Unit sales	-	-	-	-	3,700	600	16,500	3,900	-	-	-	24,900
Daiichi Syokai/ D-light	Title	-	-	-	1	1	-	1	1	-	-	1	5
	Unit sales	-	-	-	8,600	14,000	-	10,200	4,300	-	-	5,000	42,300
NewGin/ EXCITE	Title	-	-	-	-	-	-	-	-	-	1	-	1
	Unit sales	-	-	-	-	-	-	-	-	-	10,200	-	10,200
Total	Title	2	5	4	7	6	3	6	7	3	5	6	86
	Unit sales	80,600	140,600	279,200	143,900	139,300	82,900	93,300	128,700	45,000	132,700	117,000	3,206,300

# Change in pachislot unit sales by affiliated manufacturer

	FY	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Q1-Q3 2022	Total
RODEO	Title	2	1	1	-	1	2	-	-	-	-	-	48
	Unit sales	104,500	26,500	42,500	-	4,400	600	-	-	-	-	-	1,412,200
Bisty	Title	3	3	-	3	2	2	2	2	2	1	-	40
	Unit sales	65,800	61,700	0	54,300	12,000	12,200	13,100	14,800	7,600	10,000	-	805,000
OK!!	Title	-	-	-	-	-	2	-	-	-	-	1	3
	Unit sales	-	-	-	-	-	7,000	-	-	-	2,900	300	10,300
Enterrise	Title	1	2	1	2	3	2	3	1	1	2	1	22
	Unit sales	47,800	72,000	24,400	42,800	57,800	22,300	4,800	19,800	17,600	14,900	1,700	352,400
MIZUHO/ Macy	Title	-	1	-	-	-	2	-	-	-	-	-	3
	Unit sales	-	54,100	0	-	-	4,000	-	-	-	-	-	58,100
NANASHOW	Title	-	-	1	2	2	3	2	2	1	-	-	13
	Unit sales	-	-	20,000	14,900	6,300	10,900	7,900	5,100	2,400	-	-	68,000
Spiky	Title	-	-	-	-	-	1	4	-	3	2	2	12
	Unit sales	-	-	-	-	-	7,000	6,600	-	12,600	15,400	26,200	68,100
Daiichi Syokai/ D-light	Title	-	-	-	3	1	2	-	-	1	1	1	9
	Unit sales	-	-	-	9,100	3,100	3,300	-	-	4,000	6,000	10,700	36,500
NewGin/ EXCITE	Title	-	-	-	-	-	1	-	1	-	-	-	2
	Unit sales	-	-	-	-	-	19,700	-	12,600	-	-	-	32,300
Total	Title	6	7	3	10	9	17	11	6	8	6	5	152
	Unit sales	218,300	214,400	87,200	121,200	83,700	87,400	32,600	52,500	44,600	49,300	39,200	2,843,300

\*Number of titles for pachinko only includes the major titles. \*Unit sales are the cumulative number of machines sold by each manufacturer and some of the unit sales include the rental plan. (The number of units sold is rounded down to the nearest 100)

\*A revision of calculation method is attempted for some titles from FY2018.

\*The unit sales of RODEO includes that of *Kaiji 3* released in FY2013 from GINZA Corporation.

\*The unit sales of OK!! includes that of *PACHI-SLOT ULTRASEVEN* released in FY2017 and *Pachinko Onimusha: Dawn of Dreams Super Souken* released in FY2018 from KYORAKU SANGYO.

# Change in pachinko unit sales by title (FY2003 to FY2022)

(As of December 31, 2022)

Bisty			
FY	Title	Number of sales	
1	2003	CR FEVER KUNG-FU GAL	14,000
2	2004	CR Kahara Tomomi to Minashigo Hatchi	41,000
3		CR Neon Genesis Evangelion	124,000
4		CR Circuit e ikou!	11,000
5		CR FEVER TWINS	-
6	2005	CR Neon Genesis Evangelion: Second Impact	161,000
7		CR Ashita ga arusa Yoshimoto World	38,000
8		CR Marilyn Monroe	39,000
9		CR Iijima Naoko no Casino Bisty	21,000
10		CR Daimajin	10,000
11	2006	CR Neon Genesis Evangelion—Kiseki no Kachiwa	187,000
12		CR WINK	11,000
13		CR Aya Matsuura	40,000
14		CR Otoko Ippiki Gaki Daisho	-
15		CR Shin Sangoku Musou	27,000
16	2007	CR Neon Genesis Evangelion—The Angels Are Back Again	199,000
17		CR Tomb Raider	-
18		CRA Felix the Cat	-
19		CR The Mask of Zorro	-
20		CR LOONEY TUNES BIA	-
21	2008	CR Mystic Blue	-
22		CR King Kong	21,000
23		CR Seven Samurai	82,000
24		CR A Morning Musume	-
25		CR A Neon Genesis Evangelion Premium Model	51,000
26	2009	CR Neon Genesis Evangelion—The Beginning and the End	237,000
27		CR Iron Chef	-
28		CR GTO	-
29		CR Neon Genesis Evangelion—The Angels Are Back Again YF	24,000
30		CR Shimizu no Jirocho—The Bonds of Life	11,000
31	2010	CR Kung Fu Panda	12,000
32		CR Evangelion—Evangelical of the beginnings Light ver.	-
33		CR Shimizu no Jirocho Light ver.	-
34		CR Evangelion—Evangelical of the Beginnings	205,000
35	2011	CR Evangelion 7	100,000
36		CR The story of ayumi hamasaki Sweet Version	10,000
37		CR The story of ayumi hamasaki Light Version	-
38		CR The story of ayumi hamasaki—introduction	72,000
39	2020	Evangelion 7 Smile Model	12,000
40		CR Sengoku BASARA 3—The Battle of Sekigahara	16,000
41	2012	EVA Light III	16,000

42	2013	CR EVANGELION 8 Premium Battle	12,000
43		CR TEKKEN	18,000
44		CR EVANGELION 8	75,000
45		CR Beyond the Heavens	-
46	2014	CR TEKKEN LIGHT VERSION	-
47		CR EVANGELION 8 Extreme Battle	20,000
48		CR ayumi hamasaki 2	23,000
49		CR EVANGELION 9	103,000
50		CR EVANGELION 9 Premium Amadigi ver.	13,000
51		CR EVANGELION 9 Middle ver.	-
52	2015	CR EVANGELION 9 Type zero ver.	-
53		CR Martian Successor NADESICO	-
54		CR EVANGELION X	53,000
55		CR EVANGELION 9 Type zero 199 ver.	-
56		CR Martian Successor NADESICO Light ver.	-
57		CR EVANGELION X PREMIUM MODEL	12,000
58	2016	CR TEKKEN 2 Toushin ver.	15,000
59		CR EVANGELION 9 180ver.	-
60		CR EVANGELION 10 SPEED IMPACT	12,000
61		CR EVANGELION—Time to Rise	57,000
62		CR TEKKEN 2 Fujin ver.	-
63	2017	CR EVANGELION—Time to Rise Premium Model	-
64		CR EVANGELION 2018 model	36,000
65		CR EVANGELION—Time to Rise Start impact	-
66		CR CODE GEASS Lelouch of the Rebellion - Emperor Road-	10,000
67		CR EVANGELION 2018 model GOLD Impact	-
68	2018	CR Drum ☆ EVANGELION PINK	-
69		Mode Pachinko CODE GEASS Lelouch of the Rebellion - easy version -	-
70		Mode Pachinko Drum ☆ EVANGELION GOLD	-
71		EVANGELION Super awakening/ Super berserk	27,000
72	2019	PACHINKO TEKKEN EXTREME	-
73		EVANGELION 13 Premium model	-
74		NEON GENESIS EVANGELION Rebirth of Angels	35,000
75		PACHINKO TEKKEN EXTREME SWEET COMBO VER.	-
76		EVANGELION 13 EXTRA model	-
77		NEON GENESIS EVANGELION Rebirth of Angels PREMIUM MODEL	-
78	2020	NEON GENESIS EVANGELION Decisive Battle -Crimson-	14,000
79		P CODE GEASS Lelouch of the Rebellion	13,000
80		NEON GENESIS EVANGELION Decisive Battle PREMIUM MODEL	-
81	2021	P Uchū Senkan Yamato 2202 Ai no Senshi-tachi	-
82		P CODE GEASS Lelouch of the Rebellion Light middle ver.	-
83		NEON GENESIS EVANGELION -Roar for tomorrow-	60,000
84		P CODE GEASS Lelouch of the Rebellion Light ver.	-
85	2022	P Uchū Senkan Yamato 2202 -ONLY ONE-	15,000
86		P Uchū Senkan Yamato 2202 Ai no Senshi-tachi Light Ver.	-
87		P Godzilla vs EVANGELION-G-cells awakening-	50,000
88		P Uchū Senkan Yamato 2202 -ONLY ONE- light Ver.	On sale

\*The table shows the titles which were announced as of December 31, 2022.

\*The table shows the unit sales which is calculated by the end of Q3 FY2022. (the information of the amadigi-type and reuse-type machines are omitted).

Regarding the titles which unit sales were less than 10,000, the figures are not disclosed.

\*The figures have been rounded down to the nearest thousand. \*Some of the unit sales include the rental plan.

Source: FIELDS

# Change in pachinko unit sales by title (FY2003 to FY2022)

(As of December 31, 2022)

OK!!			
FY	Title	Unit sales	
1	2012	<i>New-century Pachinko GHOST IN THE SHELL: STAND ALONE COMPLEX MAX type</i>	-
2		<i>New-century Pachinko GHOST IN THE SHELL: STAND ALONE COMPLEX Middle type</i>	25,000
3	2013	<i>Pachinko Onimusha: Dawn of Dreams</i>	33,000
4		<i>New-century Pachinko BERSERK</i>	23,000
5	2014	<i>Pachinko Onimusha: Dawn of Dreams Light Version</i>	-
6		<i>Pachinko Ultra Battle Retsuden</i>	80,000
7	2015	<i>Pachinko Marvel's Avengers</i>	-
8	2016	<i>Pachinko GANTZ</i>	31,000
9	2017	<i>Pachinko Ultra Battle Retsuden Light Edition</i>	-
10		<i>Pachinko Marvel's Avengers Type196</i>	-
11		<i>Pachinko Marvel's Avengers Light Version</i>	-
12		<i>Pachinko GANTZ EXTRA</i>	-
13	2018	<i>Pachinko Onimusha: Dawn of Dreams Super Souken (Manufactured by KYORAKU SANGYO)</i>	15,000
14		<i>Pachinko GEKIJOUREI</i>	10,000
15	2019	<i>Pachinko GANTZ:2</i>	25,000
16		<i>Pachinko Onimusha: Dawn of Dreams Kyouki Ranbu (Manufactured by KYORAKU SANGYO)</i>	10,000
17		<i>Pachinko Onimusha: Dawn of Dreams Kyouki Ranbu Light Verion (Manufactured by KYORAKU SANGYO)</i>	-
18		<i>PACHINKO 6 ULTRAMAN BROTHERS (Manufactured by KYORAKU SANGYO)</i>	20,000
19	2020	<i>Pachinko ULTRASEVEN Cho Rambu (Manufactured by KYORAKU SANGYO)</i>	10,000
20		<i>Pachinko GANTZ:2 Sweet ver.</i>	-
21	2021	<i>PACHINKO GANTZ KIWAMI</i>	-
22		<i>PACHINKO ULTRAMAN TARO 2 (Manufactured by KYORAKU SANGYO)</i>	25,000
23		<i>PACHINKO 6 ULTRAMAN BROTHERS Light version (Manufactured by KYORAKU SANGYO)</i>	-
24		<i>PACHINKO ULTRAMAN TARO 2 Super decisive battle LIGHT ver. (Manufactured by KYORAKU SANGYO)</i>	-
25	2022	<i>PACHINKO KAMEN RIDER Dark rider ver. (Manufactured by KYORAKU SANGYO)</i>	12,000
26		<i>PACHINKO GANTZ:3 LAST BATTLE</i>	11,000
27		<i>PACHINKO ULTRAMAN TIGA 1500×84</i>	20,000

MIZUHO/ Macy			
FY	Title	Unit sales	
1	2014	<i>CR BATMAN</i>	-
2	2015	<i>CR Million GOD RISING</i>	22,000
3		<i>CR Midoridon Hanabi DE Buon giorno</i>	10,000
4		<i>CR Million GOD RISING—ZEUS Returns—</i>	-
5		<i>CR Tengen Toppa Gurren Lagann</i>	-
6		<i>CR Midoridon Hanabi DE Buon giorno 1/99ver.</i>	-
7	2017	<i>CR Yu-Gi-Sei Million Arthur</i>	-
8	2018	<i>CR Tengen Toppa Gurren Lagann 199 ver.</i>	-
9		<i>CR Tengen Toppa Gurren Lagann 99 ver.</i>	-
10		<i>CR Yu-Gi-Sei Million Arthur 199ver</i>	-

Daiichi Shokai/ D-light			
FY	Title	Unit sales	
1	2015	<i>CR Sakigake Otokojuku</i>	-
2		<i>CR Sakigake Otokojuku Light Ver.</i>	-
3	2016	<i>CR MAJESTIC PRINCE</i>	13,000
4	2018	<i>CR INUYASHA JUDGEMENT∞(infinity)</i>	-
5		<i>P INUYASHA JUDGEMENT∞ PREMIUM</i>	-
6	2019	<i>ayumi hamasaki -LIVE in CASINO-</i>	-
7	2022	<i>P INUYASHA 2</i>	-

NewGin/ EXCITE			
FY	Title	Unit sales	
1	2021	<i>P BERSERK Musou</i>	10,000

NANASHOW			
FY	Title	Unit sales	
1	2016	<i>CR The Amazing Spider-Man</i>	-
2		<i>THE GENIE FAMILY</i>	-
3	2018	<i>CR ULTIMATE JUDGEMENT</i>	16,000
4	2019	<i>PA ULTIMATE JUDGEMENT Sweet Judgement 99 ver.</i>	-
5		<i>CR Mach GoGoGo GP7000</i>	-
6	2022	<i>P Gatchaman the True Velocity</i>	On sale

\*The table shows the titles which were announced as of December 31, 2022.

\*The table shows the unit sales which is calculated by the end of Q3 FY2022. (the information of the amadigi-type and reuse-type machines are omitted).

Regarding the titles which unit sales were less than 10,000, the figures are not disclosed.

\*The figures have been rounded down to the nearest thousand. \*Some of the unit sales include the rental plan.



# Change in pachislot unit sales by title (FY2000 to FY2022)

(As of December 31, 2022)

RODEO			
	FY	Title	Unit sales
1	2000	INDY JAWS 2	23,000
2		Gamera	29,000
3	2001	Ichigeki Teio 2	17,000
4		Salaryman Kintaro	118,000
5		DOUBLE CHALLENGE	31,000
6		Oo-Gamera	32,000
7	2002	KAZENOYOUJINBOU	53,000
8		SNOW KING	-
9		Salaryman Kintaro S	-
10		CLUB RODEO T	43,000
11		Ginginmaru	31,000
12	2003	Gamera -High Grade Vision	61,000
13		WANTOUCHABLE (Sammy)	-
14		JET SET RADIO	22,000
15		Charlie's Angels FT	-
16		Sloter Kintaro	52,000
17		Yajyu	14,000
18	2004	Onimusha 3	120,000
19		Kaiji	29,000
20		Unematsu Dynamite Wave!	36,000
21	2005	Ore no Sora	125,000
22		Dokonjo Gaeru	-
23	2006	Sakigake!! Otoko Juku	17,000
24		PREMIUM Dynamite	-
25		Dokaben	-
26	2007	Virtua Fighter	10,000
27		Tenka Muteki! Salaryman Kintaro	18,000
28		The Mask of Zorro	-
29		Cream Stew	-
30		Devil May Cry 3	48,000
31	2008	Kaiji Act 2	18,000
32		Tenchi wo Kurau	-
33		Sonic Live	-
34	2009	Onimusha: Dawn of Dreams	90,000
35		Hono-no Nekketsu Kyoshi	-
36	2010	Gravion	-
37		Ore no Sora—Spirit of Young Justice	38,000
38		Gamera	13,000
39	2011	Pachislot Monster Hunter	95,000
40		Rahxephon	-
41		Kaze no Youjinbou—Memory of Butterflies	23,000
42	2012	Pachislot Shin-Onimusha Sairin	41,000
43	2012	SAKIGAKE OTOKOJUKU—TENCHO-GORIN THE FINAL	24,000
44	2013	Kaiji3 (Manufactured by GINZA Corporation)	25,000
45	2014	Salaryman Kintaro Syusse Kaido	42,000
46	2016	Pachislot INUYASHA	-
47	2017	PACHISLOT TATAKAE! SALARY-MAN	-
48		Pachislot Ys I&II	-

Bisty			
	FY	Title	Unit sales
1	2003	KAIZOKU	-
2	2004	Dai Yamato	12,000
3		Fever Natsumatsuri	-
4	2005	Neon Genesis Evangelion	23,000
5	2006	SHERLOCK HOUND	-
6		GTO	-
7		ROCKY BALBOA	-
8		Tomb Raider	60,000
9		Lord of the Rings	-
10	2007	Beach Club	-
11		Neon Genesis Evangelion—Magokoro wo Kimini	99,000
12		Morning Musume	-
13	2008	KING KONG	-
14		Neon Genesis Evangelion—That time has come, now they're waiting for us	90,000
15	2009	Saturday Night Fever	-
16		Neon Genesis Evangelion—Die Spur der SEELE	84,000
17	2010	MOBASLO Evangelion—for your own wish	77,000
18		Magical Shopping Arcade Abenobashi	-
19	2011	Evangelion—the Heartbeat of Life	46,000
20		SAMURAI 7	12,000
21	2012	EVANGELION	57,000
22		Yaoh	-
23		GTO Limit Break	-
24	2013	Evangelion—Ketsui no Toki	13,000
25		MOBILE SUIT GUNDAM	25,000
26		PACHISLOT ULTRAMAN WARS	23,000
27	2015	EVANGELION—Spear of Hope	26,000
28		EVANGELION—Tamashii wo Tsunagumono	15,000
29		MOBILE SUIT GUNDAM Awakening—Chained battle—	12,000
30	2016	EVANGELION—WISH OF VICTORY	-
31		PACHI-SLOT MOBILE SUIT Z GUNDAM	-
32	2017	EVANGELION 30φMODEL	-
33		Neon Genesis Evangelion - to You the Sincerity 2	-
34	2018	Pachislot Evangelion AT777	14,000
35		Neon Genesis Evangelion - berserk 400	-
36	2019	CARD BATTLE PACHI-SLOT MOBILE SUIT GUNDAM X-OVER	-
37		EVANGELION FESTIVAL	-
38	2020	Pachislot for CHAR AZNABLE -RED COMET's Counterattack-	-
39		PACHISLOT THE iDOLM@STER MILLION LIVE!	-
40	2021	NEON GENESIS EVANGELION -Resonance of souls-	-
41	2022	Pachislot MOBILE SUIT GUNDAM UNICORN	On sale

\*The table shows the titles which were announced as of December 31, 2022.

\*The table shows the unit sales which is calculated by the end of Q3 FY2022. (the information of the amadigi-type and reuse-type machines are omitted).

Regarding the titles which unit sales were less than 10,000, the figures are not disclosed.

\*The figures have been rounded down to the nearest thousand. \*Some of the unit sales include the rental plan.

# Change in pachislot unit sales by title (FY2000 to FY2022)

(As of December 31, 2022)

Enterrise			
	FY	Title	Unit sales
1	2009	<i>VIEWTIFUL JOE</i>	-
2	2010	<i>Sengoku BASARA 2</i>	16,000
3	2011	<i>Street Fighter IV</i>	-
4	2012	<i>Resident Evil 5</i>	49,000
5	2013	<i>Monster Hunter: Gekka Raimei</i>	50,000
6		<i>Devil May Cry 4</i>	25,000
7	2014	<i>Pachislo Sengoku BASARA 3</i>	20,000
8	2015	<i>Resident Evil 6</i>	37,000
9		<i>Asura's Wrath</i>	-
10	2016	<i>Super Street Fighter IV</i>	-
11		<i>Devil May Cry X (Cross)</i>	15,000
12		<i>Monster Hunter Kyoryu Sensen</i>	37,000
13	2017	<i>Pachislo Machine Ace Attorney</i>	-
14		<i>Resident Evil Revelations</i>	18,000
15	2018	<i>Pachislo Okami</i>	-
16		<i>STREET FIGHTER V PACHISLOT EDITION</i>	-
17		<i>Pachislot Sengoku BASARA HEROES PARTY</i>	-
18	2019	<i>PACHI SLOT Onimusha: Dawn of Dreams</i>	20,000
19	2020	<i>Pachislot MONSTER HUNTER: WORLD</i>	17,000
20	2021	<i>PACHISLOT Hyakkaryouran SAMURAI GIRLS</i>	-
21		<i>Pachislot MONSTER HUNTER: WORLD™ GOLD HUNTING</i>	10,000
22	2022	<i>Pachislot Gekka Miyabi</i>	-
23		<i>Pachislot MONSTER HUNTER WORLD: ICEBORNE™</i>	On sale

MIZUHO			
	FY	Title	Unit sales
1	2013	<i>ANOTHER GOD HADES</i>	54,000
2	2017	<i>Kai-Dou-Sei Million Arthur</i>	-
3		<i>THE AMAZING SPIDER-MAN</i>	-

OK!!			
	FY	Title	Unit sales
1	2017	<i>Pachi-Slot Marvel's The Avengers</i>	-
2		<i>PACHI-SLOT ULTRASEVEN</i> (Manufactured by KYORAKU SANGYO)	-
3	2022	<i>PACHI-SLOT ULTRAMAN TARO Tyrant SPEC</i>	-

Daiichi Shokai/ D-light			
	FY	Title	Unit sales
1	2015	<i>MAJESTIC PRINCE</i>	-
2		<i>HIGURASHI NO NAKUKORONI—KIZUNA</i>	-
3		<i>Oh My Goddess!</i>	-
4	2016	<i>Pachislot GARGANTIA ON THE VERDUROUS PLANET</i>	-
5	2017	<i>Pachislot Osomatsu-kun</i>	-
6		<i>Pachislot The Ambition of Oda Nobuna</i>	-
7	2020	<i>PACHISLOT TETSUYA -Destiny and real ability-</i>	-
8	2021	<i>S Ushio &amp;TORA -A flash of thunder spear-</i>	-
9	2022	<i>PACHISLOT BOOWY</i>	10,000

NewGin/ EXCITE			
	FY	Title	Unit sales
1	2017	<i>Sengoku Pachislot Hana no Keiji - Ten wo Ugatsu Ikusayari -</i> (Sales cooperation)	19,000
2	2019	<i>Pachislot Salaryman Kintaro -MAX-</i>	12,000

NANASHOW			
	FY	Title	Unit sales
1	2014	<i>Pachislot BERSERK</i>	20,000
2	2015	<i>PACHISLOT NINJA GAIDEN</i>	12,000
3		<i>Pachislot Ultraman</i>	-
4	2016	<i>Pachislot ALIEN BALTAN</i>	-
5		<i>Pachislot LOAD of VERMILION</i>	-
6	2017	<i>PACHISLOT GRAPPLER BAKI</i>	-
7		<i>PACHISLOT TOUKIDEN</i>	-
8		<i>PACHISLOT BLACK LAGOON3</i>	-
9	2018	<i>Pachislot Mach GoGoGo</i>	-
10		<i>Pachislot LORD of VERMILION Re:</i>	-
11	2019	<i>Super AT Chu la Oki</i>	-
12		<i>PACHISLOT Tengen Toppa Gurren Lagann</i>	-
13	2020	<i>AKAME GA KILL!</i>	-

Spiky			
	FY	Title	Unit sales
1	2017	<i>PACHISLOT Super GANTZ</i> (Developed by NANASHOW Corporation)	-
2	2018	<i>PACHISLOT Tengen Toppa Gurren Lagann - KIWAME-</i> (Developed by NANASHOW Corporation)	-
3		<i>Pachislot Hananchu</i> (Developed by NANASHOW Corporation)	-
4		<i>PACHISLOT ROCKMAN Ability</i> (Developed by Enterrise Co., Ltd. )	-
5		<i>Resident Evil INTO THE PANIC</i> (Developed by Enterrise Co., Ltd.)	-
6	2020	<i>BLACK LAGOON4</i> (Developed by NANASHOW Corporation)	-
7		<i>PACHISLOT Ring-ni-kakero I -World champion carnival version-</i> (Developed by Enterrise Co., Ltd.)	-
8		<i>ZETTAI SHOGEKI III</i> (Developed by NANASHOW Corporation)	-
9	2021	<i>PACHISLOT GANTZ KIWAMI THE SURVIVAL GAME</i>	-
10		<i>BLACK LAGOON ZERO bullet MAX</i>	-
11	2022	<i>PACHISLOT INUYASHA</i>	15,000
12		<i>Pachislot Shin Ore no Sora</i>	10,000

\*The table shows the titles which were announced as of December 31, 2022.








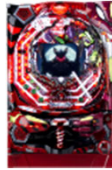





\*The table shows the unit sales which is calculated by the end of Q3 FY2022. (the information of the amadigi-type and reuse-type machines are omitted).

Regarding the titles which unit sales were less than 10,000, the figures are not disclosed.

\*The figures have been rounded down to the nearest thousand. \*Some of the unit sales include the rental plan.





























# Change of pachinko *Evangelion* series

FY	Sales title (main title)	Low gambling nature type/ reused-type machines	Unit sales of series (Booked amount)	FY	Sales title (main title)	Low gambling nature type/ reused-type machines	Unit sales of series (Booked amount)
2004	 <p><b>Neon Genesis Evangelion</b> Dec. 2004 (124,000 machines)</p>		<u>98,000</u> machines	2009	 <p><b>The Beginning and the End</b> Apr. 2009 (237,000 machines)</p>	 <p><b>The Angels Are Back Again YF</b> Jan. 2010 (24,000 machines)</p>	<u>259,000</u> machines
2005	 <p><b>Second Impact</b> Feb. 2006 (161,000 machines)</p>		<u>150,000</u> machines	2010	 <p><b>Evangelical of the Beginnings</b> Jun. 2010 (205,000 machines)</p>	 <p><b>Evangelical of the Beginnings Light ver.</b> Nov. 2010</p>	<u>215,000</u> machines
2006	 <p><b>Kiseki no Kachiwa</b> Feb. 2007 (187,000 machines)</p>		<u>206,000</u> machines	2011	 <p><b>Evangelion 7</b> Jan. 2012 (100,000 machines)</p>		<u>97,000</u> machines
2007	 <p><b>The Angels Are Back Again</b> Jan. 2008 (199,000 machines)</p>		<u>206,000</u> machines	2012		 <p><b>(Evangelion 7) EVA Light III</b> May 2012 (16,000 machines)</p>	<u>31,000</u> machines
2008		 <p><b>Neon Genesis Evangelion Premium Model</b> May 2008 (51,000 machines)</p>	<u>63,000</u> machines	2013	 <p><b>EVANGELION 8</b> Jul. 2013 (75,000 machines)</p>	 <p><b>EVANGELION 8 Premium Battle</b> Jan. 2014 (12,000 machines)</p>	<u>88,000</u> machines

\*The figures in parentheses indicate unit sales per title (sales of less than 10,000 machines are not disclosed).

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# Change of pachinko *Evangelion* series

FY	Sales title (main title)	Low gambling nature type/ reused-type machines	Unit sales of series (Booked amount)	FY	Sales title (main title)	Low gambling nature type/ reused-type machines	Unit sales of series (Booked amount)
2014	 <b>EVANGELION 9</b> Dec. 2014 (103,000 machines)	 <b>EVANGELION 8 Extreme Battle</b> Jul. 2014 (20,000 machines)	131,000 machines	2019	 <b>NEON GENESIS EVANGELION Rebirth of Angels</b> Dec. 2019 (35,000 machines)	 <b>EVANGELION 13 Premium model</b> Sep. 2019	51,000 machines
	 <b>EVANGELION 9 Premium Amadigi Ver.</b> Feb. 2015 (13,000 machines)	 <b>EVANGELION 13 EXTRA model</b> Feb. 2020					
	 <b>EVANGELION 9 Middle Ver.</b> Feb. 2015	 <b>NEON GENESIS EVANGELION Rebirth of Angels PREMIUM MODEL</b> Mar. 2020					
2015	 <b>EVANGELION X</b> Sep. 2015 (53,000 machines)	 <b>EVANGELION 9 Type zero ver.</b> May 2015	84,000 machines	2020	 <b>NEON GENESIS EVANGELION Decisive Battle -Crimson-</b> Oct. 2020 (14,000 machines)	 <b>NEON GENESIS EVANGELION Decisive Battle PREMIUM MODEL</b> Feb. 2021	18,000 machines
	 <b>EVANGELION 9 Type zero 199ver.</b> Dec. 2015	 <b>EVANGELION X PREMIUM MODEL</b> Feb. 2016 (12,000 machines)					
	 <b>Time to Rise</b> Dec. 2016 (57,000 machines)	 <b>EVANGELION 9 180Ver.</b> Sep. 2016		78,000 machines	2021	 <b>NEON GENESIS EVANGELION -Roar for tomorrow-</b> Dec. 2021 (50,000 machines)	
	 <b>EVANGELION X SPEED IMPACT</b> Sep. 2016 (12,000 machines)	 <b>EVANGELION 11 PREMIUM MODEL</b> Jun. 2017	2022		 <b>P Godzilla vs EVANGELION -G-cells awakening-</b> Dec. 2022 (50,000 machines)	60,000 machines	
2017	 <b>EVANGELION 2018 model</b> Oct. 2017 (36,000 machines)	 <b>EVANGELION 11 Start Impact</b> Dec. 2017	46,000 machines	2018	 <b>EVANGELION Super awakening/ Super berserk</b> Mar. 2019 (27,000 machines)	 <b>CR Drum ☆ EVANGELION PINK</b> Aug. 2018	33,000 machines
	 <b>EVANGELION 2018 model GOLD Impact</b> Mar. 2018	 <b>Mode Pachinko Drum ☆ EVANGELION GOLD</b> Jan. 2019					

\*The figures in parentheses indicate unit sales per title (sales of less than 10,000 machines are not disclosed).

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# Change of pachislot *Evangelion* series

F Y	Sales title (main titles)	Unit sales of series (Booked amount)	F Y	Sales title (main titles)	Unit sales of series (Booked amount)	F Y	Sales title (main titles)	Reuse-type machines	Unit sales of series (Booked amount)
2005	 <i>Neon Genesis Evangelion</i> Sep. 2005 (23,000 machines)	<u>22,000</u> machines	2011	 <i>Evangelion</i> — <i>the Heartbeat of Life</i> Feb. 2012 (46,000 machines)	<u>69,000</u> machines	2017	 <i>Neon Genesis Evangelion</i> - <i>to You the Sincerity 2</i> Feb. 2018	 <i>EVANGELION</i> <i>30φMODEL</i> Jan. 2018	<u>11,000</u> machines
2007	 <i>Neon Genesis Evangelion</i> <i>Magokoro wo Kimini</i> Jul. 2007 (99,000 machines)	<u>99,000</u> machines	2012	 <i>EVANGELION</i> Feb. 2013 (57,000 machines)	<u>56,000</u> machines	2018	 <i>Pachislot Evangelion</i> <i>AT777</i> Feb. 2019 (14,000 machines)	 <i>Neon Genesis Evangelion</i> - <i>berserk 400</i> Mar. 2019	<u>13,000</u> machines
2008	 <i>Neon Genesis Evangelion</i> <i>That time has come, they're waiting for us</i> Sep. 2008 (90,000 machines)	<u>90,000</u> machines	2013	 <i>Evangelion</i> — <i>Ketsui no Toki</i> Feb. 2014 (13,000 machines)	<u>13,000</u> machines	2019	 <i>EVANGELION FESTIVAL</i> Mar. 2020		—
2009	 <i>Neon Genesis Evangelion</i> — <i>Die Spur der SEELE</i> Mar. 2010 (84,000 machines)	<u>74,000</u> machines	2015	 <i>EVANGELION</i> — <i>Spear of Hope</i> Jun. 2015 (26,000 machines)	<u>41,000</u> machines	2021	 <i>NEON GENESIS EVANGELION</i> - <i>Resonance of souls</i> Jan. 2022		—
2010	 <i>MOBASLO Evangelion</i> — <i>for your own wish</i> Mar. 2011 (77,000 machines)	<u>65,000</u> machines	2016	 <i>EVANGELION</i> — <i>WISH OF VICTORY</i> Feb. 2017	—				

\*The figures in parentheses indicate unit sales per title (sales of less than 10,000 machines are not disclosed).

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## Unit sales of PS machines (quarterly)

(Unit: Machines)

FY	2020					2021					2022				
	Q1	Q2	Q3	Q4	Full-Year	Q1	Q2	Q3	Q4	Full-Year	Q1	Q2	Q3	Q4	Full-Year
Total unit sales	3,300	13,100	52,100	27,200	95,900	50,400	27,400	64,300	48,900	191,100	11,300	72,900	<b>78,600</b>		
Pachinko	2,800	1,200	26,500	19,400	50,100	43,900	21,200	45,300	29,300	139,900	2,700	54,000	<b>65,700</b>		
	85.5%	9.2%	51.0%	71.4%	52.3%	87.2%	77.3%	70.5%	60.0%	73.2%	24.1%	74.1%	<b>83.6%</b>		
Pachislot	400	11,900	25,500	7,700	45,700	6,400	6,200	18,900	19,500	51,200	8,600	18,900	<b>12,900</b>		
	14.5%	90.8%	49.0%	28.6%	47.7%	12.8%	22.7%	29.5%	40.0%	26.8%	75.9%	25.9%	<b>16.4%</b>		
Agency sales	2,900	1,300	16,200	17,500	38,000	8,800	21,600	44,300	17,200	92,000	2,500	35,600	<b>63,500</b>		
	89.5%	9.9%	31.2%	64.3%	39.7%	17.6%	78.8%	68.9%	35.2%	48.2%	22.4%	48.8%	<b>80.8%</b>		
Distribution sales	300	11,800	35,800	9,700	57,800	41,500	5,800	20,000	31,700	99,100	8,800	37,300	<b>15,100</b>		
	10.5%	90.1%	68.8%	35.7%	60.3%	82.4%	21.2%	31.1%	64.8%	51.8%	77.6%	51.2%	<b>19.2%</b>		
Direct sales	2,800	10,200	40,900	21,500	75,500	39,900	21,500	49,600	38,100	149,300	9,300	56,900	<b>61,300</b>		
	84.5%	77.6%	78.4%	79.2%	78.8%	79.2%	78.4%	77.2%	78.0%	78.1%	81.8%	78.0%	<b>77.9%</b>		
Indirect sales	500	2,900	11,200	5,600	20,300	10,500	5,900	14,600	10,700	41,800	2,000	16,000	<b>17,300</b>		
	15.5%	22.4%	21.6%	20.8%	21.2%	20.8%	21.6%	22.8%	22.0%	21.9%	18.2%	22.0%	<b>22.1%</b>		

\*Some of the unit sales include the rental plan.

## Unit sales of PS machines (H1 and H2)

(Unit: Machines)

FY	2018			2019			2020			2021			2022		
	H1	H2	Full	H1	H2	Full	H1	H2	Full	H1	H2	Full	H1	H2	Full
Total unit sales	43,000	94,900	138,000	64,500	126,700	191,300	16,500	79,400	95,900	77,900	113,200	191,100	<b>84,300</b>		
Pachinko	32,800	70,900	103,700	55,900	80,500	136,400	4,000	46,000	50,100	65,100	74,700	139,900	<b>56,800</b>		
	76.3%	74.7%	75.2%	86.6%	63.5%	71.3%	24.7%	58.0%	52.3%	83.7%	66.0%	73.2%	<b>67.3%</b>		
Pachislot	10,200	24,000	34,200	8,600	46,200	54,800	12,400	33,300	45,700	12,700	38,500	51,200	<b>27,500</b>		
	23.7%	25.3%	24.8%	13.4%	36.5%	28.7%	75.3%	42.0%	47.7%	16.3%	34.0%	26.8%	<b>32.7%</b>		
Agency sales	18,200	32,400	50,700	17,400	65,800	83,200	4,200	33,800	38,000	30,500	61,500	92,000	<b>38,100</b>		
	42.5%	34.2%	36.8%	27.0%	51.9%	43.5%	26.0%	42.6%	39.7%	39.2%	54.3%	48.2%	<b>45.3%</b>		
Distribution sales	24,700	62,500	87,200	47,100	60,900	108,000	12,200	45,600	57,800	47,300	51,700	99,100	<b>46,100</b>		
	57.5%	65.8%	63.2%	73.0%	48.1%	56.5%	74.0%	57.4%	60.3%	60.8%	45.7%	51.8%	<b>54.7%</b>		
Direct sales	34,600	76,500	111,100	51,800	99,600	151,400	13,000	62,500	75,500	61,400	87,800	149,300	<b>66,200</b>		
	80.4%	80.6%	80.5%	80.3%	78.6%	79.2%	79.0%	78.7%	78.8%	78.9%	77.6%	78.1%	<b>78.5%</b>		
Indirect sales	8,400	18,400	26,800	12,700	27,100	39,800	3,400	16,900	20,300	16,400	25,400	41,800	<b>18,100</b>		
	19.6%	19.4%	19.5%	19.7%	21.4%	20.8%	21.0%	21.3%	21.2%	21.1%	22.4%	21.9%	<b>21.5%</b>		

\*Some of the unit sales include the rental plan. \*The number of units sold is rounded down to the nearest 100.

### 3. Corporate information, etc.

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Stock information

P.31 Main group companies

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P.33 Activity for sustainability

P.38 Reference: introduction of our IR website

# Corporate profile

## Corporate profile

Company name	TSUBURAYA FIELDS HOLDINGS INC. https://www.tsuburaya-fields.co.jp/e/
Establishment	June 1988 (Started business as Toyo Shoji Co., Ltd. in 1983)
Address of the head office	Shibuya Garden Tower, 16-17 Nampoedai-cho, Shibuya-ku, Tokyo 150-0036, Japan
Capital stock	¥7,948 million
Stock information	Total number of shares issued and outstanding: 34,700,000 (Treasury shares: 2,142,991)
Securities exchange	Prime Market, Tokyo Stock Exchange Code: 2767
Number of employees	1,263 (consolidated), 94 (non-consolidated)
Main business activities	Drafting and executing the Group's medium-term management plan Overseeing group management and business activities, etc.

## Director

(As of December 31, 2022)

President and Group CEO	Hidetoshi Yamamoto
Senior Managing Director	Takayuki Tsukagoshi
Director and Group CFO	Kenichi Ozawa
Director and In charge of Group business planning	Takashi Yamamoto
Director (part-time)	Ei Yoshida
Director (part-time)	Kenkichi Yoshida
Director (part-time)	Masayuki Nagatake
Director (part-time)	Yusaku Toyoshima
Director (part-time)	Hiroyuki Yamanaka
Outside Director	Shigesato Itoi
Outside Director	Yoriko Aelvoet
Outside Director	Katsuya Shirai
Outside Director	Tetsuo Komori
Outside Director	Keiichi Maeda
Outside Director	Goeun Kim

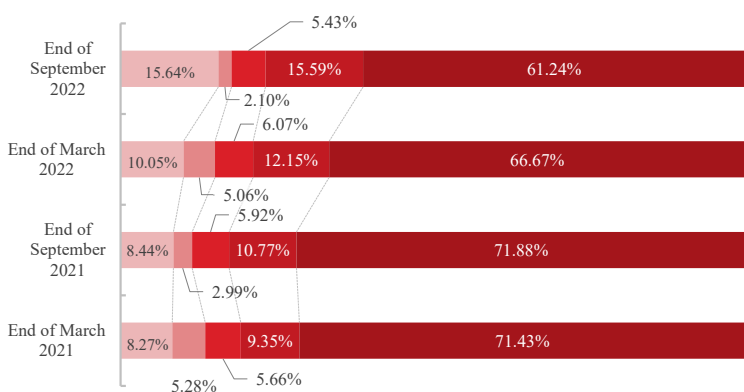
# Stock information

## Stock Information

Total number of authorized shares	138,800,000
Number of shares issued	34,700,000
Treasury shares	2,368,380
Shareholders	6,208

## By type of shareholder

■ Financial institutions
 ■ Securities companies
 ■ Other Japanese companies
 ■ Foreign companies and others
 ■ Individuals and others



\*Percentage of total shares held is calculated as the ratio of shares held to the total number of shares outstanding (excluding treasury shares).

## Major shareholders

(As of September 30, 2022)

Shareholders	Number of shares held	Percentage of total shares held* (excluding treasury shares)
Hidetoshi Yamamoto	8,875,000	27.45%
Takashi Yamamoto	3,612,800	11.17%
Master Trust Bank of Japan, Ltd. (Trust Account)	3,211,700	9.93%
Custody Bank of Japan, Ltd. (Trust Account)	1,892,300	5.85%
Mint Co.	1,600,000	4.95%
Hideyuki Kayamori	504,800	1.56%
Shogo Kayamori	500,000	1.55%
Ayane Kayamori	500,000	1.55%
MORGAN SATNLEY & CO. LLC	376,346	1.16%
BBH (LUX) FOR FIDELITY FUNDS - PACIFIC POOL	352,200	1.09%



# Main group companies

(As of January 1, 2023)

Company name	Holding ratio of voting rights	Paid-in capital (Million yen)	Address	Business activities	Group participation month and year
○ Tsuburaya Productions Co., Ltd.	51.00	310	Shibuya-ku, Tokyo	Planning and production of movie/TV Planning, production and sales of character goods	Apr. 2010
○ Digital Frontier Inc.	100	31	Shibuya-ku, Tokyo	Planning and production of CG etc.	Apr. 2010
○ FIELDS CORPORATION	100	100	Shibuya-ku, Tokyo	Planning, development and sales of PS machines	Oct. 2022
○ BOOOM Corporation	100	10	Shibuya-ku, Tokyo	Planning and development of PS machines	May 2009
○ NANASHOW CORPORATION	66.67	40	Shibuya-ku, Tokyo	Planning, development, manufacturing and sales of PS machines	Jan. 2014
○ MICROCABIN CORP.	100	10	Yokkaichi-shi, Mie	Planning and development of software for PS machines	Jan. 2011
○ CROSSALPHA CORPORATION	100	10	Shibuya-ku, Tokyo	Development and manufacturing of PS machines	May 2015
○ SPIKY CORPORATION	100	100	Shibuya-ku, Tokyo	Development and manufacturing of PS machines	May 2015
○ SHINNICHI TECHNOLOGY CORPORATION	100	10	Shibuya-ku, Tokyo	Development and manufacturing of PS machines	Jan. 2008
○ F CORPORATION	100	5	Shibuya-ku, Tokyo	Development and manufacturing of PS machines	Aug. 2016
○ SEPTTECH CORPORATION	100	10	Shibuya-ku, Tokyo	Overall management of the supply chain related to the manufacturing business	Oct. 2022
○ Fields Jr. Corporation	100	10	Shibuya-ku, Tokyo	Maintenance of PS machines, etc.	Mar. 2002
○ FutureScope Corp.	100	60	Shibuya-ku, Tokyo	Providing of information service through the Internet	Oct. 2006
○ LUCENT, INC.	99.89	10	Shibuya-ku, Tokyo	Leasing, management, trading and asset management of real estate	Jan. 2003
○ PachinkoPachislot Information Station, Inc.	70.00	10	Shibuya-ku, Tokyo	Operation of information distribution services	Feb. 2018
○ Total Workout premium management Inc.	100	5	Shibuya-ku, Tokyo	Management and operation of fitness gym	May 2011
□ SOUGOU MEDIA INC.	35.00	10	Shibuya-ku, Tokyo	Planning and production regarding sales promotions	Mar. 2010
□ SPO Entertainment Inc.	31.81	100	Chuo-ku, Tokyo	Management of movie theaters Import/ export and sales of right of films, TV dramas and others Planning, developing and operating media services etc.	Mar. 2008

\*○The consolidated subsidiary    □The subsidiaries and affiliates accounted for using the equity method

\*The percentage of indirect ownership is indicated in parenthesis after the Company's voting rights ratio.

## Management

## Content & digital

## PS

● 1988 With the aim of conducting PS business in Aichi,  
**Established Toyo Shoji Co., Ltd.**

● 2001 **Company name changed to FIELDS CORPORATION**  
 • Acquire IP and Growth by becoming the sole distributor of PS  
 • Switch to ISO9001

● 2003 **Listed on the JASDAQ market**  
 • Announced a business model based on IP  
 • Share capital increased to ¥7,948 million  
 • Acquired ISO27001 (Information Systems Division)

● 2009 Ownership and creation of IP and cross-media development

● 2015 **Listed on the 1<sup>st</sup> Section of the Tokyo Stock Exchange (TSE)**

● 2018 **Group reorganization four-company system**  
 • Strengthen earnings base by returning to PS distribution  
 • Integrated into Tsuburaya Productions Co., Ltd. (TPC) and Digital Frontier Inc. (DF) as cross-media functions

● 2022 **Changed to the prime market of TSE**  
**Mid-term management plan (2023/3-2025/3)**  
 • Based on the content and digital business and PS Business  
 Promoting businesses to create new corporate value

**Transitioned to a holding company structure**  
**Company name changed to**  
**TSUBURAYA FIELDS HOLDINGS INC.**

### ● Initiatives for multi-source deployment of IP

Expanding into a wide range of fields, including sports, games, movies, online services, and comics

#### [Major initiatives]

- 2001 ● Established Total Workout Corporation (sports)
- 2006 ● Invested in FutureScope Corporation (online service)
- 2008 ● Invested in SPO Entertainment Inc. (movie), etc.

### ● Ownership, development, and commercialization of IP

#### 2010 Made two companies of Tsuburaya Productions Co., Ltd. (TPC) and Digital Frontier, Inc. (DF) subsidiaries

#### DF (possesses 3DCG production techniques)

#### [Major initiatives]

- 2016 ● Full 3DCG anime *GANTZ:O* release
- 2020 ● Established VIRTUAL LINE STUDIOS CORPORATION (Joint investment of 3 companies, DF/NIKKATSU CORPORATION/AOI TYO Holdings Co., Ltd)
- 2021 ● Concluded an outsourcing contract with Netflix (Resources are provided for Netflix original works)

#### TPC (holds national IP *Ultraman* series)

#### [Major initiatives]

- 2013 ● TV series resumed
- 2018 ● Winning U.S. lawsuits of rights to use *Ultraman* series outside Japan (2020 judgment finalized)
- 2019 ● Global simultaneous distribution *ULTRAMAN* in the Netflix
- 2020 ● Launched Marvel Comics *THE RISE OF ULTRAMAN*
- 2022 ● Announced *Ultraman* (original title), a long movie CG anime through joint production with Netflix
- Film *SHIN ULTRAMAN* released
- *Ultraman area*, in chinese government-authorized entertainment facility in Shanghai, opened

### ● Toward the creation of entertainment that enriches mind

#### [Major initiatives]

- 1992 ● Launched pachinko hall management support system *Hall TV*
- 1994 ● Expand sales offices nationwide
- Launched CS broadcasting *Pachinko Information Station*

### ● Alliance with major PS machine manufacturers

#### [Major initiatives]

- 2000 ● Business alliance with Sammy Corporation  
Started exclusive sales of RODEO brand
- 2003 ● Business alliance with SANKYO Co., Ltd.  
Started exclusive sales of Bisty-brand  
Launched *EVANGELION* series in 2004
- 2008 ● Business alliance with KYORAKU SANGYO  
Started exclusive sales of OK!!-brand
- 2009 ● Tie-up with Enterrise Co., Ltd. (Capcom's subsidiary)  
Began sales of the brand
- 2013 ● Business alliance with D-Light Co., Ltd.
- 2014 ● Business alliance with NANASHOW CORPORATION (Made a consolidated subsidiary in 2018)
- 2015 ● Made K.K. Aristocrat Technologies (currently CROSSALPHA CORPORATION) a subsidiary
- Made SPIKY CORPORATION a subsidiary (100% subsidiary of K.K. Aristocrat Technologies)
- Entered into a business alliance with Daiichi Shokai Co., Ltd.
- 2017 ● New Gin group's EXCITE brand  
Started sales cooperation of PS machine

### ● Promoting businesses other than PS machine sales

#### [Major initiatives]

- 2018 ● Launched advertising services *Fields Ad Network*
- 2019 ● Launched information distribution services *Pachinko Pachislot Information Station*
- 2020 ● Launched advertising platform services, *Optimize*
- 2022 ● Launched PS video/information website *Net Pachinko.com*
- Launched secondary distribution promotion site *Pachinko.com*



## 1. Basic policy

We offer products and services to fill people’s leisure time, which is expected to increase in the future in the mature society we live in. We are confident that we can enrich people’s lives and lifestyles by enriching this leisure time, and that continuing these efforts will lead to the happiness of the greater society.

In other words, “our activities based on our corporate philosophy fulfill our social responsibilities”, and acting in line with this concept is our responsibility to everyone who enjoys the Group’s products and services, shareholders providing capital and all of our stakeholders.

### “Sustainable Development Goals” set by United Nations (UN)

We believe that a society in which the United Nations aims to “end poverty in all its forms everywhere and leave no one behind” is one in which all people can live healthy, safe, and fulfilling lives. And we think there is the greatest leisure through various kinds of entertainment.

Toward that goal, we will achieve the United Nations “Sustainable Development Goals (SDGs)” and continue our business activities to provide the best leisure. Through these efforts, we will contribute to the development of a sustainable society.



## 2. Main activities

Please refer to the page of the URL below regarding our activities for sustainability  
<https://www.tsuburaya-fields.co.jp/ir/e/csr/activities/>



### (1) Activities for environment

#### Power reduction with energy conservation measures

- Room temperature set at 28°C during summer/ room temperature set at 20°C during winter
- Reduced use of lighting/ changed light bulbs to LED
- Energy-saving multi-function machines adopted

#### Promotion of green procurement (purchase of products and services which have a lesser impact on the environment)

- Promotion of the procurement of products with environmental labels/marks

#### Environmental awareness and introduction of hybrid cars

- Number of vehicles introduced: 205 (83.7% of the total)
- Installation targets: Sales vehicles (excluding executives and four-wheel drive vehicles used in cold regions) and some head office vehicles

#### Related SDGs



# Activity for sustainability

## Operating of quality management system

- Implementing continuing improvement as the policy, “Enduringly providing high quality services for contributing pachinko hall’s prosperity”
- System renewed continuously in August 2020

## Established Okinawa working center

- Providing the job opportunities for people with disabilities and preparing a great work environment in Okinawa
- Established date: April 1, 2010
- Business operates: data entry etc.

## Implementing the social contribution activities

- Carrying out workplace vaccinations
- Carrying out regular cleanup activities around the head office by employee volunteers
- Enlightenment activities of SDGs by Tsuburaya Productions and collaborating companies: distribution of short animation *KAIJU STEP SDGs Daisakusen*  
Distribution site: <https://sdgs-kaijustep.com/>

## Promoting introduction of AED (Automatic External Defibrillator)

- Installed AED at visible places in the office building such as near entrances to enable visitors and neighborhood to use
- Employees took instruction course of AED
- Installation date: from January 7, 2011
- Installation site: head office, FIELDS’ regional offices/branches and Total Workout (gym): a total of 33 places

## TOPICS : Enlightenment activities of SDGs by Tsuburaya Productions, collaborating organizations and companies

*KAIJU STEP SDGs Daisakusen* - a project for introducing “Sustainable Development Goals (SDGs)” to children

Tsuburaya Productions Co., Ltd. (hereinafter, “TPD”) has collaborated with TOKYO SHOSEKI CO., LTD. and KIDS PROJECT Inc. to implement initiatives to introduce SDGs to children through the characters of the *KAIJU STEP Wandabada*, an anime series for infants.

Short animations that can be enjoyed learning about the “background of problems” and “things we can do” of SDGs 17 goals are published on YouTube and other media. In addition, we promote exhibitions and events where children can learn about SDGs through hands-on experience, on-site classes at elementary schools, and collaborations with a variety of companies working on SDGs.

### “KAIJU STEP in ASOBono! (kid playgrounds in Tokyo Dome City, Tokyo)”



A special section of the *Kaiju Step* appeared for a limited time at Tokyo Dome City’s indoor-type kid playgrounds “ASOBono!”

“KAIJU STEP SDGs Daisakusen TABEMONO KAIJU ARAWARU!?” was created as a picture book as an awareness campaign to reduce food loss, one of the social issues outlined in SDGs with the Consumer Affairs Agency, an anime and a panel exhibition was held to enable children to learn about the SDGs 17 goals as well as enjoy the event.

■ Period: From December 10, 2022 to January 9, 2023

Tsuburaya Productions and other collaborating companies hope to support the “taking of the first step” of children by creating content that will enable children to enjoy and understand “SDGs.”

## TOPICS : Cleanup activities in cooperation with associations and wards

Employee volunteers carry out regular cleanup activities in Nampeidai-cho in Shibuya, Tokyo, where our and group companies’ head office are located, as a part of social contribution activities. These activities are conducted in collaboration with Shibuya Ward, and cleaning equipment is leased from the ward.

In November 2022, we participated in the “Autumn Regulation Awareness Campaign 2022 (cleanup around Shibuya Station)” sponsored by Shibuya Ward and clean-up activity around Higashi-Ueno sponsored by the Kanto and Koshinetsu Branches of KAIDOU-YUSHO Cooperative to beautify the surrounding communities.

Our group will continuously undertake a variety of measures linked to local society contributions and environmental protection.



■ KAIDOU-YUSHO is a business cooperative organized by trading companies that mainly sell pachislot machines. They are working to fulfill their responsibilities and obligations in response to issues surrounding the industry.

### Related SDGs



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## ULTRAMAN FOUNDATION

Please refer to official website for more information  
<https://www.ultraman-kikin.jp/en/>



Tsuburaya Productions Co., Ltd. and other sponsoring corporate group companies established ULTRAMAN FOUNDATION immediately after the Great East Japan Earthquake in March 2011. The Foundation gives children, who are the hope for the future, a heartfelt yale, and develop perpetual support activities for the future of children.

Name	ULTRAMAN FOUNDATION
Representative	Hidetoshi Yamamoto
Establishment	March 2011
Organizer	Tsuburaya Productions Co., Ltd.
Slogan	A Foundation to support the present and future of the children
About the fund	The ULTRAMAN FOUNDATION gives heartfelt cheer and supplies to children, the light of hope for the future. And it is a fund that will continue to develop support activities for the future of children.

### TOPICS

On Tuesday, September 27, 2022, the ULTRAMAN FOUNDATION co-hosted the Ultra Kids Project, an online event for children undergoing treatment for intractable diseases in hospitals across Japan, holding the Ultra Hero Show and more with the public interest incorporated foundation, Solaputi Kids' Camp.

For children in 30 hospitals and facilities across Japan that continue to treat intractable diseases, we streamed the original Ultra Hero Show from Solaputi Kids' Camp, a camping facility in Takigawa City, Hokkaido, for children with intractable diseases and their families.

The screenplay of this hero show is written by Yoichi Komori who is an author and manga creator, and one of the planners of this project.

During the show, the children enthusiastically cheered on the Ultra Heroes. After the show, there was a live online exchange between the Ultra Heroes and the children, including fingerplay songs and rock-paper-scissor games.

Through this project, we aim to unite the hearts of the Ultra Heroes and children battling illness across Japan, and children together.

Comments from hospitals that participated in this event:

“Children who are usually isolated in private rooms said that it was fun to connect with their peers who are fighting illnesses across the country.”

“We set up a screen in the halls of the hospital and children who usually do not come out of their room joined the event looking like they had lots of fun, making the staffs very happy.”

For information on ULTRAMAN FOUNDATION's activities, please visit the official website.

<https://www.ultraman-kikin.jp/en/>



Ultraheroes pose at Solaputi Kids' Camp in Takigawa City, Hokkaido



Live interaction between Ultra Heros and children online

### Related SDGs



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# Activity for sustainability

Activities	
2011	<p><b>Visits to provide support to regions affected by the Great East Japan Earthquake</b> (Miyagi prefecture: Ishinomaki, Minamisanriku, Kesenuma, Higashimatsushima, Onagawa/ Fukushima prefecture: Sukagawa, Koriyama, Iwaki, Fukushima/ Iwate prefecture: Miyako, Otsuchi/ Chiba prefecture: Asahi)</p> <p><b>Gifts of donations and other</b> 30 million yen to Miyagi prefecture/ 20 million yen to Fukushima prefecture/ 20 million yen and a microbus to Iwate prefectural office</p>
2012	<p><b>Visits to provide support to regions affected by the Great East Japan Earthquake</b> (Miyagi prefecture: Ishinomaki, Onagawa/ Fukushima prefecture: Koriyama, Sukagawa)</p>
2013	<p><b>Hero Caravan: Bringing Light to Children's Hearts – 78 Places in Tohoku</b> Visited 79 nurseries and kindergartens from March 2013 to March 2014, and contacted with over 7,200 children</p> <p><b>Visits to provide support to regions affected by the Great East Japan Earthquake</b> (Miyagi prefecture: Higashimatsushima/ Fukushima prefecture: Tomioka/ Iwate prefecture: Miyako)</p> <p><b>Gifts of donations and other</b> 25 million yen and a microbus each donated to Iwate, Miyagi and Fukushima prefectures</p>
2014	<p><b>The Great East Japan Earthquake Recovery Charity Event Genki Festival 2014</b> Held in collaboration with Antonio Inoki, the Ultraman Foundation held Ultra Hero Shows at eight venues in the Tohoku region</p> <p><b>Visits to provide support to regions affected by the Great East Japan Earthquake</b> Supported the Fukushima Pref. Police -Kids Police School event organized by the Fukushima prefectural police</p>
2015	<p><b>Expanding scope of activities for children needing support throughout Japan, including regions affected by the earthquake</b> Redesigned donation collection boxes to expand the scope of our aid and created five types of donation collection boxes with a monster motif. An Ultraman Foundation page for donations has been started on the Yahoo! Fundraising website</p> <p><b>Tohoku Caravan 2015</b> Visited orphanages, children's hospitals, and kindergartens in Iwate and Miyagi prefectures on September 21–24. The Ultra Heroes also participated in the summer camp of the <i>Ultra League</i> (participation by 6 schools from areas affected by the Great East Japan Earthquake), a junior high school girl's volleyball interchange tournament held at the same time, resulting in a total of approximately 800 people coming into contact with the Ultra heroes.</p> <p><b>Visits to provide support to regions affected by Kanto-Tohoku Heavy Rainfall Disaster</b> (Ibaraki prefecture: Joso)</p>
2016	<p><b>Visits to provide support to regions affected by Kanto-Tohoku Heavy Rainfall Disaster</b> (Ibaraki prefecture: Joso)</p> <p><b>Visits to provide support to regions affected by 2016 Kumamoto Earthquake</b> (Kumamoto prefecture: Kumamoto, Aso, otsu)</p> <p><b>Visits to provide support to regions affected by Central Tottori Earthquake</b> (Tottori prefecture: Kurayoshi)</p> <p><b>Visits to orphanages and hospitals</b> (Tokyo: a children's ward of Tokyo Women's Medical University Hospital)</p> <p><b>Implement of the fund-raising</b> (Tokyo: Charity auction in the <i>Ultraman Festival 2016</i>)</p>
2017	<p><b>ULTRA DREAM PROJECT</b> Started visiting together with Ultraman approximately 600 children's nursing homes nationwide to bring courage and smiles to children throughout Japan</p> <p><b>Visits to provide support to regions affected by Heavy Rainfall Disaster in Northern Kyushu</b> (Fukuoka prefecture: Asakura, Toho)</p> <p><b>Visits to hospitals and childcare facilities</b> (Miyagi prefecture: Tohoku University Hospital, Miyagi Children's Hospital, Ronald McDonald House Sendai/ Fukushima prefecture: Kusano Itoi kindergarten, Katsurao kindergarten)</p>
2018	<p><b>Visits to provide support to regions affected by 2018 Heavy Rainfall Disaster</b> (Ehime prefecture: Uwajima, Ozu/ Hiroshima prefecture: Aki, Kure/ Okayama prefecture: Kurashiki)</p>
2019	<p><b>Visits to provide support to regions affected by 2018 Hokkaido Eastern Ibari Earthquake</b> (Hokkaido: Atsuma, Abira, Mukawa)</p> <p><b>Visits to hospitals</b> (Hokkaido: Sapporo Medical University Hospital, Hokkaido Medical Center for Child Health and Rehabilitation, Hokkaido University Hospital)</p> <p><b>Implement of the fund-raising</b> (Tokyo: Charity night event in the <i>Ultraman Festival 2019</i>)</p>
2020	<p><b>Visits to provide support to regions affected by Typhoon No. 15 (Faxai) and Typhoon No. 19 (Hagibis)</b> (Miyagi prefecture: Marumori/ Fukushima prefecture: Koriyama, Soma, Fukushima, Iwaki/ Tochigi prefecture: Sano, Tochigi/ Chiba prefecture: Minamiboso, Tateyama)</p> <p><b>Support related to coronavirus disease (COVID-19)</b> Free-video contents distribution for children to support staying at home/ Messages from <i>Ultraman</i> Performers and other</p>
2021	<p><b>Program for supporting staying at home as 10th years remembrance of the Foundation's establishment: A Special Spring Campaign "Ultra Selection 10"</b> Free-video contents distribution for children to support staying at home (10 specially selected <i>Ultraman</i> series episodes was released for free for a limited time of 2 weeks.)</p> <p><b>Implement of the fund-raising</b> (Tokyo: On <i>Ultraman Cosmos night -20th Anniversary something you can do-</i> at the <i>ULTRA HEROES EXPO 2021 Summer Festival in Ikebukuro Sunshine City</i>, a portion of the event's revenue such as the 100 yen per ticket is donated to the Foundation. )</p> <p><b>Visits to provide support to regions affected by heavy rainfall due to the torrential seasonal rains, floods etc. in 2020 and excessive rain in August, 2021</b> (Saga prefecture: Takeo and Omachi/ Fukuoka prefecture: Omuta)</p>
2022	<p><b>Implement of the fund-raising</b> (Tokyo: On the event <i>Super GUTS Special night to commemorate the 25th anniversary of Ultrama Dyna</i> at the <i>ULTRA HEROES EXPO EXPO2022 Summer Festival IN Ikebukuro Sunshine City</i>, a portion of the event's revenue (¥100 per ticket) was donated to the Foundation.)</p> <p><b>Ultra Kids Project</b> On-line events were held on September 27, 2022 to connect <i>Ultraman</i> and children battling illness Streamed the Ultraman Hero show and more to children continue to treat intractable diseases in 30 hospitals and facilities across Japan</p>

For details, please refer to the website.

ULTRAMAN FOUNDATION official website- Activities Report: <https://www.ultraman-kikin.jp/en/report/date/2022/>



▲ Activity report (by years)



## 3. Activities for Corporate Governance

Please refer to Corporate Governance page of the URL below regarding handling aspect Corporate Governance Code  
<https://www.tsiburaya-fields.co.jp/ir/e/csr/governance/outline/>

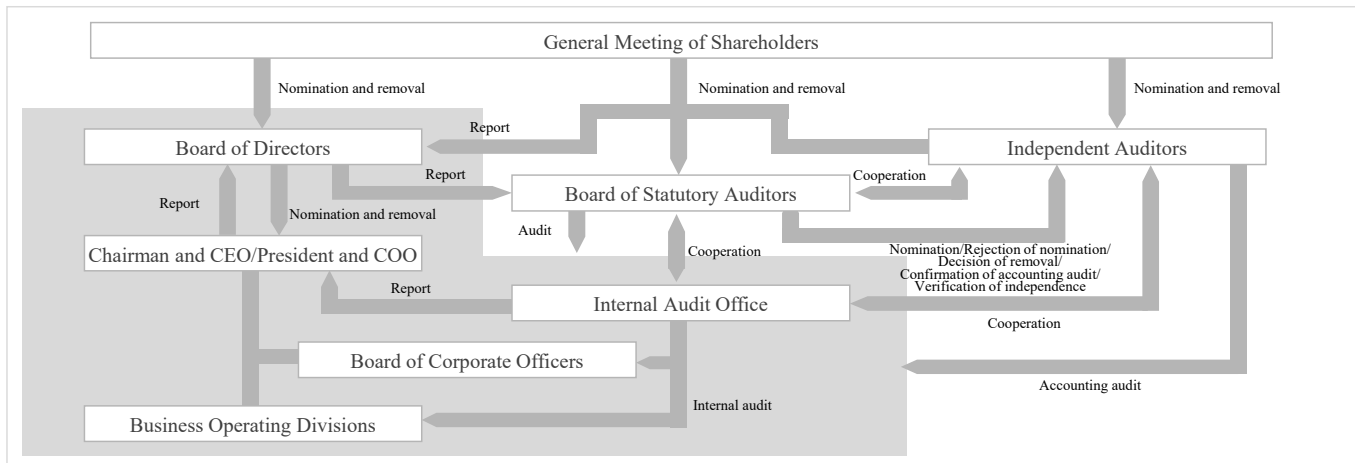


### (1) Basic policy

TSUBURAYA FIELDS HOLDINGS INC. has identified its corporate philosophy as providing “The Greatest Leisure for All People”, and has established a basic management policy of continuously enhancing corporate value. We think one of our key management issues is to enable corporate governance system to function.

We operate efficient management by constructing system for prompt and flexible response to business climate and by improving corporate governance, to enrich healthiness, visibility and compliance of management. We have provided the corporate governance guidelines which shows basic items in corporate governance.

### (2) Promotion system



### (3) Main activities

#### I. Strengthening of promotion system

To continue increasing our corporate value, we focus on strengthening our internal governance systems such as clarification of directors’ duties, and enhancing our internal governance framework in line with the Corporate Governance Code.

#### II. Profit return policy

Profit return policy is to position the improvement of corporate value as an important management issue, and to pay appropriate dividends in line with profits.

(Unit: Millions of yen)

FY	2013	2014	2015	2016	2017	2018 *1	2019	2020	2021	2022 E
Net income attributable to owners of parent	5,370	3,018	118	(12,483)	(7,691)	(614)	490	(3,452)	2,471	8,000
Total dividend	1,659	1,991	1,659	1,659	995	331	331	323	646	-
Payout ratio (%)	30.9	66.0	1,398.1	-	-	-	67.6	-	26.2	-
As of HI										
Total number of outstanding common shares	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000
(excluding treasury shares)	33,183,800	33,183,800	33,183,800	33,183,700	33,183,700	33,183,700	33,183,700	32,331,700	32,331,700	32,331,620
As of Full-Year										
Total number of outstanding common shares	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	34,700,000	-
(excluding treasury shares)	33,183,800	33,183,800	33,183,800	33,183,700	33,183,700	33,183,700	33,183,700	32,331,700	32,331,700	-
Dividend per share (yen)										
Commemorative	-	10	-	-	-	-	-	-	-	-
Interim	25	25	25	25	25	-	-	-	-	-
Year-end	25	25	25	25	5	10	10	10	20	60
Annual	50	60	50	50	30	10	10	10	20	60

\*1 The figures of FY2018 are partly revised.

Related SDGs

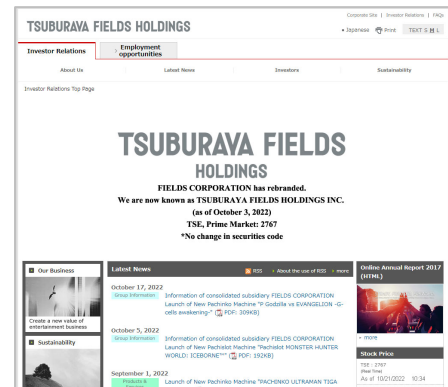


## IR Pages

URL: <https://www.tsuburaya-fields.co.jp/ir/e/>

- Company profile
- Data related to financial statements
- Financial presentation  
(Summary of Company Briefing/  
Question & Answer Session)
- IR press releases
- Corporate governance/Sustainability information
- Shareholder and share information

IR site



[ Nikko IR ]  
General ranking  
Excellent Corporate Website award



[ Gomez ]  
General ranking  
Bronze Prize



# TSUBURAYA FIELDS HOLDINGS

# Q3 FY2022

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# Fact Book<sup>2</sup>

Market Data etc.

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TSUBURAYA FIELDS HOLDINGS INC.<sup>\*1</sup>

TSE, Prime Market: 2767

February 14, 2023

<sup>\*1</sup> FIELDS CORPORATION has changed its name to TSUBURAYA FIELDS HOLDINGS INC. effective from October 3, 2022.

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PS: Pachinko and pachislot

The “updated” mark is shown on each page which the document or figure is changed from previous documents.

Figures written in this material are basically rounded to the nearest unit. The total of breakdown and the sum total do not necessarily coincide.



# 1. Consumer Trends Data

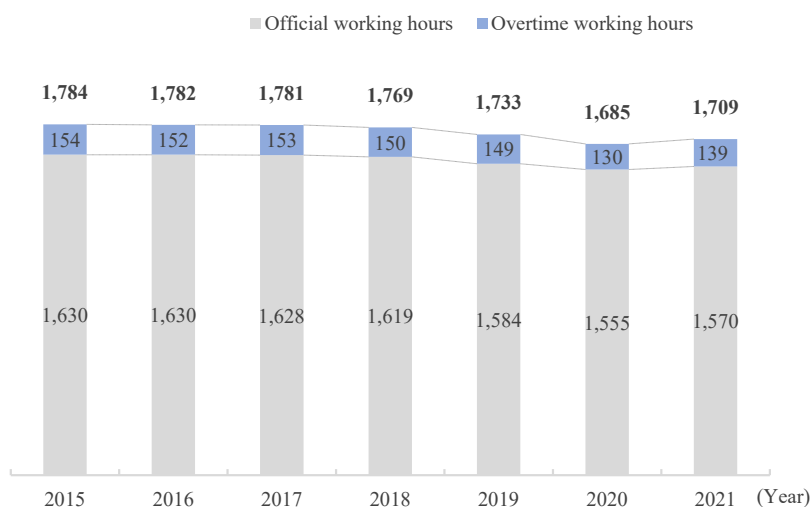
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- P.4
  - 1. Change in working hours
  - 2. Trends in household consumption

# 1. Change in working hours

The data is based on the *Monthly Labour Survey* by Ministry of Health, Labour and Welfare, updated every April

(Unit: Hour)



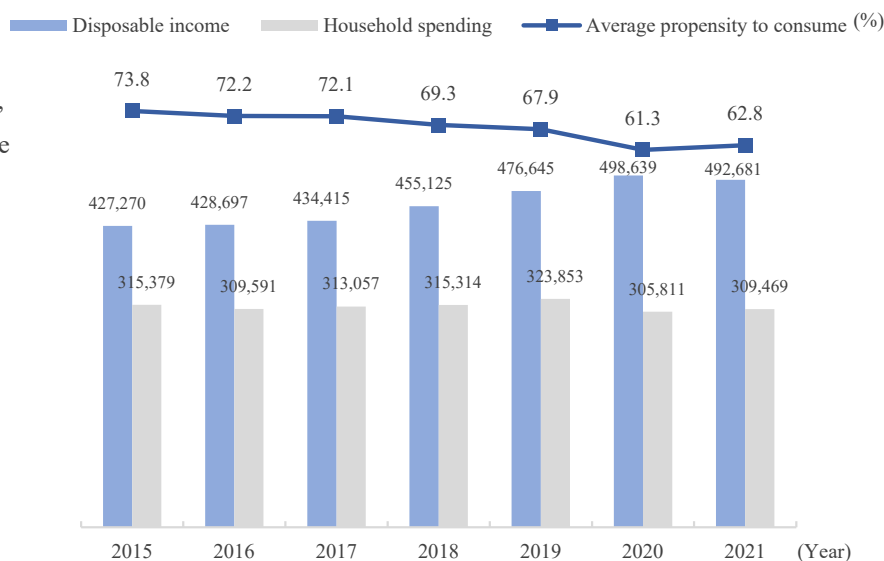
According to the *Monthly Labor Survey*, Japan's annual total actual working hours (business establishment with more than 30 people) in 2021 were 1,709 hours (up 1.4% YoY), increased for the first time in nine years. Official working hours were 1,570 hours (up 1.0% YoY). In addition, overtime working hours were 139 hours (up 6.9% YoY). The number of working hours increased as a whole.

\*The Ministry of Health, Labour and Welfare announced the survey had not been carried out accurately from 2004 to 2017. The figure from 2015 to 2017 shows the recounted data.

# 2. Trends in household consumption

The data is based on the *Family Income and Expenditure Survey (Family budget balance edition)* by Statistics Bureau, Ministry of Internal Affairs and Communications, updated every April

(Unit: Yen)



According to the *Family Income and Expenditure Survey*, disposable income per household of more than two people for employees (monthly average) in 2021 was ¥492,681 (down 1.2% YoY).

Household spending under the same condition was ¥309,469 (up 1.2% YoY).

Average propensity to consume (the household spending ratio to the disposable income) was 62.8% (up 1.5 points YoY).

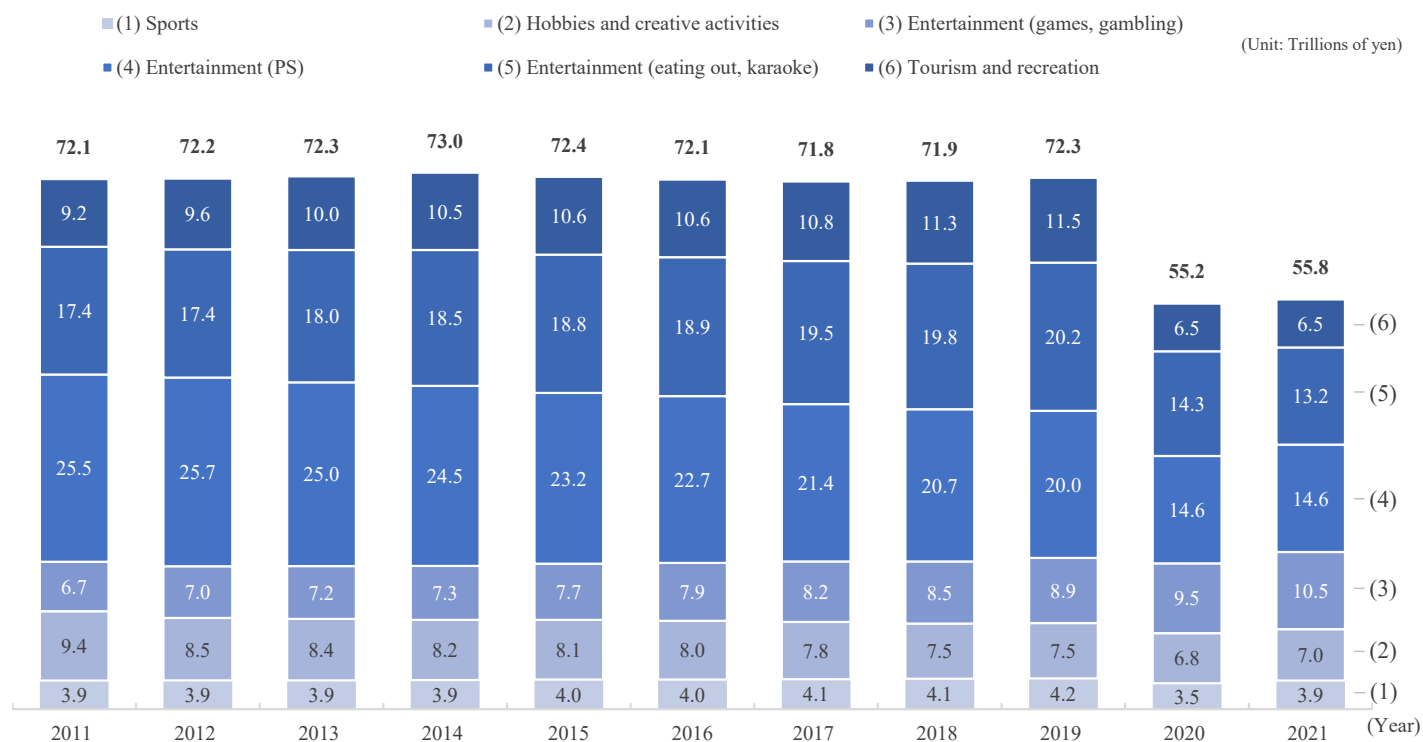
## 2. Entertainment Market Data

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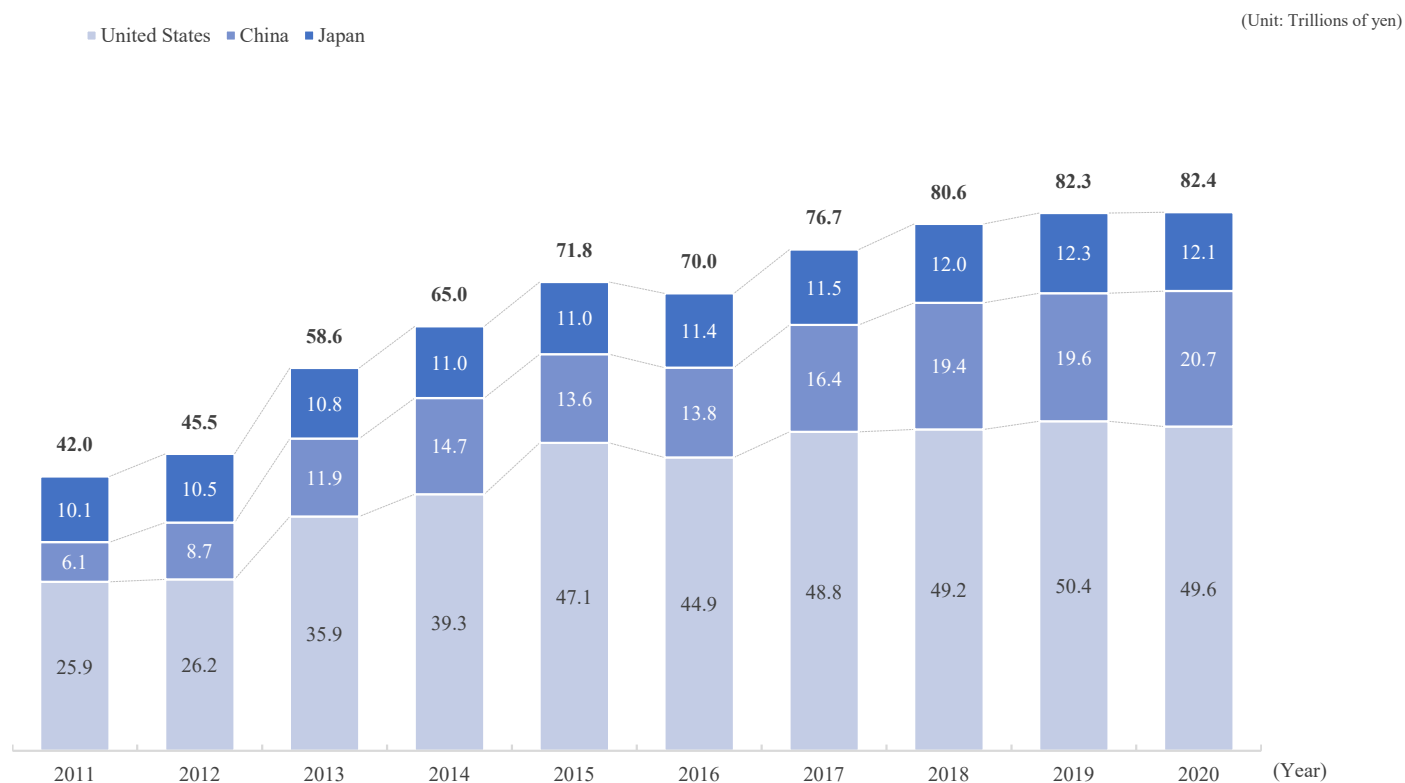
### 3. Trends in leisure market

The data is based on the *White Paper on Leisure 2022* by Japan Productivity Center, updated every January



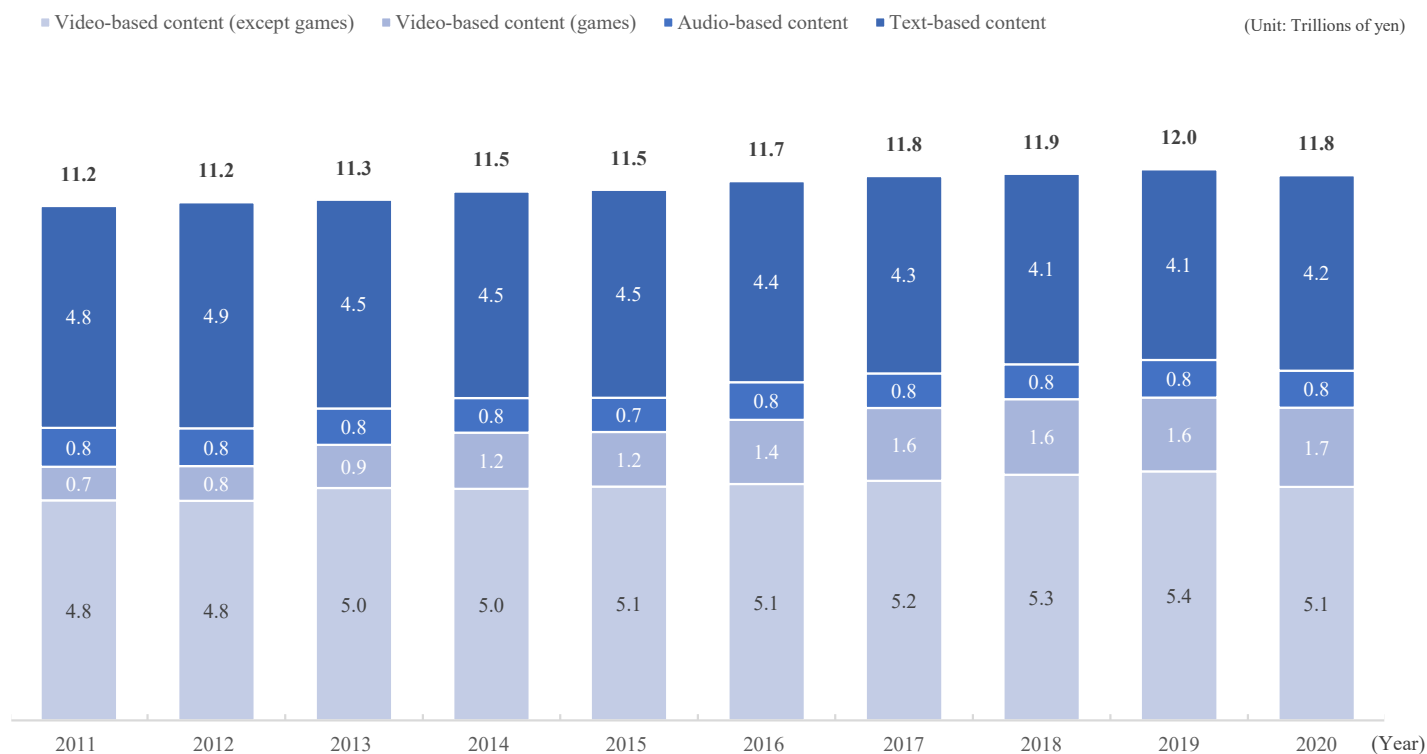
### 4. Trends in content market of three main countries

The data is based on the *Market Data Base on Japanese and Worldwide Media × Content Vol.15 (flash report) 2022* by HUMANMEDIA INC., updated every February



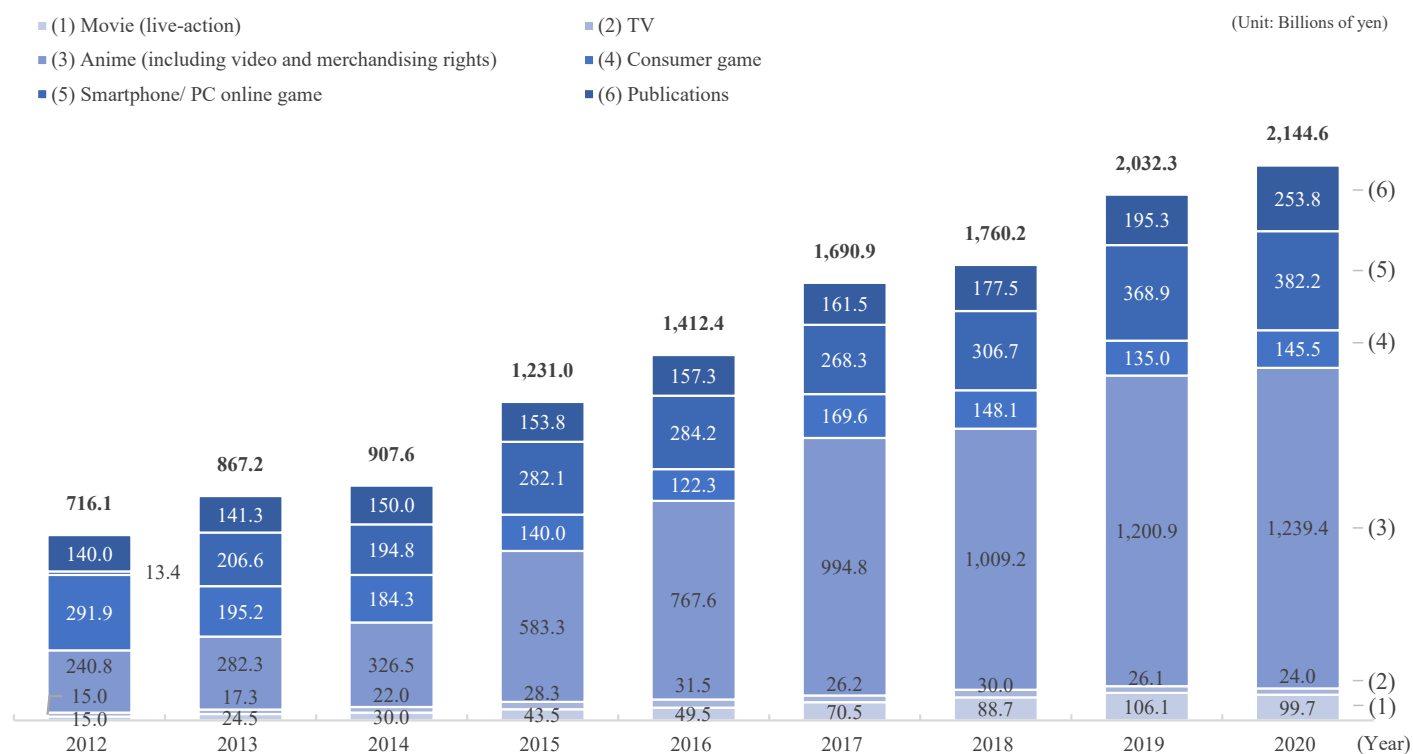
## 5. Trends in content market

The data is based on the *Survey on the Production and Distribution of Media Content* by Institute for Information and Communications Policy, MIC, updated every June



## 6. Change in scale of domestic content in overseas market

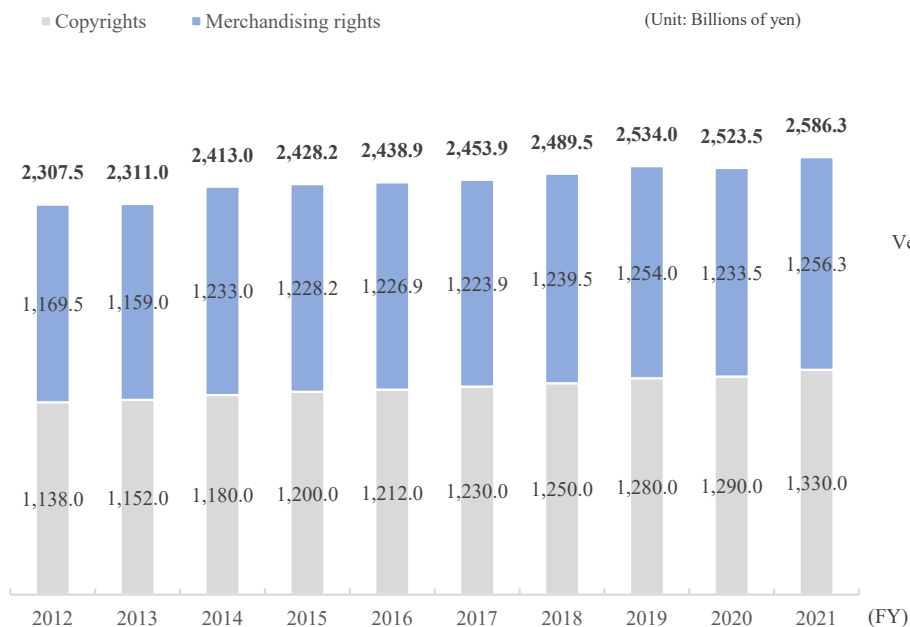
The data is based on the *Market Data Base on Japanese and Worldwide Media × Content Vol.15 (flash report) 2022* by HUMANMEDIA INC., updated every February



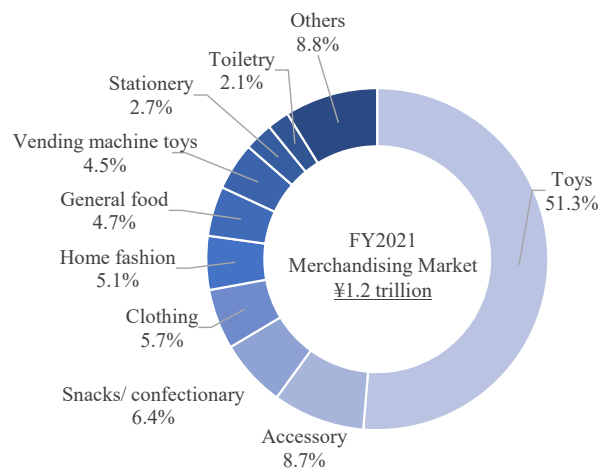
## 7. Trends in character business market

The data is based on the *Character Business in Japan: Key Research Findings 2022* by Yano Research Institute, Ltd., updated every July

Transition of character business market size

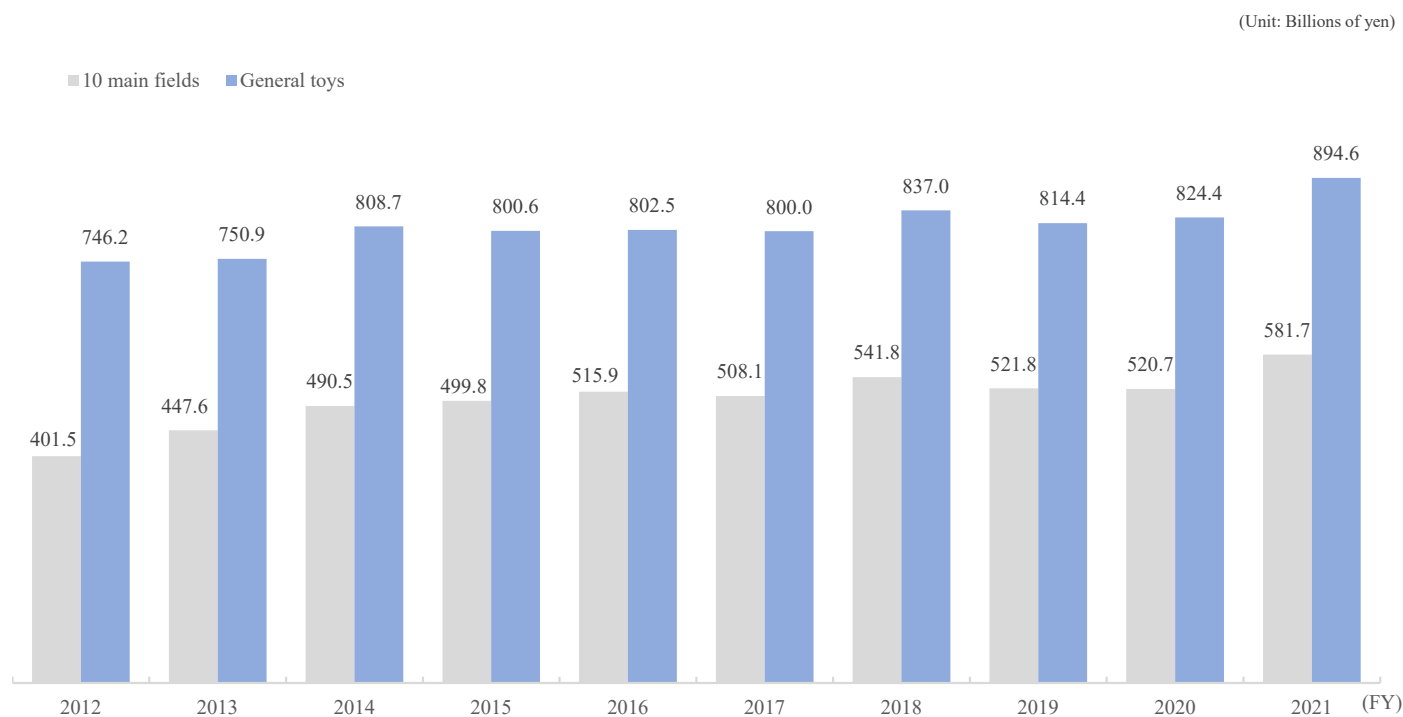


FY2021 Character business merchandising market: composition ratio by segment



## 8. [Merchandising] Trends in toy market

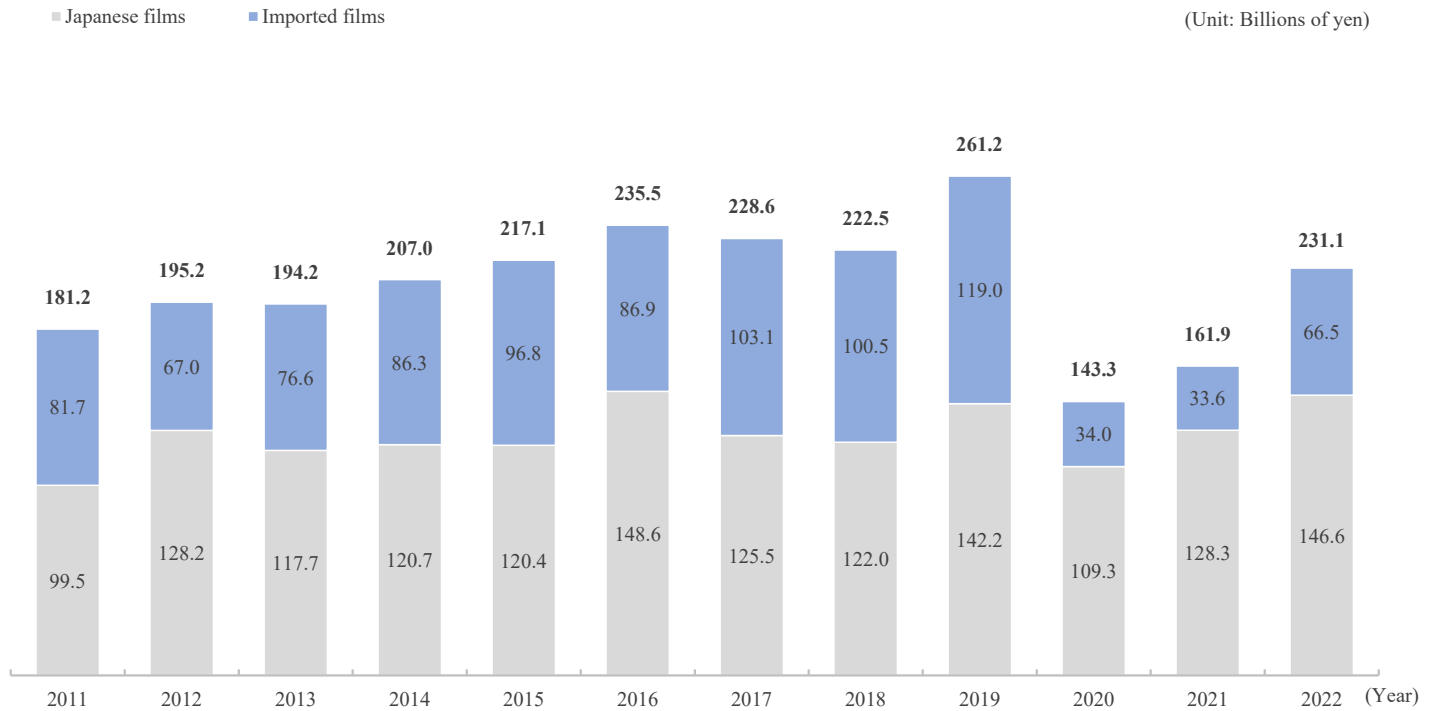
The data is based on the *Japanese toy market scale data in FY2021* by The Japan Toy Association, updated every June



\*The 10 main fields are the entire market excluding passenger-related items such as strollers, child seats and tricycles, and sundries and hobbies.

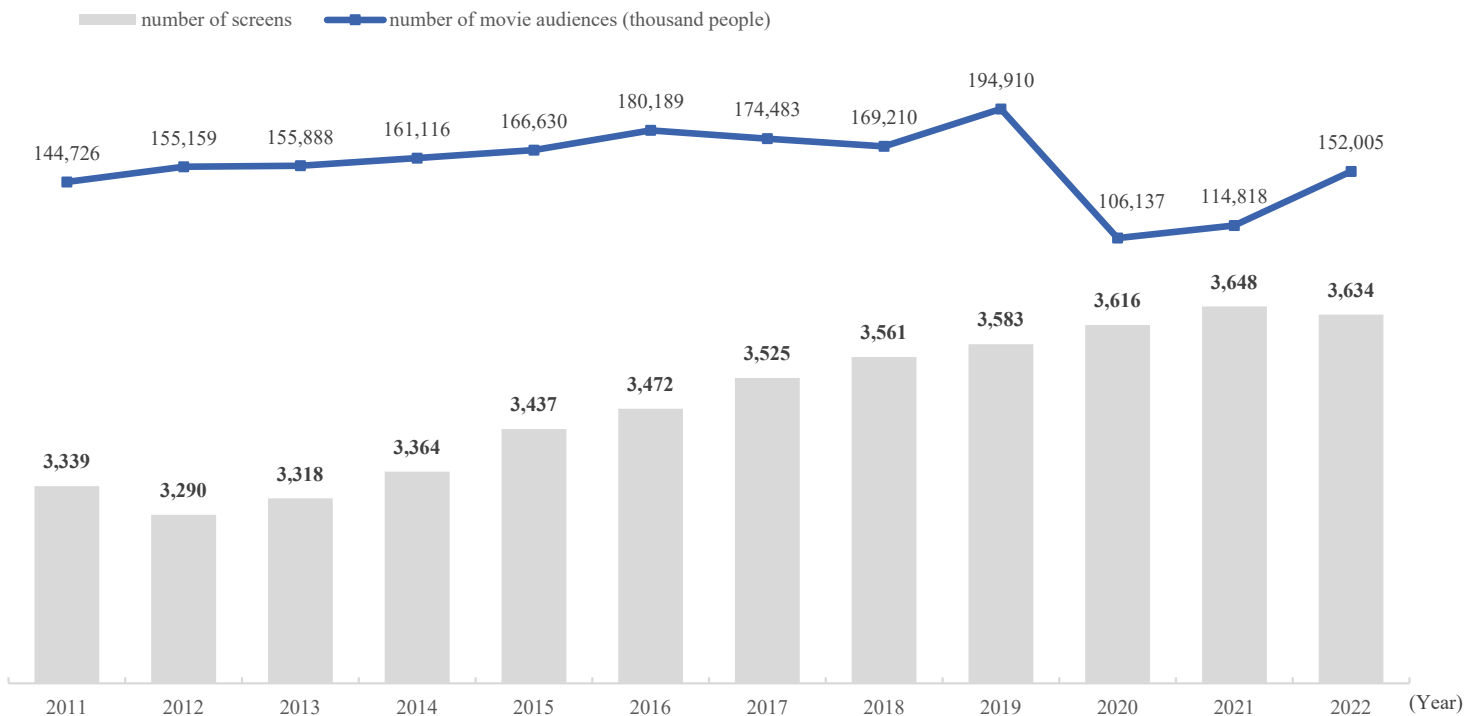
## 9. [Video] Box office revenue of domestic movie theaters

The data is based on the *STATISTICS OF FILM INDUSTRY IN JAPAN* by Motion Picture Producers Association of Japan, Inc., updated every January



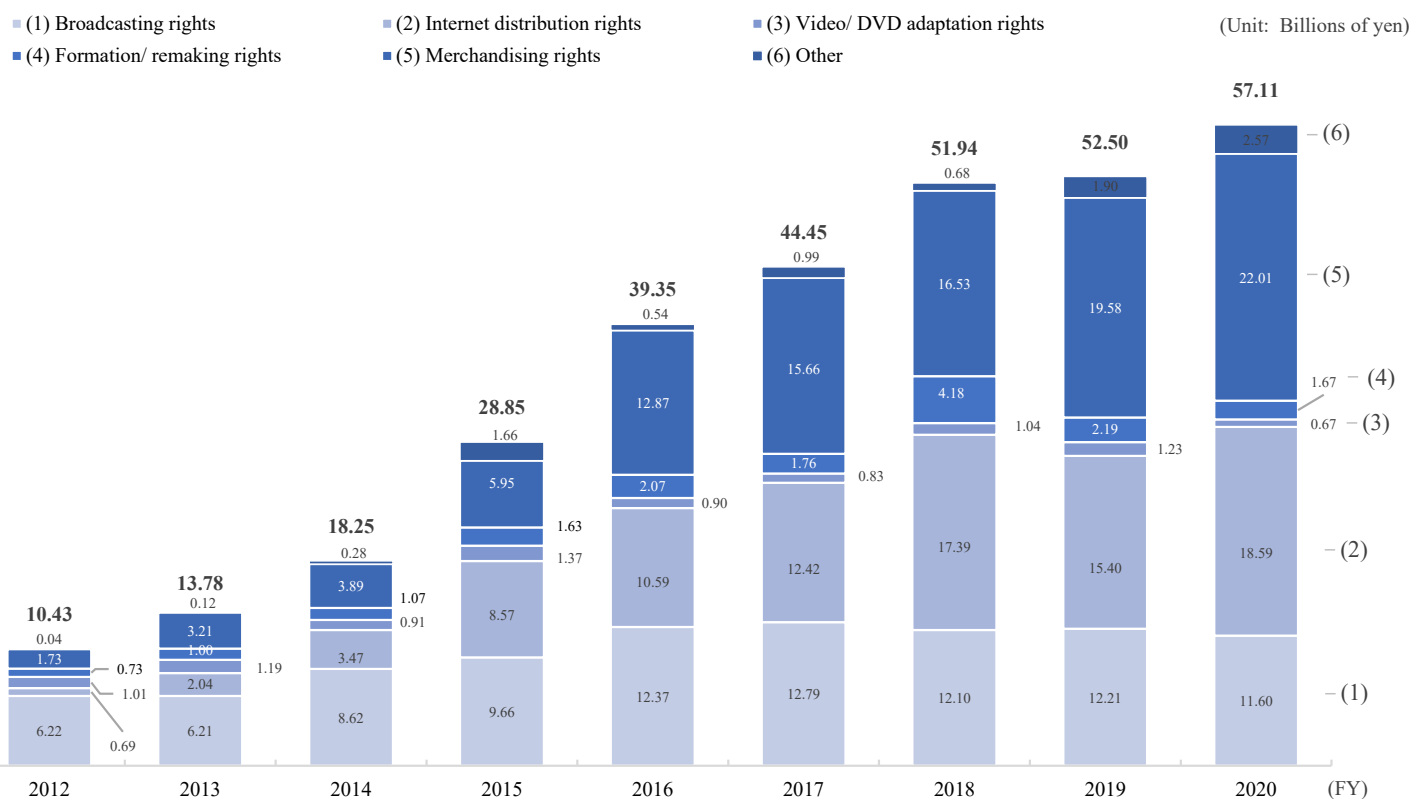
## 10. Change in number of screens and attendance at domestic movie theaters

The data is based on the *STATISTICS OF FILM INDUSTRY IN JAPAN* by Motion Picture Producers Association of Japan, Inc., updated every January



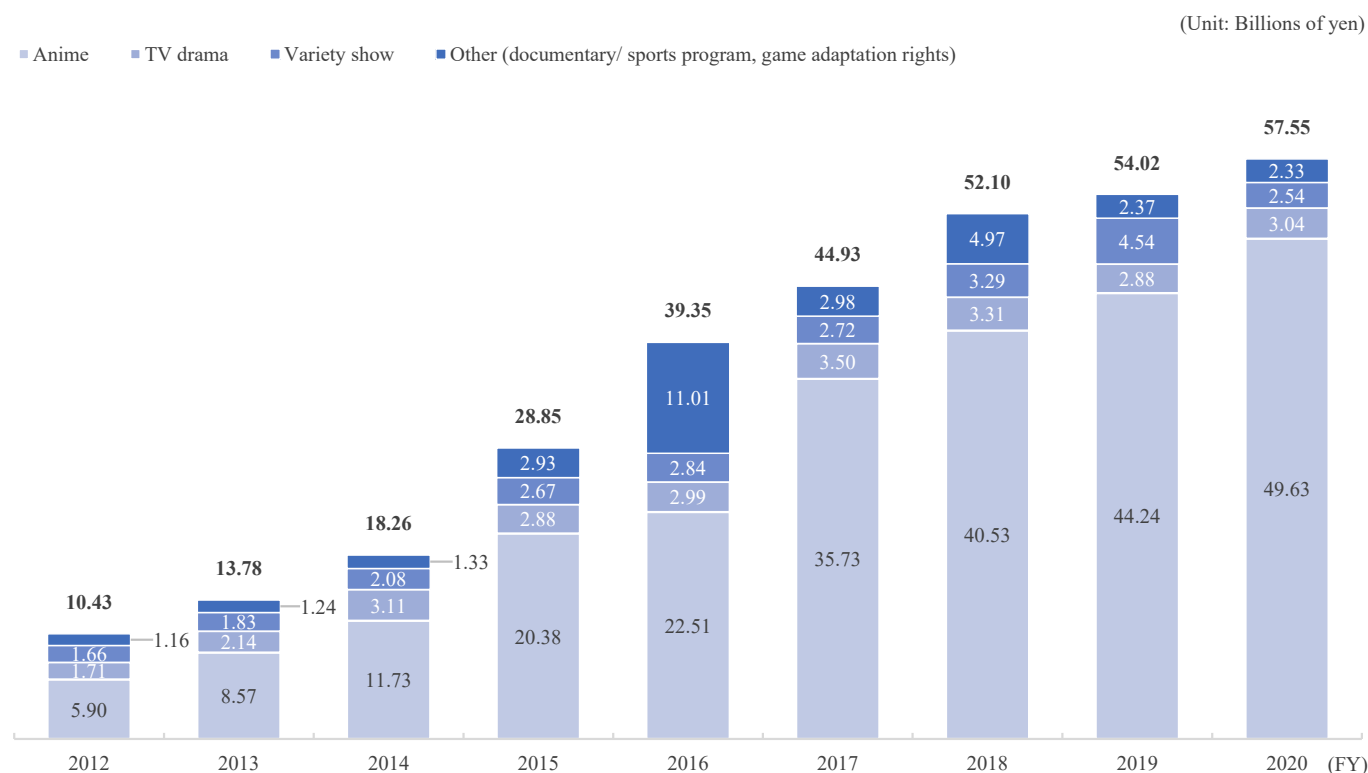
# 11. [Video] Change in amount of export of broadcast content

The data is based on the *Current state analyses of the overseas development of the broadcast content* by the Information and Communications Bureau, Ministry of Internal Affairs and Communications, updated every May



# 12. [Video] Amount of export of broadcast content (by genre)

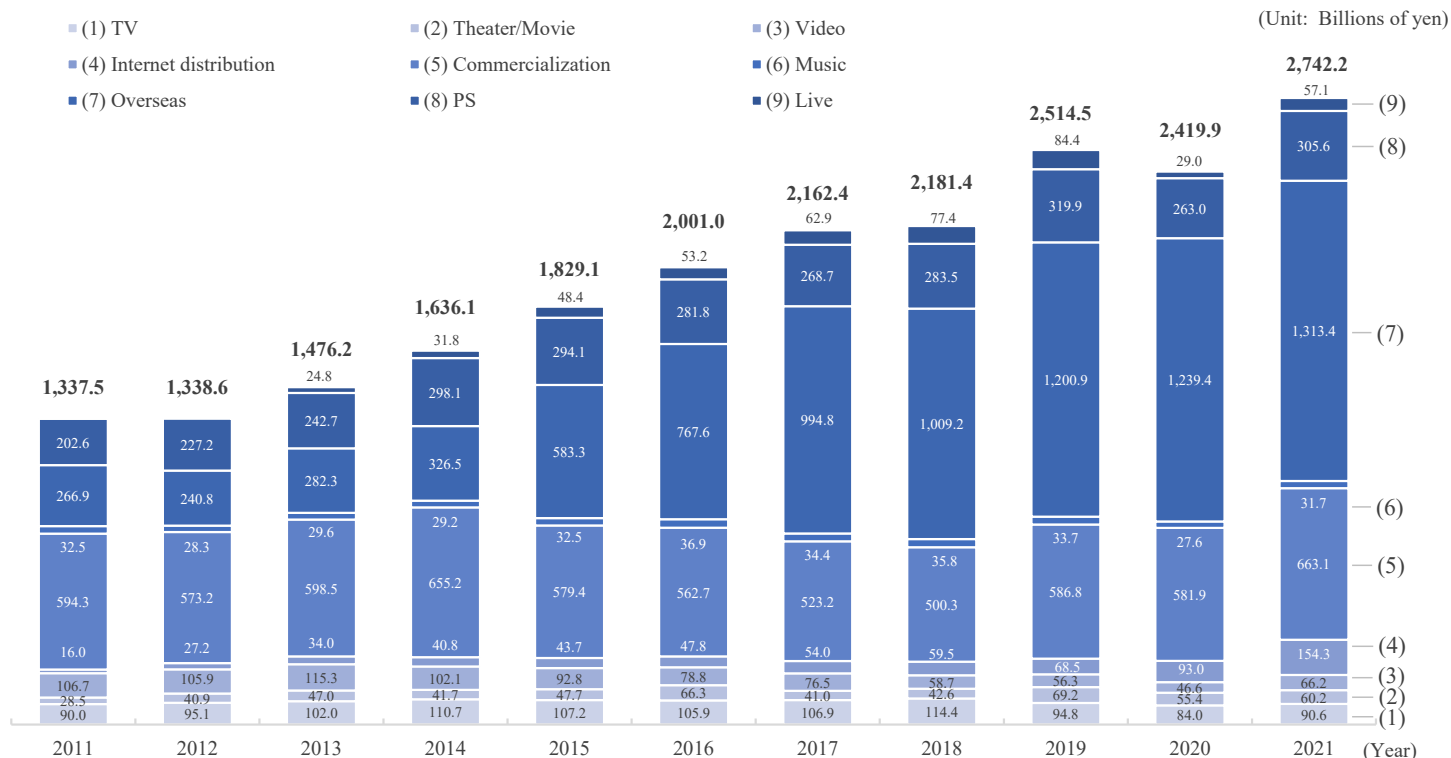
The data is based on the *Current state analyses of the overseas development of the broadcast content* by the Information and Communications Bureau, Ministry of Internal Affairs and Communications, updated every May





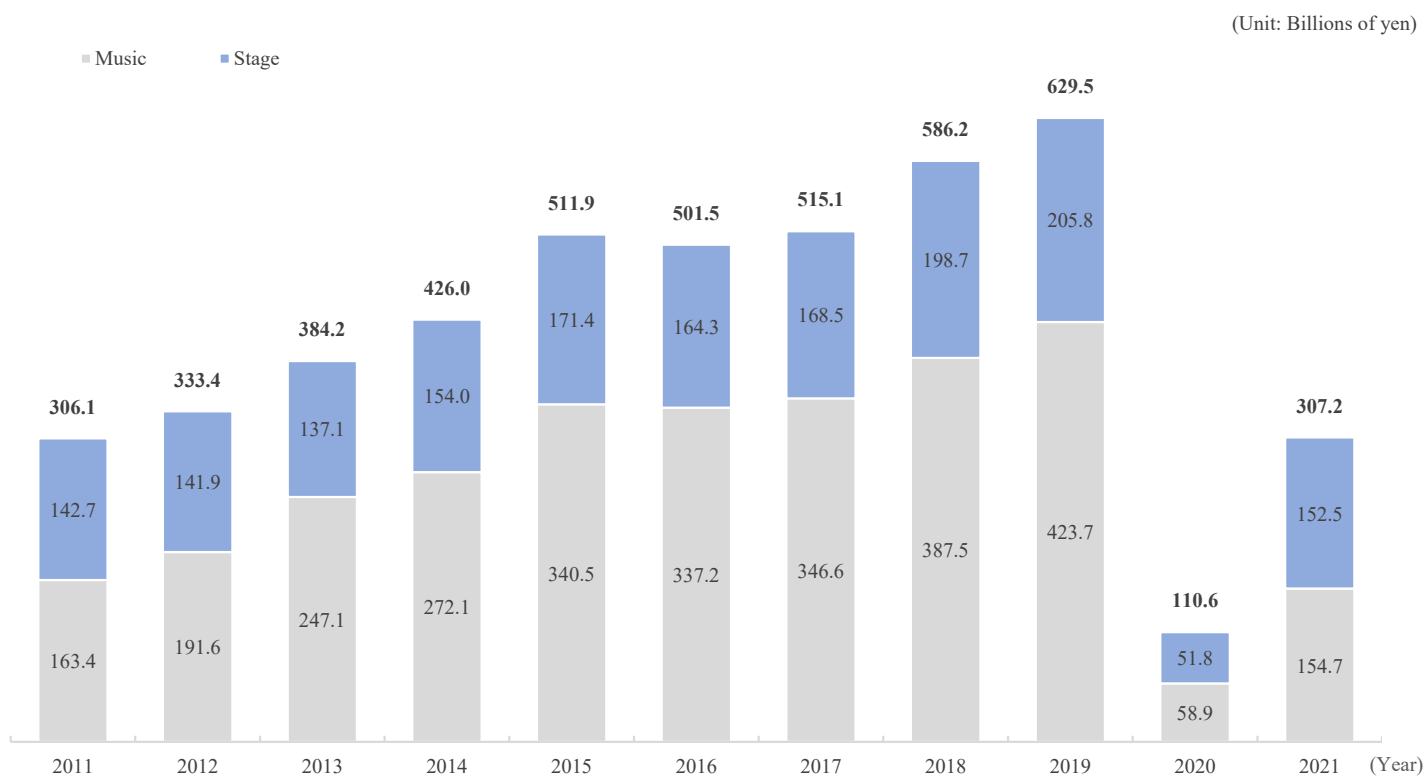
### 13. [Video] Market scale of animation industry

The data is based on the *Anime Industry Report 2022* by The Association of Japanese Animation, updated every November  
 (Estimated figure for PS is calculated from shipments of PS that utilize anime IP (Intellectual Property), and the other figures are calculated based on the amount paid by users)



### 14. [Live entertainment] Market scale of domestic live entertainment

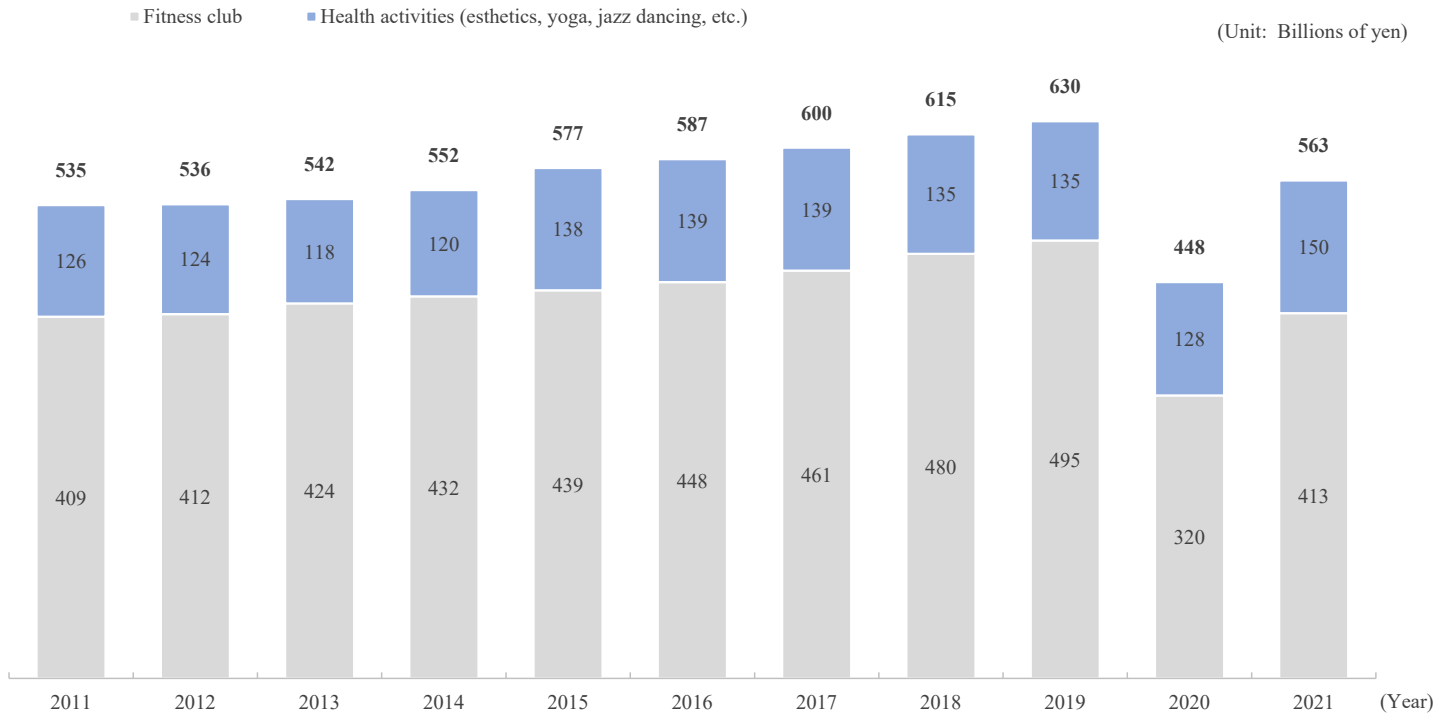
The data is based on the *White Paper on Live Entertainment 2021* by the PIA Research Institute, updated every September



## 15. [Healthcare/ Sports] Market scale of health industry

updated

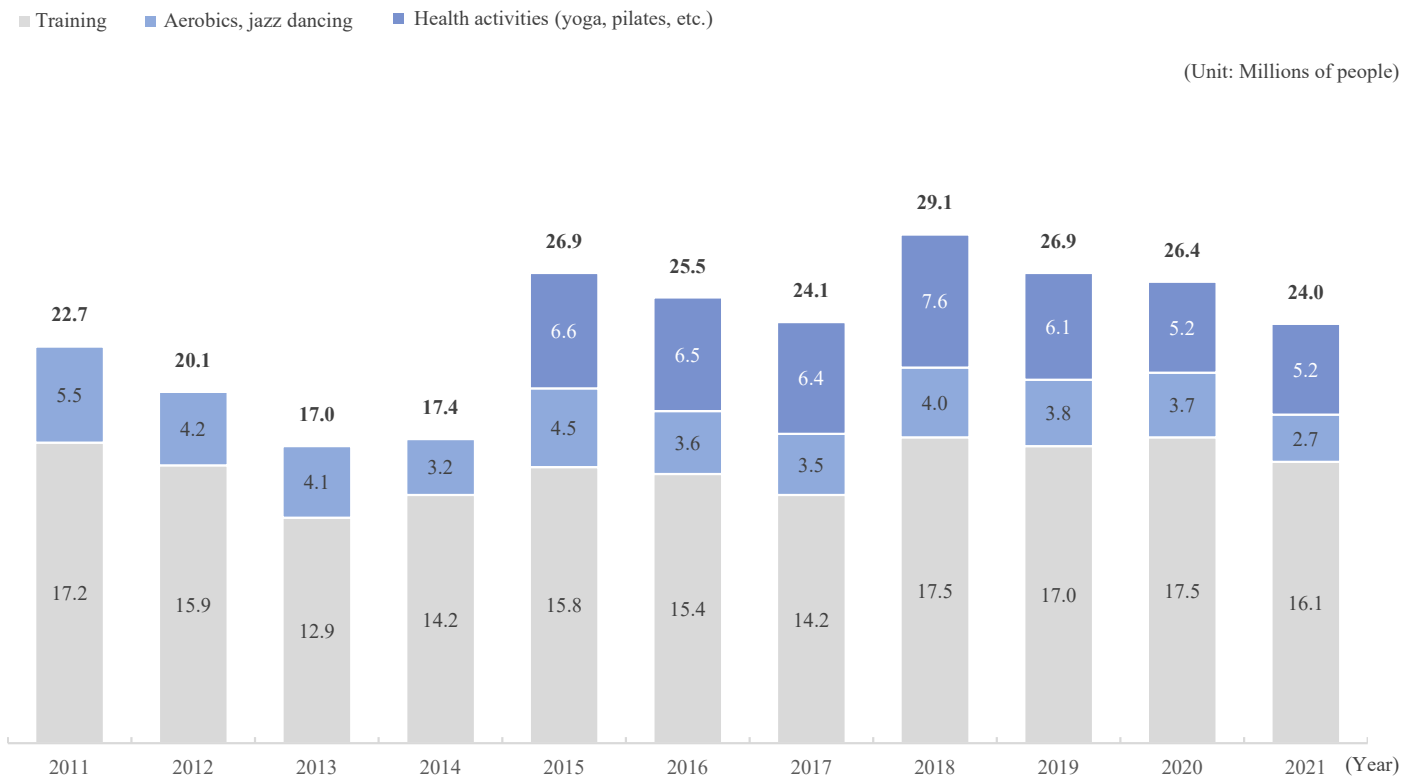
The data is based on the *White Paper on Leisure 2022* by Japan Productivity Center, updated every January



## 16. [Healthcare/ Sports] Change in number of player in health industry

updated

The data is based on the *White Paper on Leisure 2022* by Japan Productivity Center, updated every January



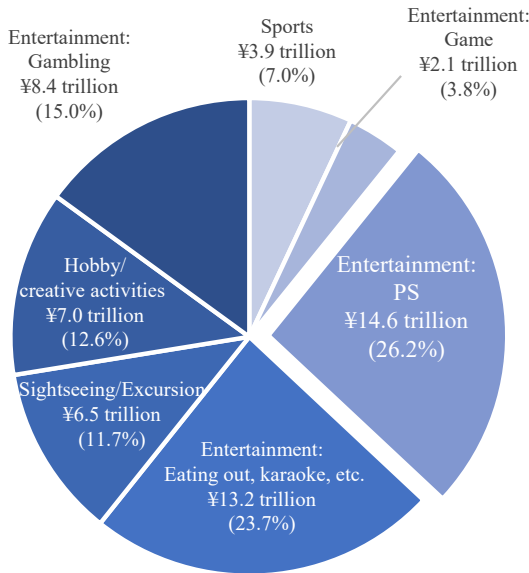
### 3. PS Market Data

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- P.14 17. PS market scale <sup>[updated]</sup>
- P.15 18. Market scale of PS machines sales (sales amount-based)  
19. Number of issued certificate stamp for used PS machines
- P.16 20. Change in the number of member manufacturers of PS association  
21. Market share
- P.17 22. Number of pachinko machine titles sold <sup>[updated]</sup>  
23. Unit sales of pachinko machines <sup>[updated]</sup>
- P.18 24. Number of pachislot machine titles sold <sup>[updated]</sup>  
25. Unit sales of pachislot machines <sup>[updated]</sup>
- P.19 26. Total number of PS machine titles sold <sup>[updated]</sup>  
27. Total unit sales of PS machines <sup>[updated]</sup>
- P.20 28. Number of pachinko halls and change in number of installed PS machines per hall  
29. Number of installed PS machines and annual turnover rate
- P.21 30. Monthly trends of pachinko halls <sup>[updated]</sup>  
31. PS average operation and gross profit <sup>[updated]</sup>
- P.22 32. Change in number of newly opened/ closed halls (by year)  
33. Change in number of newly opened/ closed halls (by month) <sup>[updated]</sup>
- P.23 34. Results of model certification tests (graph) <sup>[updated]</sup>  
35. Results of model certification tests (detail) <sup>[updated]</sup>
- P.24 36. Annual average of number of activities and expenditure for PS activities <sup>[updated]</sup>  
37. Participation rate and average expenditure per play in PS <sup>[updated]</sup>
- P.25 38. Trends in PS regulations
- P.26 39. [Reference] Change in self-imposed restrictions of pachislot regulation 6.0 machines  
40. [Reference] Overview of smart pachislot
- P.27 41. Change in PS industry <sup>[updated]</sup>

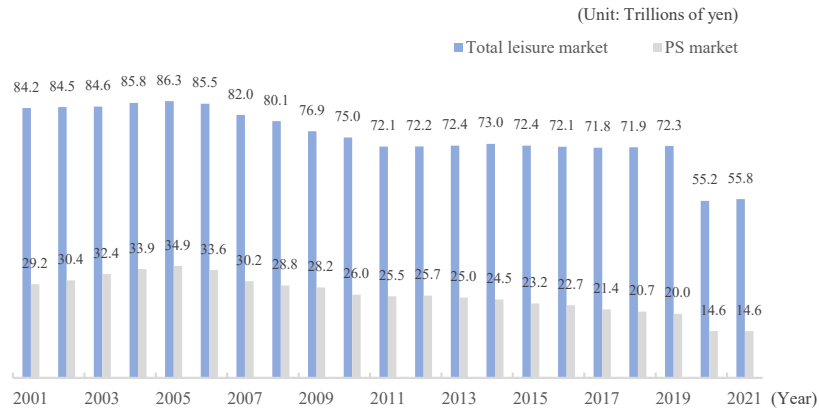
## PS market scale

### 2021 Japanese Leisure Market ¥55.8 trillion

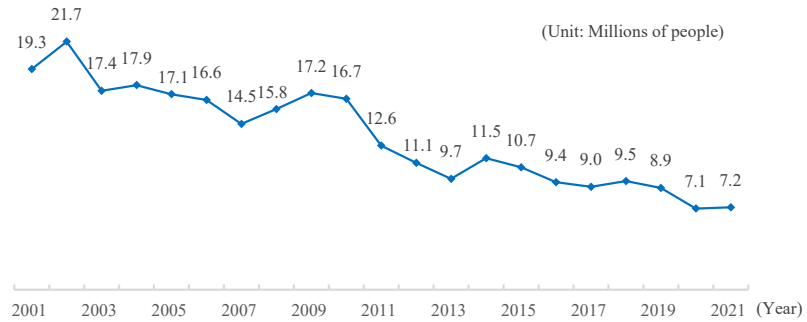


PS is one of the leading forms of leisure in Japan, about 7.2 million people playing in 8,458 pachinko halls.

## Change in PS market scale



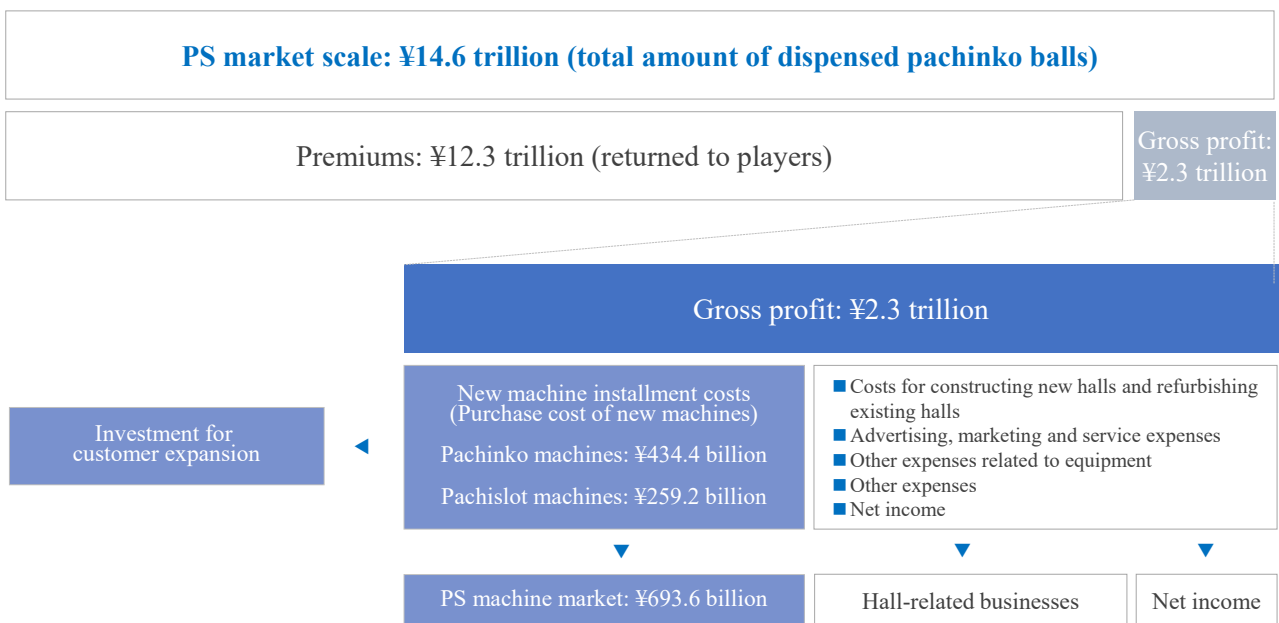
## Change in number of PS players



\*White Paper on Leisure has changed its survey method from detention survey to Internet survey from 2009.

Source: White Paper on Leisure by Japan Productivity Center, the Statistics Data by National Police Agency

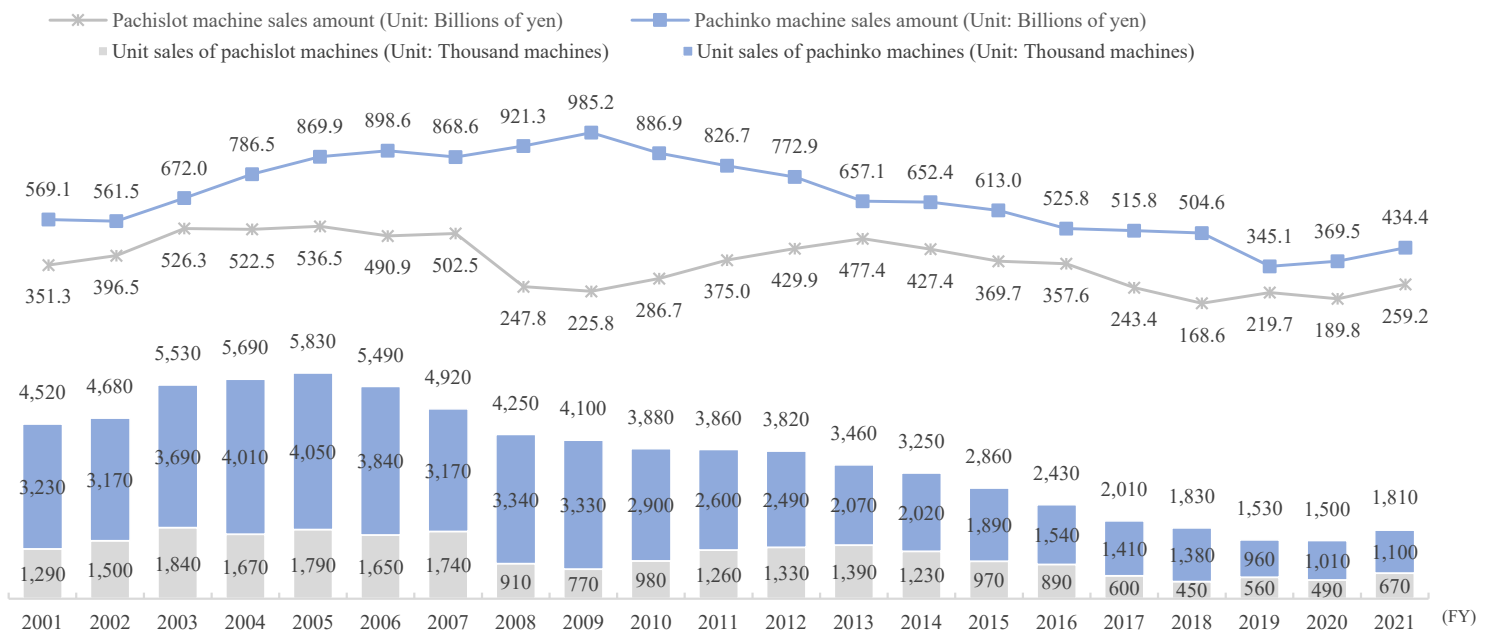
## Income structure of pachinko halls



Source: White Paper on Leisure by Japan Productivity Center, Pachinko Maker Trends by Yano Research Institute, Ltd. and White Paper DK-SIS, by DAIKOKU DENKI Co., Ltd.

## 18. Market scale of PS machines sales (sales amount-based)

The data is based on the *Pachinko Maker Trends* by Yano Research Institute, Ltd., updated every August

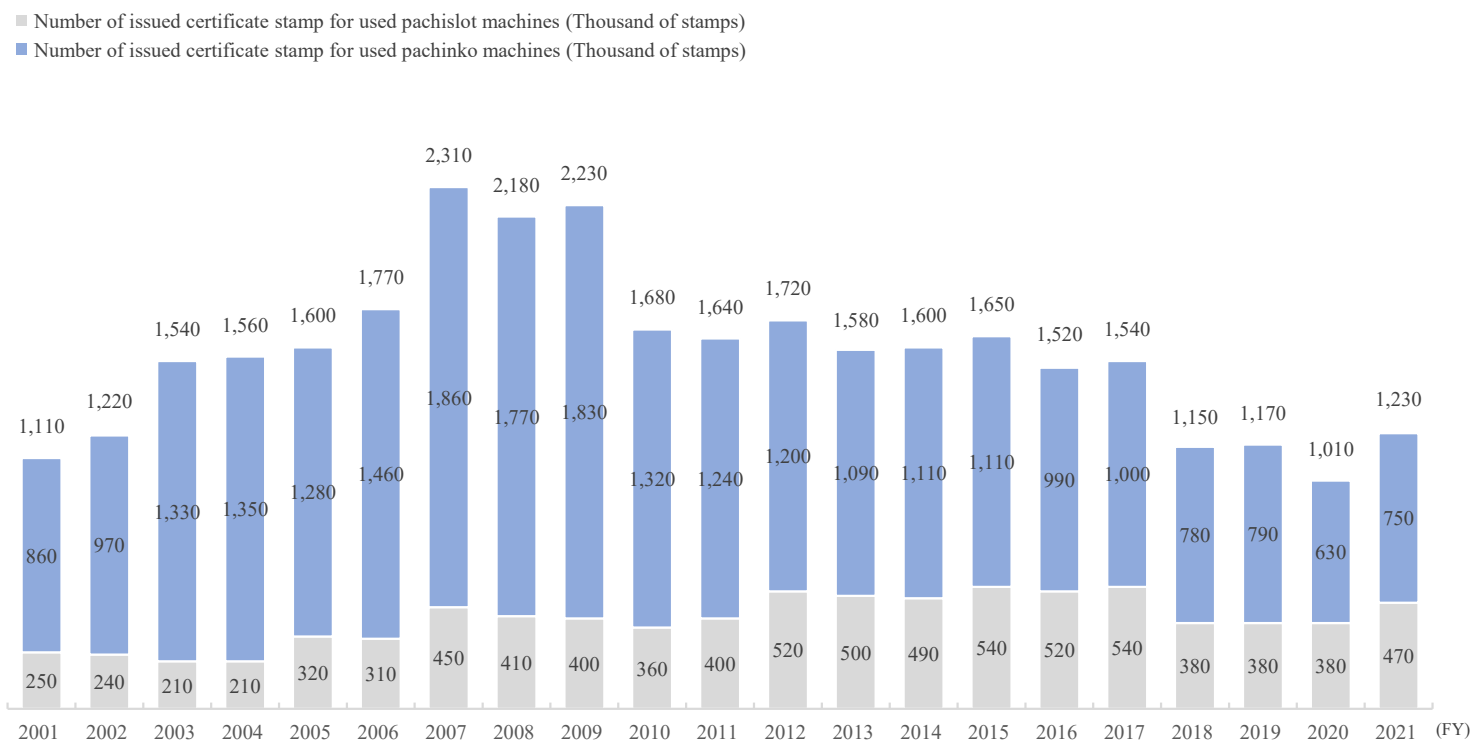


Market scale of PS machines (Unit: Billions of yen)

FY	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Market scale	920.4	958.0	1,198.3	1,309.0	1,406.4	1,389.5	1,371.1	1,169.1	1,211.0	1,173.6	1,201.7	1,202.8	1,134.5	1,079.8	982.7	883.4	759.2	673.2	564.8	559.3	693.6

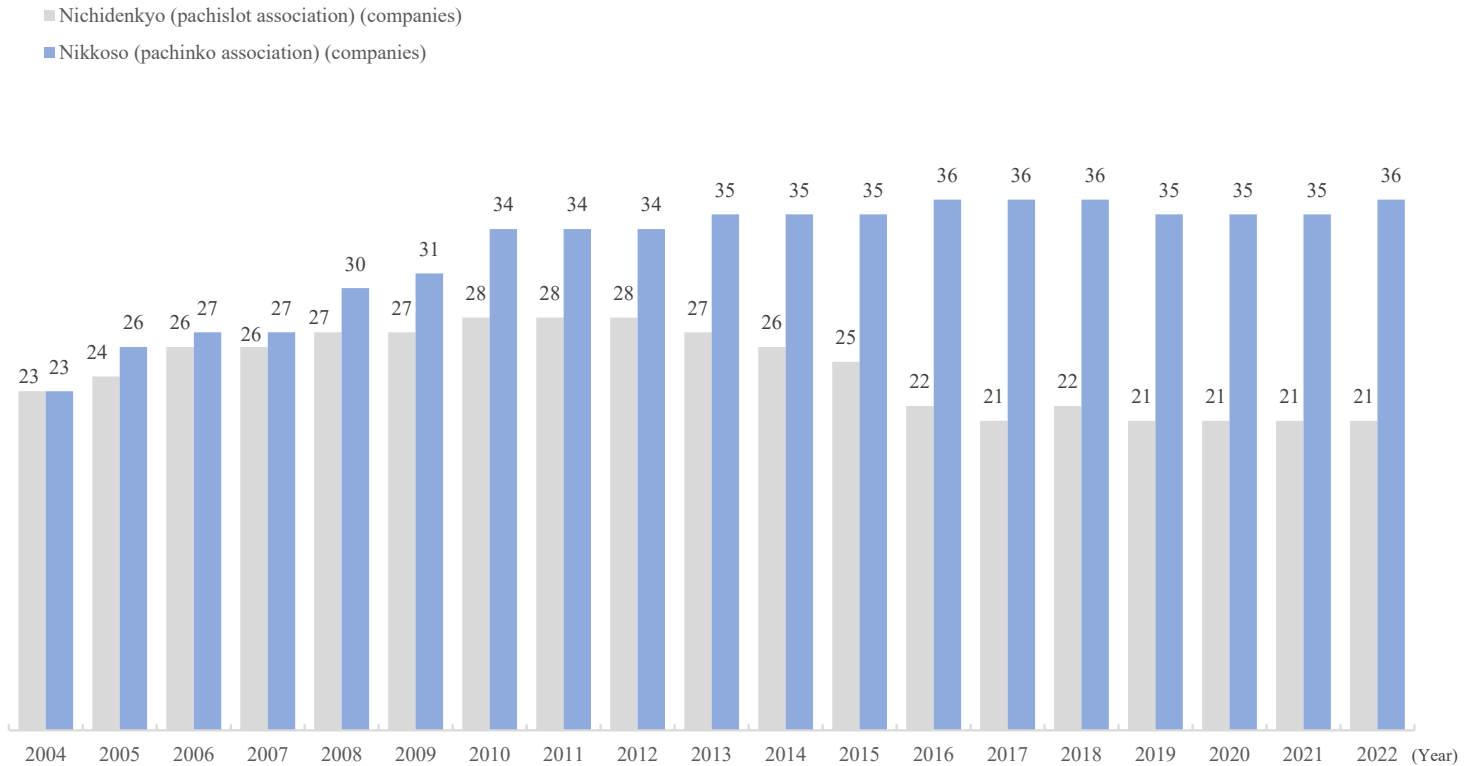
## 19. Number of issued certificate stamp for used PS machines

The data is based on the *Pachinko Maker Trends* by Yano Research Institute, Ltd., updated every August



## 20. Change in the number of member manufacturers of PS associations

The data is based on the *Pachinko Maker Trends* by Yano Research Institute, Ltd., updated every August  
\*The figure as of the end of July is shown



## 21. Market share

The data is based on the *Pachinko Maker Trends* by Yano Research Institute, Ltd., updated every August

### Unit sales share of pachinko machine

Ranking	FY 2017		FY 2018		FY 2019		FY 2020		FY 2021	
	Manufacturer	Market share	Manufacturer	Market share	Manufacturer	Market share	Manufacturer	Market share	Manufacturer	Market share
1	SANYO	23.4%	SANYO	18.2%	SANKYO	15.5%	SANYO	23.0%	SANYO	29.6%
2	SANKYO	12.2%	SANKYO	14.2%	Newgin	12.5%	KYORAKU SANGYO	15.5%	SANKYO	14.5%
3	Sammy	9.9%	KYORAKU SANGYO	14.0%	KYORAKU SANGYO	11.0%	SANKYO	14.6%	Sansei R&D	10.0%
4	KYORAKU SANGYO	9.9%	Sammy	11.6%	SANYO	11.0%	Newgin	10.6%	Sammy	8.6%
5	Sansei R&D	9.2%	HEIWA/OLYMPIA	8.6%	Sammy	10.9%	FIJISHOJI	8.1%	Newgin	8.2%

\*SANKYO's sales share includes Bisty and JB.

\*Sammy's sales share includes GINZA and TAIYO ELEC.

\*KYORAKU SANGYO's sales share includes OK!!.

### Unit sales share of pachislot machine

Ranking	FY 2017		FY 2018		FY 2019		FY 2020		FY 2021	
	Manufacturer	Market share	Manufacturer	Market share	Manufacturer	Market share	Manufacturer	Market share	Manufacturer	Market share
1	KITA DENSHI	17.7%	DAITO	17.7%	Sammy	21.9%	UNIVERSAL	26.4%	KITA DENSHI	24.7%
2	DAITO	16.5%	KITA DENSHI	15.0%	DAITO	13.0%	DAITO	16.4%	UNIVERSAL	15.2%
3	Sammy	14.1%	Sammy	14.8%	HEIWA/OLYMPIA	12.3%	KITA DENSHI	14.2%	Sammy	11.6%
4	UNIVERSAL	7.1%	HEIWA/OLYMPIA	10.4%	UNIVERSAL	10.5%	HEIWA/OLYMPIA	7.3%	DAITO	8.9%
5	YAMASA	6.3%	UNIVERSAL	8.3%	KITA DENSHI	8.5%	Sammy	7.2%	YAMASA	5.8%

\*Sammy's sales share includes RODEO, IGT Japan, TRIVY, and TAIYO ELEC.

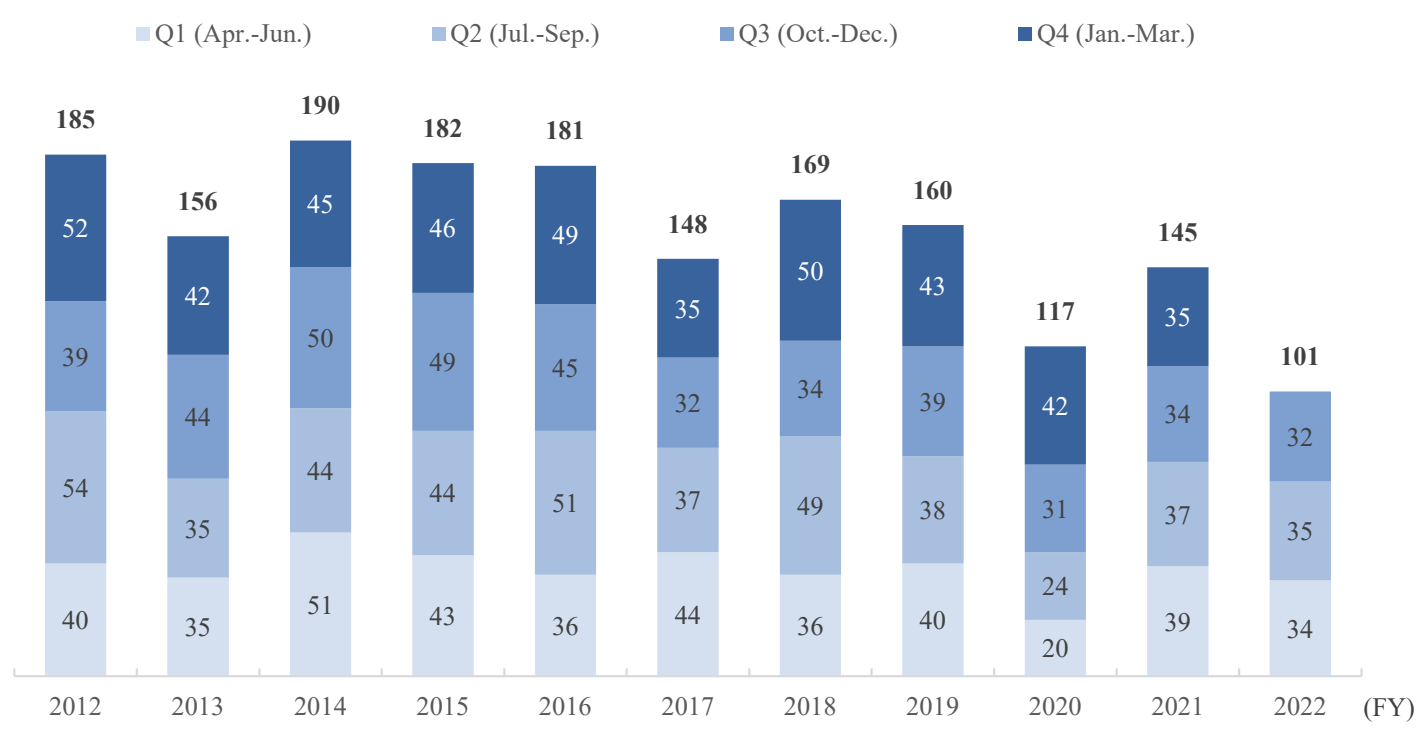
\*OLYMPIA's sales includes HEIWA's sales; Total sales of all OLYMPIA and HEIWA brands is shown.

\*SANKYO's sales share includes Bisty.

\*UNIVERSAL's sales share includes Eleco, MIZUHO and Macy.

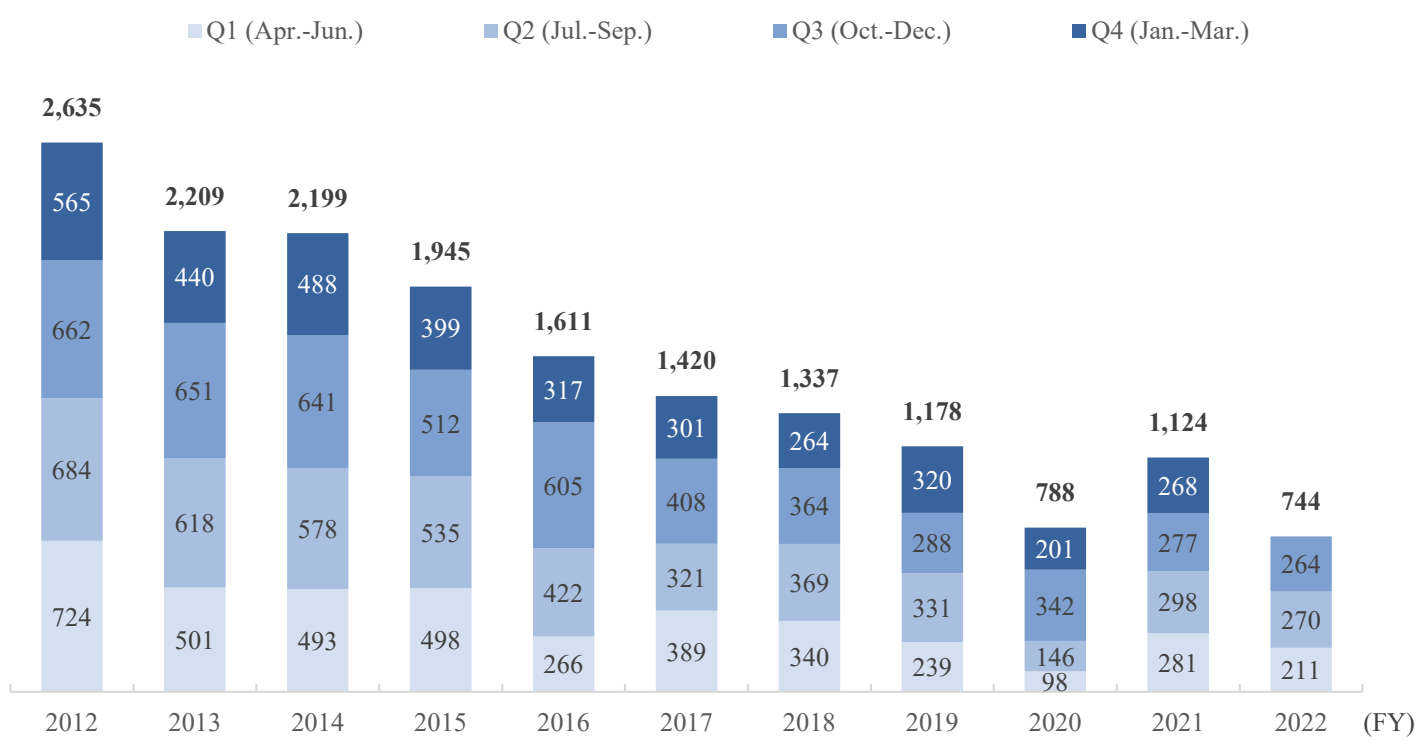
## 22. Number of pachinko machine titles sold

(Unit: Title)



## 23. Unit sales of pachinko machines

(Unit: Thousands of machines)

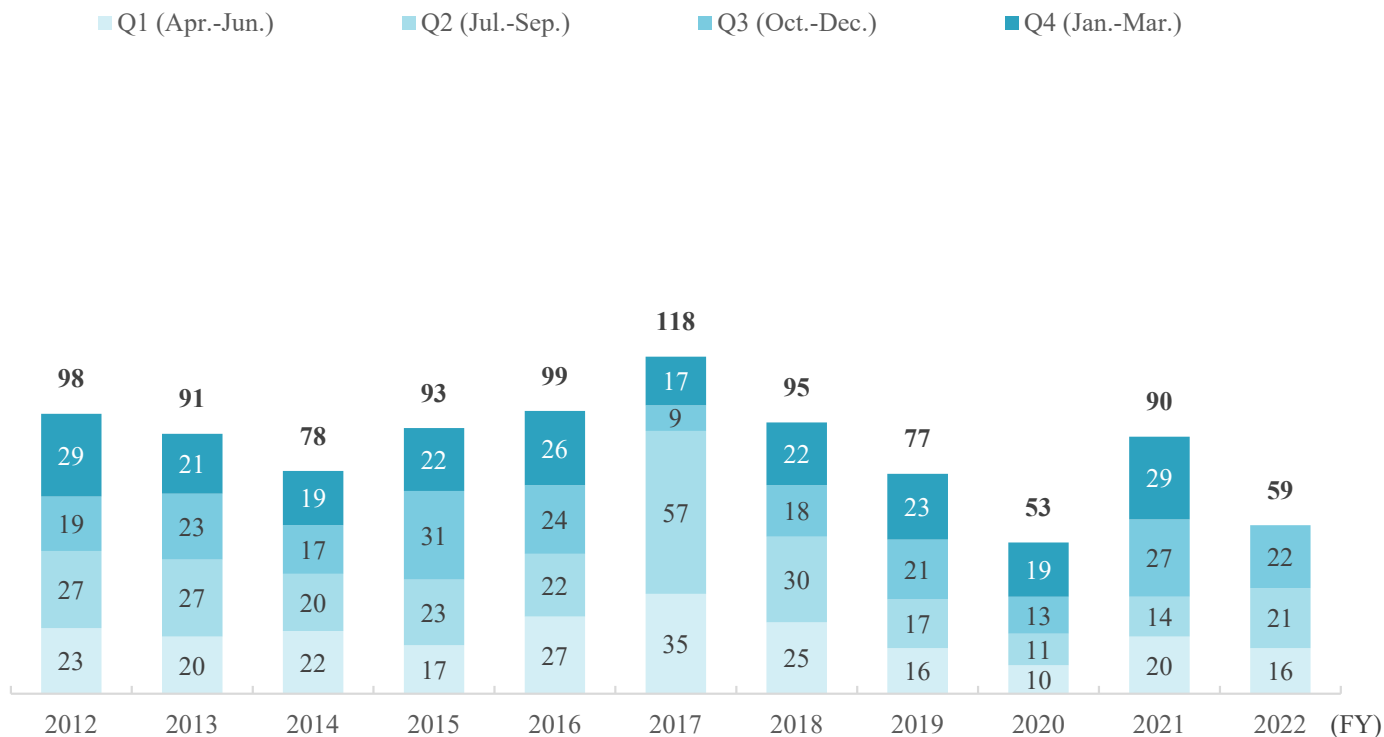


\*Number of machines and titles sold are reviewed once a year.



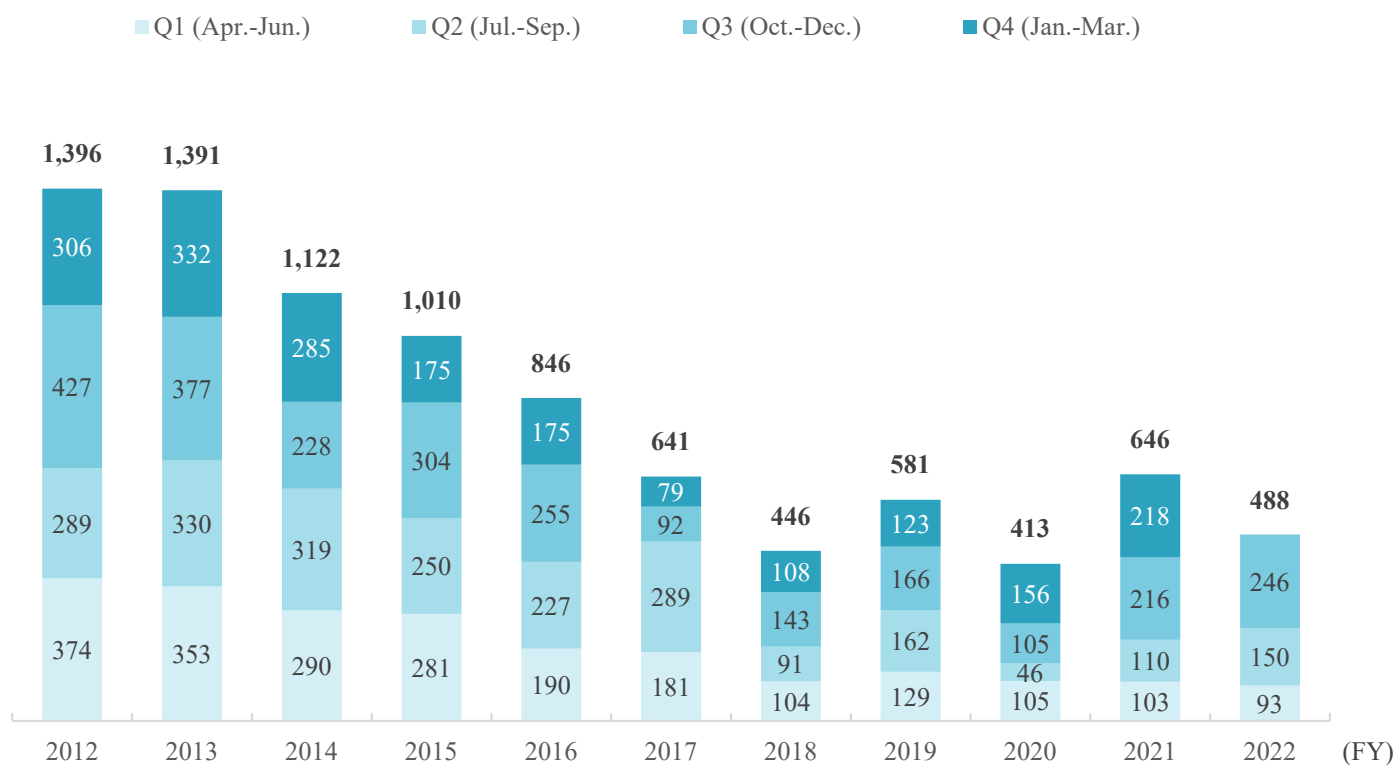
## 24. Number of pachislot machine titles sold

(Unit: Title)



## 25. Unit sales of pachislot machines

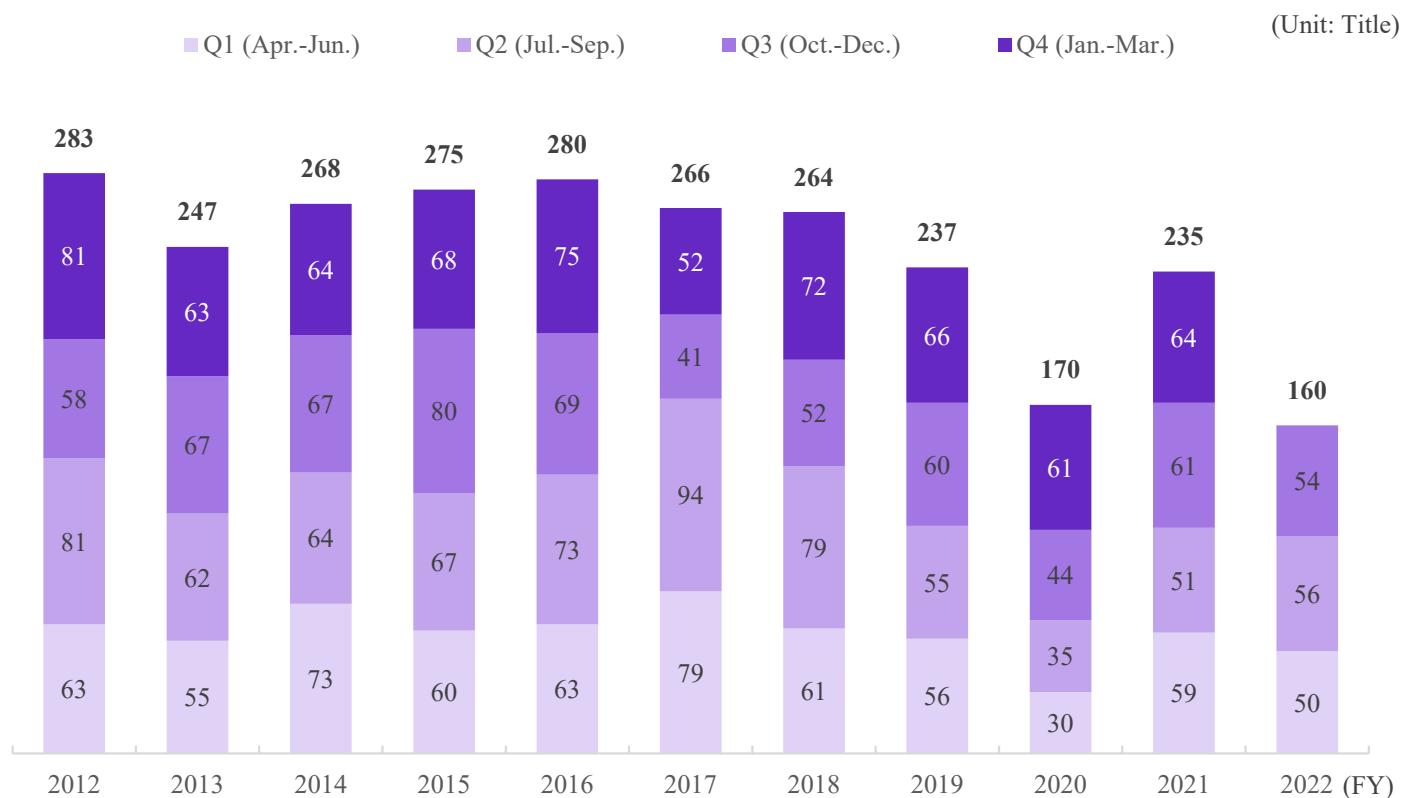
(Unit: Thousands of machines)



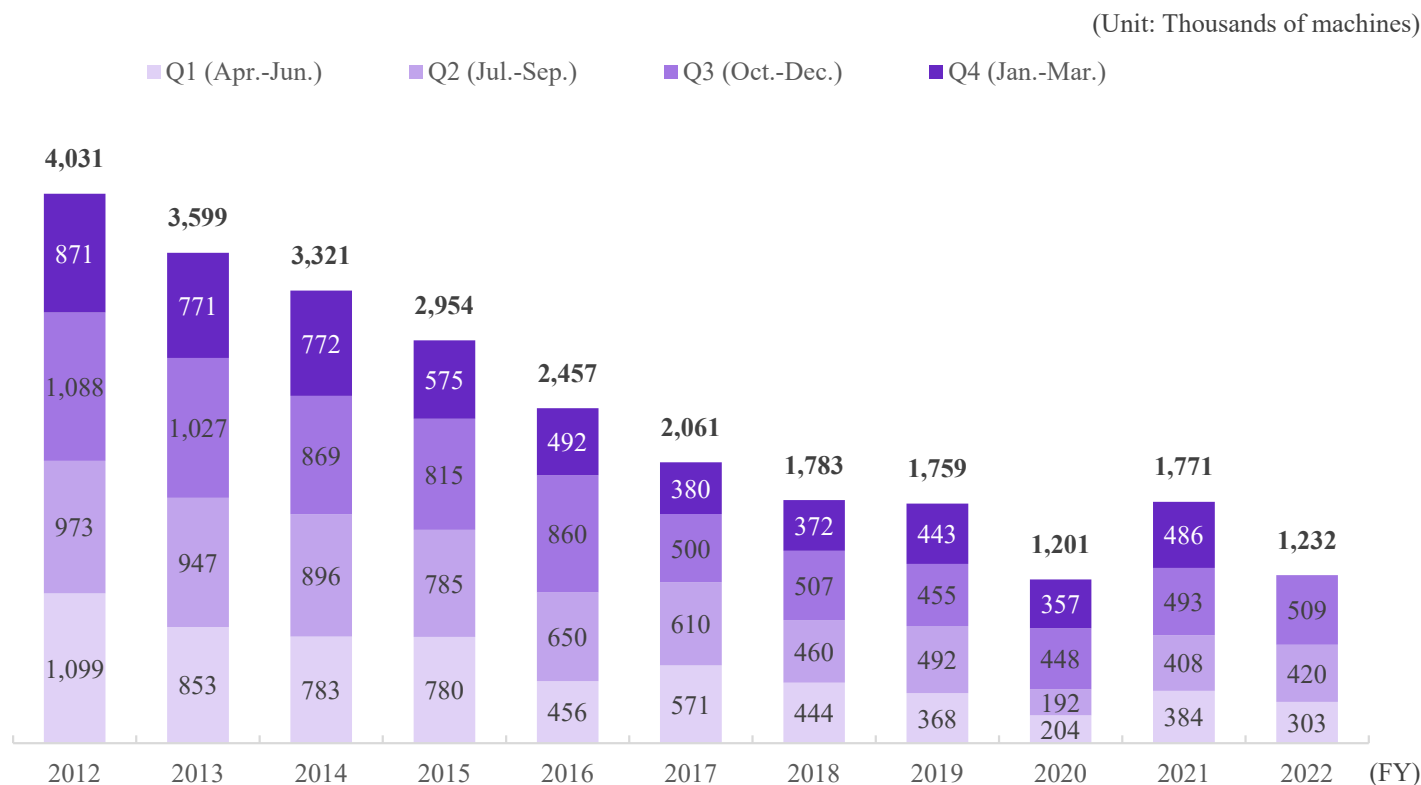
\*Number of machines and titles sold are reviewed once a year.

Source: TSUBURAYA FIELDS HOLDINGS

## 26. Total number of PS machine titles sold



## 27. Total unit sales of PS machines

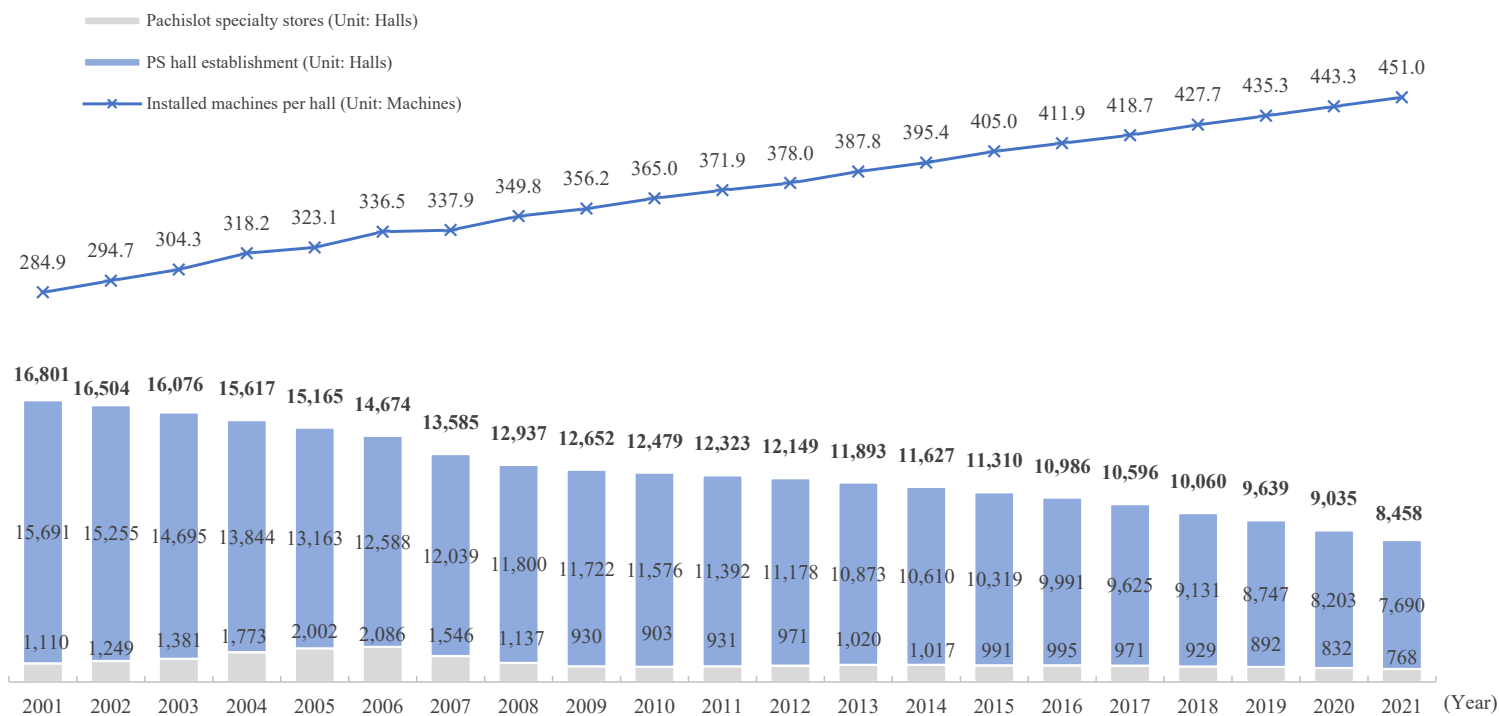


\*Number of machines and titles sold are reviewed once a year.

Source: TSUBURAYA FIELDS HOLDINGS

## 28. Number of pachinko halls and change in number of installed PS machines per hall

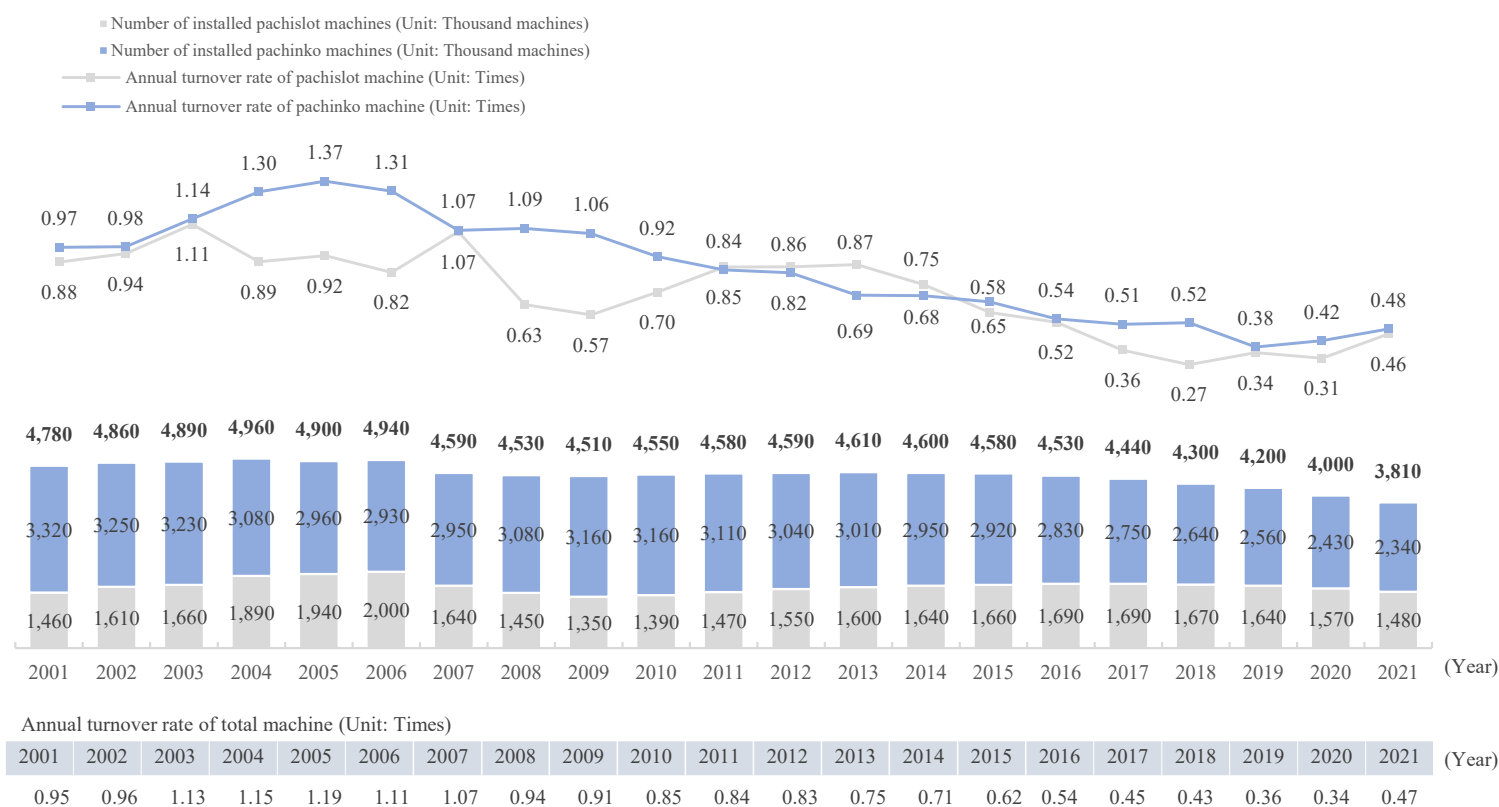
The data is based on the *Statistics Data* by National Police Agency, updated every May



## 29. Number of installed PS machines and annual turnover rate

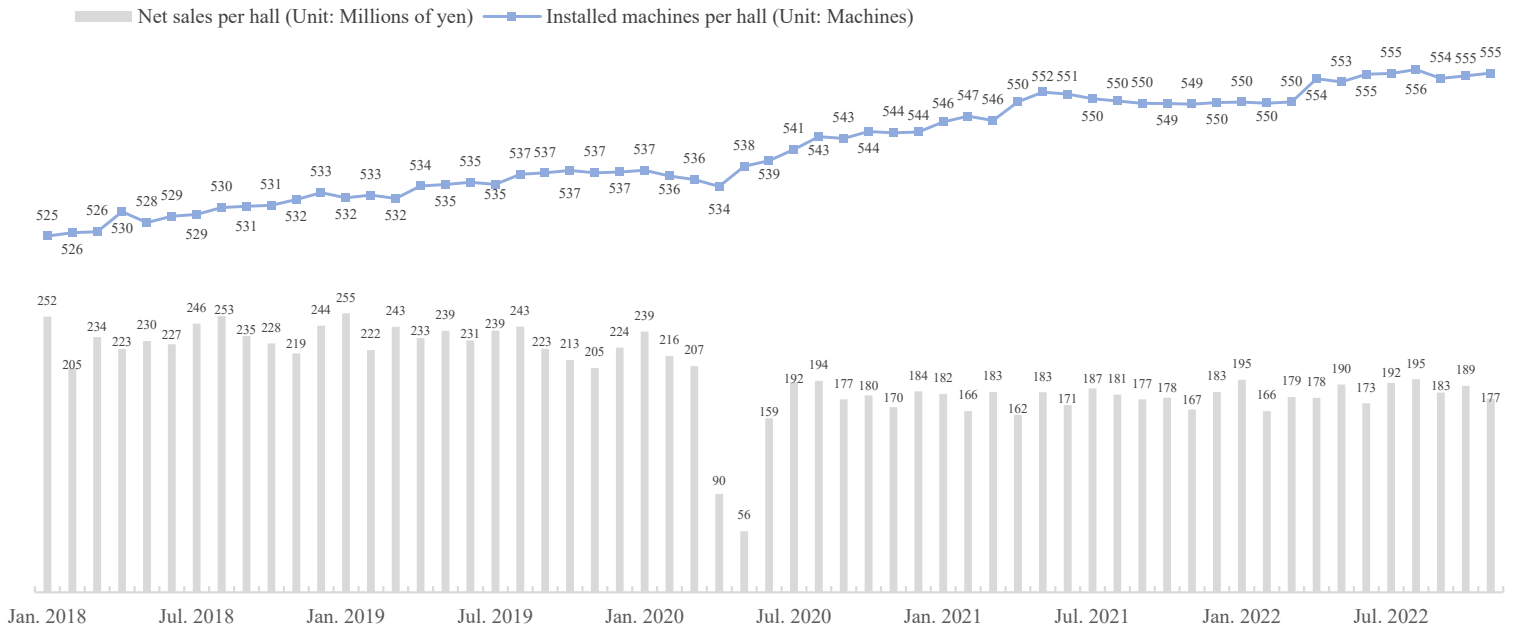
The data of number of installed PS machines is based on the *Statistics Data* by National Police Agency, updated every May

The data of annual turnover rate of PS machine is based on the *Pachinko Maker Trends* by Yano Research Institute, Ltd., updated every August



# 30. Monthly trends of pachinko halls

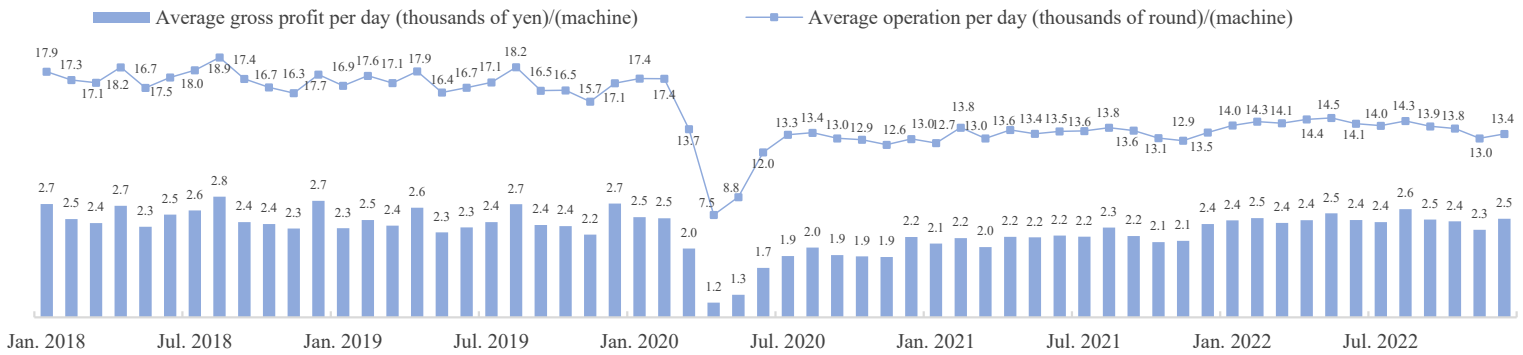
The data is based on the *Current Survey of Selected Service Industries* by Ministry of Economy, Trade and Industry (METI), updated every month



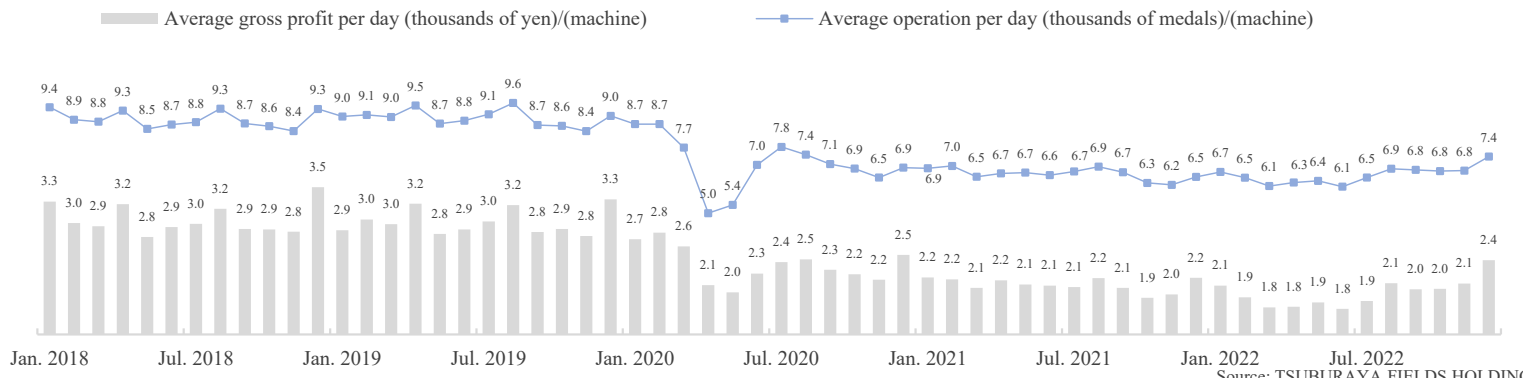
\* METI outsources the pachinko halls for survey to the Zennichiuren, and the halls are selected from all over Japan.  
 \* The figures have been revised by METI.  
 \* The figures of "Net sales per hall" are rounded off the first decimal place, and those of "Installed machines per hall" are rounded off the third decimal place.

# 31. PS average operation and gross profit

## 【 Pachinko machines 】



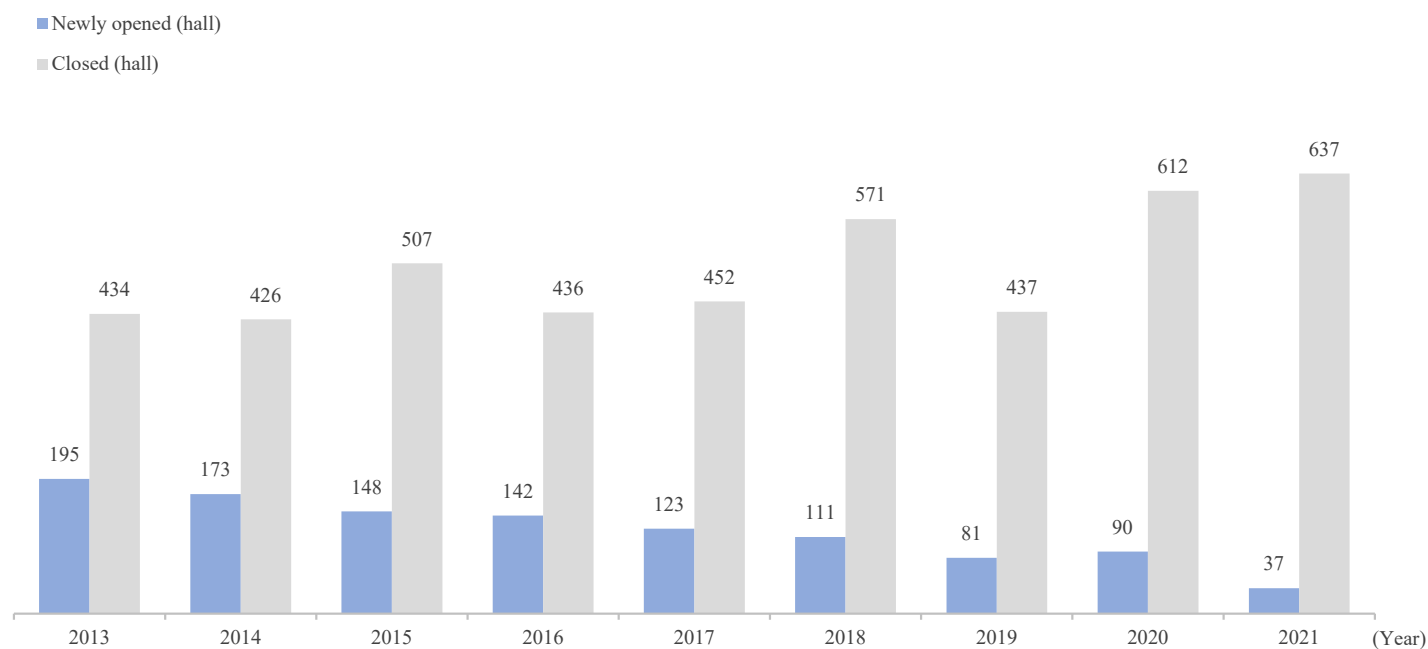
## 【 Pachislot machines 】



Source: TSUBURAYA FIELDS HOLDINGS

## 32. Change in number of newly opened/ closed halls (by years)

The data is based on the *Results of the survey on member's halls*, by Zennichiyuren (a union for pachinko and pachislot halls), updated every month



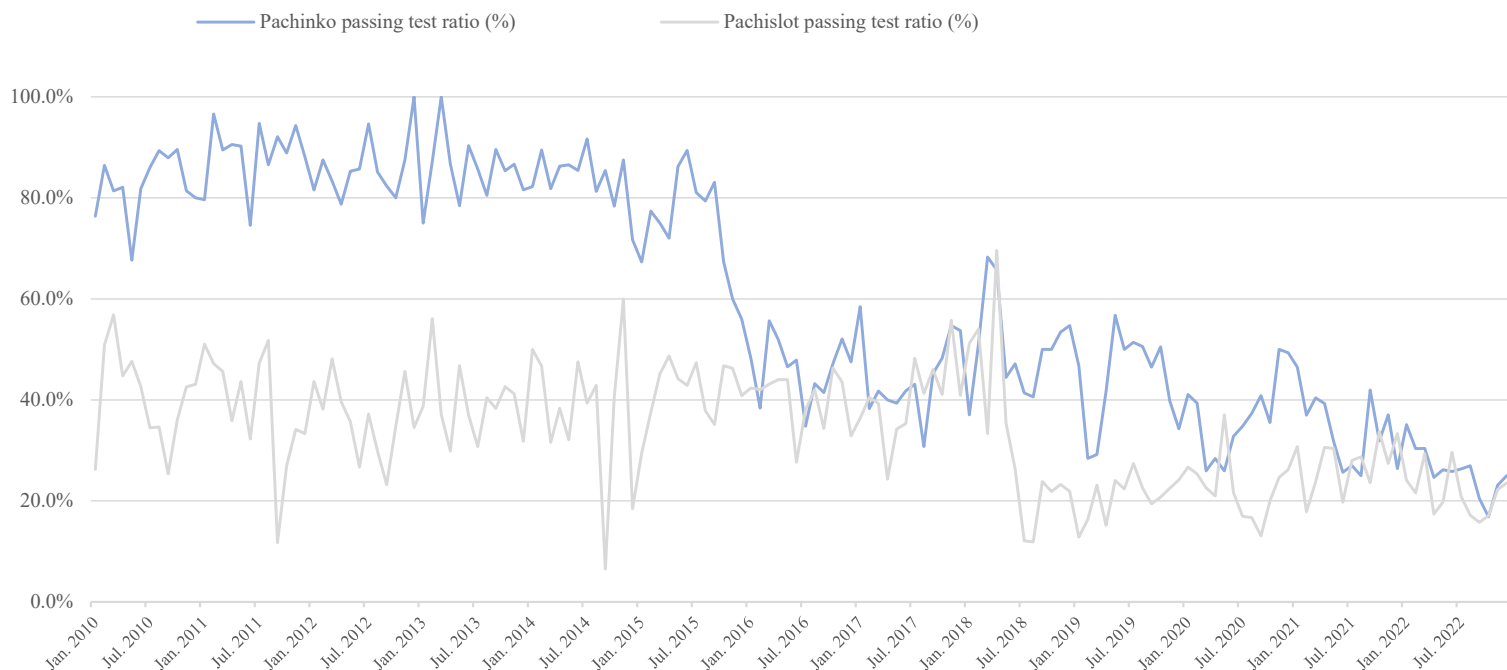
## 33. Change in number of newly opened/ closed halls (by months)

updated

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total	
2014	Newly opened	18	5	13	24	18	3	16	21	10	4	11	30	173
	Closed	18	37	55	30	33	35	39	44	34	31	28	42	426
	Change	0	(32)	(42)	(6)	(15)	(32)	(23)	(23)	(24)	(27)	(17)	(12)	(253)
2015	Newly opened	13	9	5	23	3	5	7	16	10	12	12	33	148
	Closed	33	39	51	51	78	61	40	25	40	28	33	28	507
	Change	(20)	(30)	(46)	(28)	(75)	(56)	(33)	(9)	(30)	(16)	(21)	5	(359)
2016	Newly opened	10	9	7	13	9	15	6	11	5	3	8	46	142
	Closed	23	37	61	40	34	28	37	34	45	27	37	33	436
	Change	(13)	(28)	(54)	(27)	(25)	(13)	(31)	(23)	(40)	(24)	(29)	13	(294)
2017	Newly opened	9	8	10	20	7	22	4	8	4	4	6	21	123
	Closed	46	31	47	18	38	41	35	38	41	35	33	49	452
	Change	(37)	(23)	(37)	2	(31)	(19)	(31)	(30)	(37)	(31)	(27)	(28)	(329)
2018	Newly opened	26	9	4	29	9	5	7	6	6	0	2	8	111
	Closed	62	56	69	43	49	41	55	38	33	46	35	44	571
	Change	(36)	(47)	(65)	(14)	(40)	(36)	(48)	(32)	(27)	(46)	(33)	(36)	(460)
2019	Newly opened	23	3	8	12	5	0	1	2	5	0	4	18	81
	Closed	53	33	42	46	32	33	31	32	42	23	35	35	437
	Change	(30)	(30)	(34)	(34)	(27)	(33)	(30)	(30)	(37)	(23)	(31)	(17)	(356)
2020	Newly opened	3	6	0	2	4	31	9	8	6	1	11	9	90
	Closed	58	34	66	68	61	78	49	32	47	52	30	37	612
	Change	(55)	(28)	(66)	(66)	(57)	(47)	(40)	(24)	(41)	(51)	(19)	(28)	(522)
2021	Newly opened	2	2	6	6	2	1	1	0	4	2	1	10	37
	Closed	62	53	127	49	44	44	21	46	65	38	36	52	637
	Change	(60)	(51)	(121)	(43)	(42)	(43)	(20)	(46)	(61)	(36)	(35)	(42)	(600)
2022	Newly opened	3	3	3	6	0	5	3	3	4	0	1		
	Closed	73	87	110	47	67	58	40	88	59	46	46		
	Change	(70)	(84)	(107)	(41)	(67)	(53)	(37)	(85)	(55)	(46)	(45)		

### 34. Results of model certification tests (graph)

The data is based on the Model certification test operations for PS machines; statistical data by The Security Communications Association (Hotsukyo), updated every month



### 35. Results of model certification tests (detail)

The data is based on the Model certification test operations for PS machines; statistical data by Security Electronics and Communications Technology Association, updated every month

#### Pachinko Machine

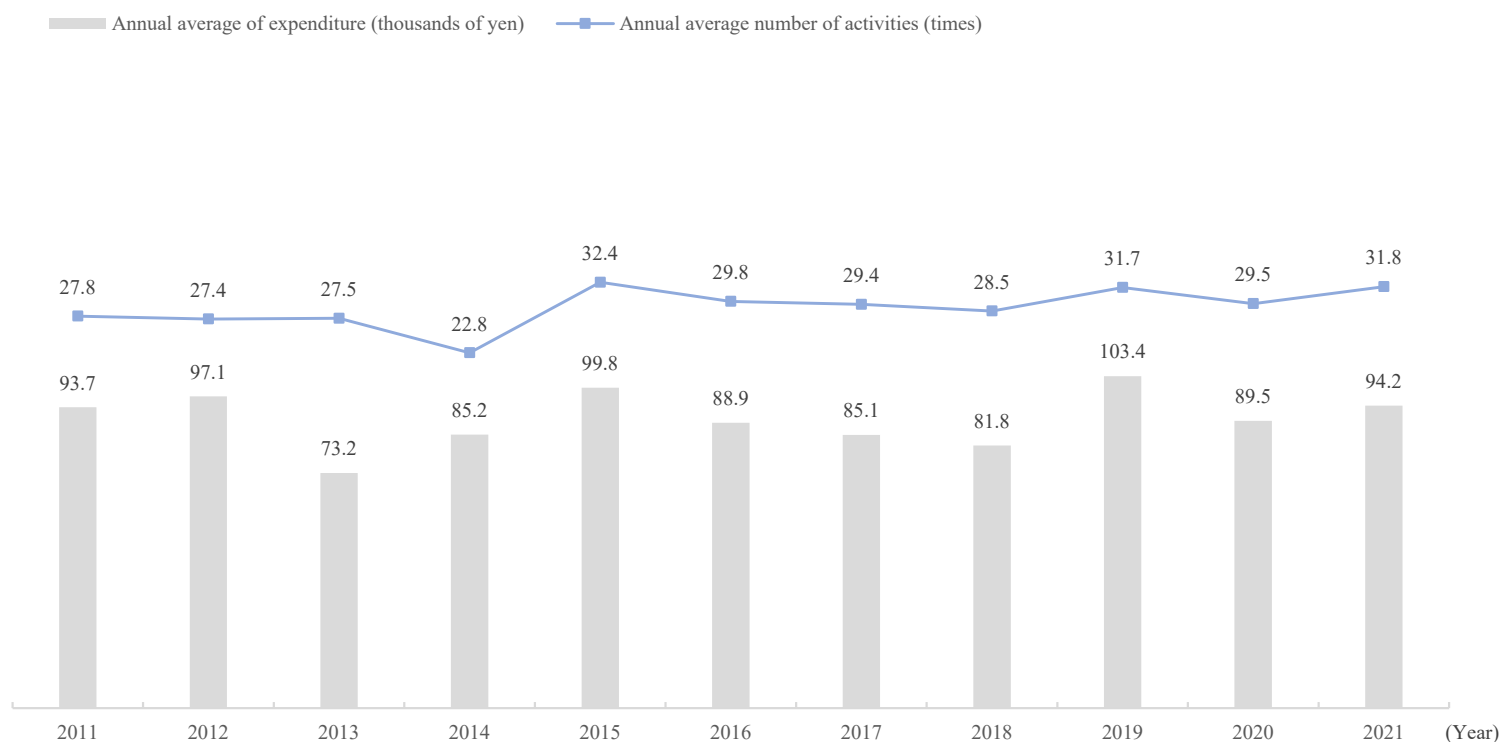
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
2019	Application	77	88	96	84	74	84	72	85	71	95	93	70	989
	Pass	36	25	28	35	42	42	37	43	33	48	37	24	430
	Passing test ratio	46.8%	28.4%	29.2%	41.7%	56.8%	50.0%	51.4%	50.6%	46.5%	50.5%	39.8%	34.3%	43.5%
2020	Application	56	61	81	74	27	61	69	75	71	76	64	77	792
	Pass	23	24	21	21	7	20	24	28	29	27	32	38	294
	Passing test ratio	41.1%	39.3%	25.9%	28.4%	25.9%	32.8%	34.8%	37.3%	40.8%	35.5%	50.0%	49.4%	37.1%
2021	Application	71	73	104	84	63	78	63	68	62	91	81	72	910
	Pass	33	27	42	33	20	20	17	17	26	29	30	19	313
	Passing test ratio	46.5%	37.0%	40.4%	39.3%	31.7%	25.6%	27.0%	25.0%	41.9%	31.9%	37.0%	26.4%	34.4%
2022	Application	57	56	79	69	65	93	76	89	83	83	65	84	899
	Pass	20	17	24	17	17	24	20	24	17	14	15	21	230
	Passing test ratio	35.1%	30.4%	30.4%	24.6%	26.2%	25.8%	26.3%	27.0%	20.5%	16.9%	23.1%	25.0%	25.6%

#### Pachislot Machine

		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
2019	Application	70	92	65	66	79	76	73	71	67	82	80	91	912
	Pass	9	15	15	10	19	17	20	16	13	17	18	22	191
	Passing test ratio	12.9%	16.3%	23.1%	15.2%	24.1%	22.4%	27.4%	22.5%	19.4%	20.7%	22.5%	24.2%	20.9%
2020	Application	75	75	62	62	27	74	65	84	84	90	69	84	851
	Pass	20	19	14	13	10	16	11	14	11	18	17	22	185
	Passing test ratio	26.7%	25.3%	22.6%	21.0%	37.0%	21.6%	16.9%	16.7%	13.1%	20.0%	24.6%	26.2%	21.7%
2021	Application	65	73	80	85	79	76	75	94	89	80	73	90	959
	Pass	20	13	19	26	24	15	21	27	21	27	20	30	263
	Passing test ratio	30.8%	17.8%	23.8%	30.6%	30.4%	19.7%	28.0%	28.7%	23.6%	33.8%	27.4%	33.3%	27.4%
2022	Application	54	51	75	92	86	81	67	99	89	82	72	68	916
	Pass	13	11	22	16	17	24	14	17	14	14	16	16	194
	Passing test ratio	24.1%	21.6%	29.3%	17.4%	19.8%	29.6%	20.9%	17.2%	15.7%	17.1%	22.2%	23.5%	21.2%

## 36. Annual average of number of activities and expenditure for PS activities updated

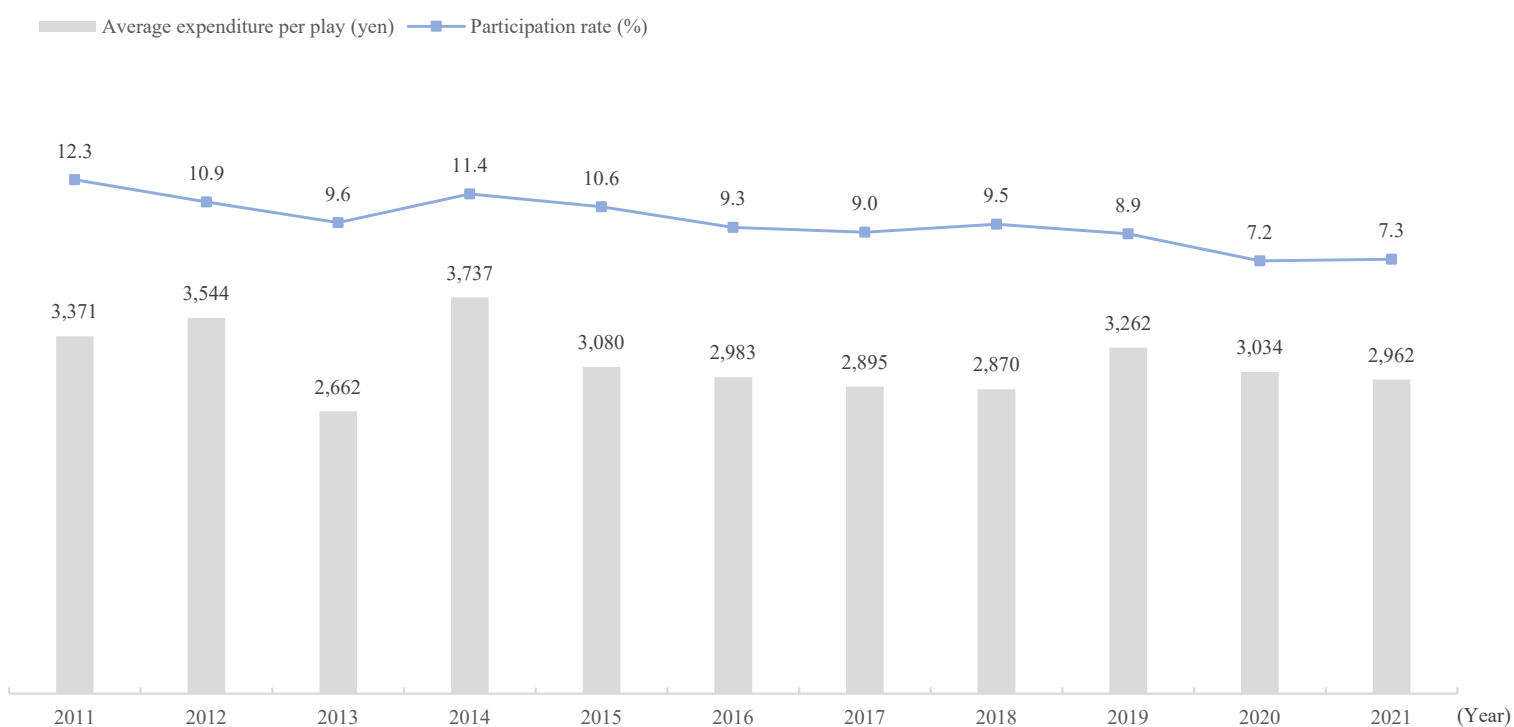
The data is based on the *White Paper on Leisure 2022* by Japan Productivity Center, updated every January



## 37. Participation rate and average expenditure per play in PS updated

The data is based on the *White Paper on Leisure 2022* by Japan Productivity Center, updated every January

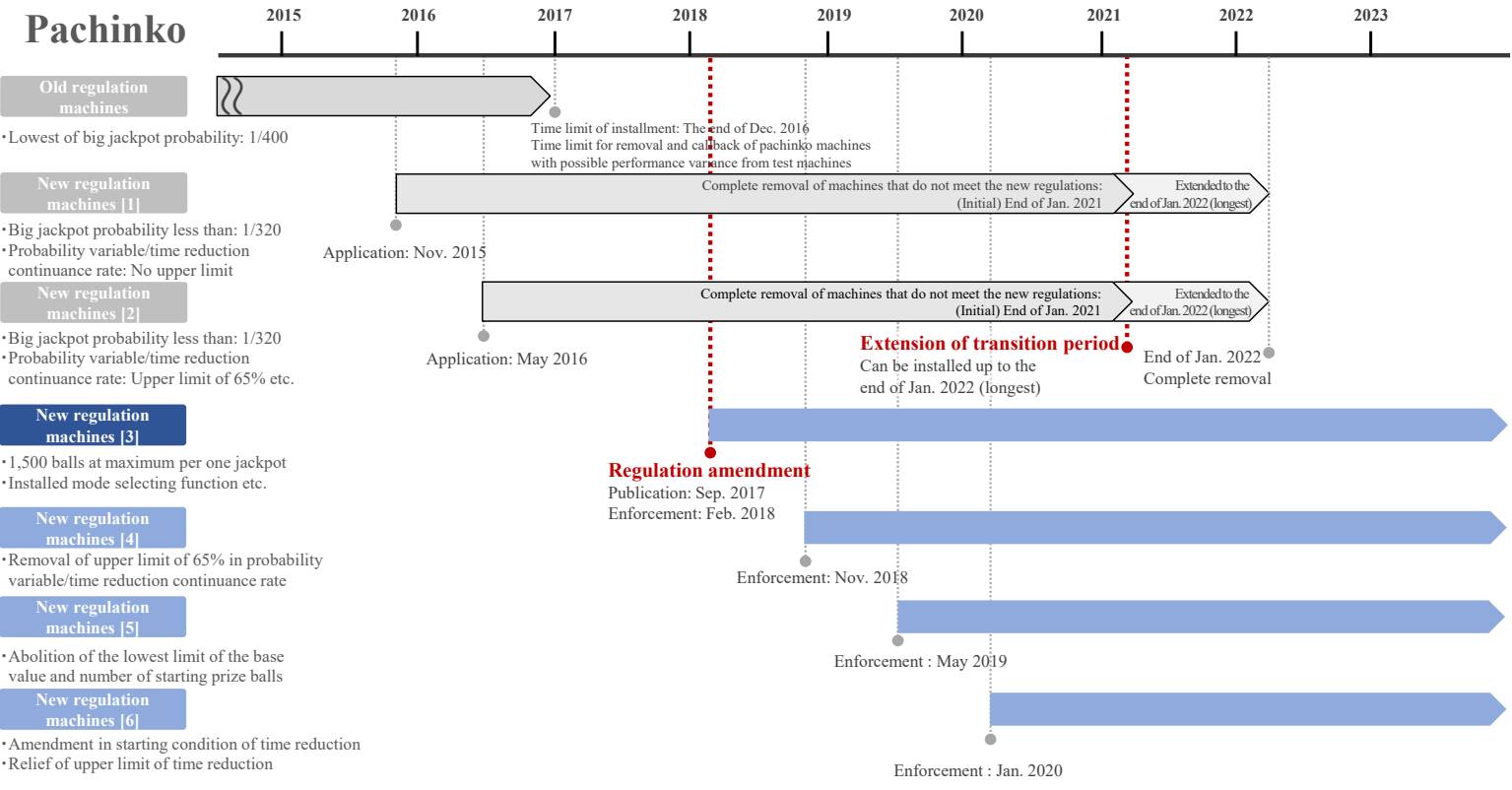
\* "Average expenditure per play" is calculated from "Annual average number of activities" and "Annual average of expenditure"



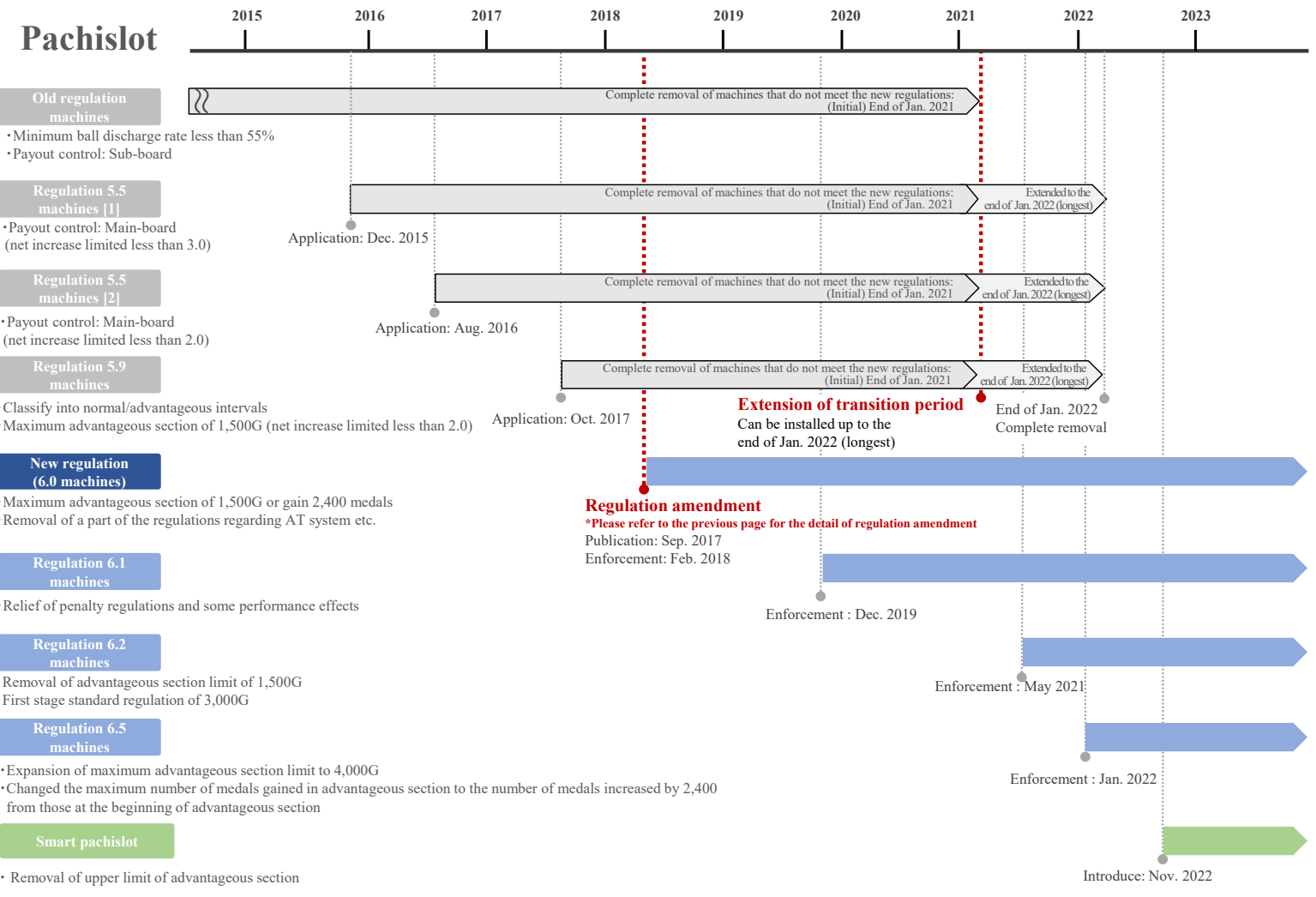


# 38. Trends in PS regulations

## Pachinko



## Pachislot

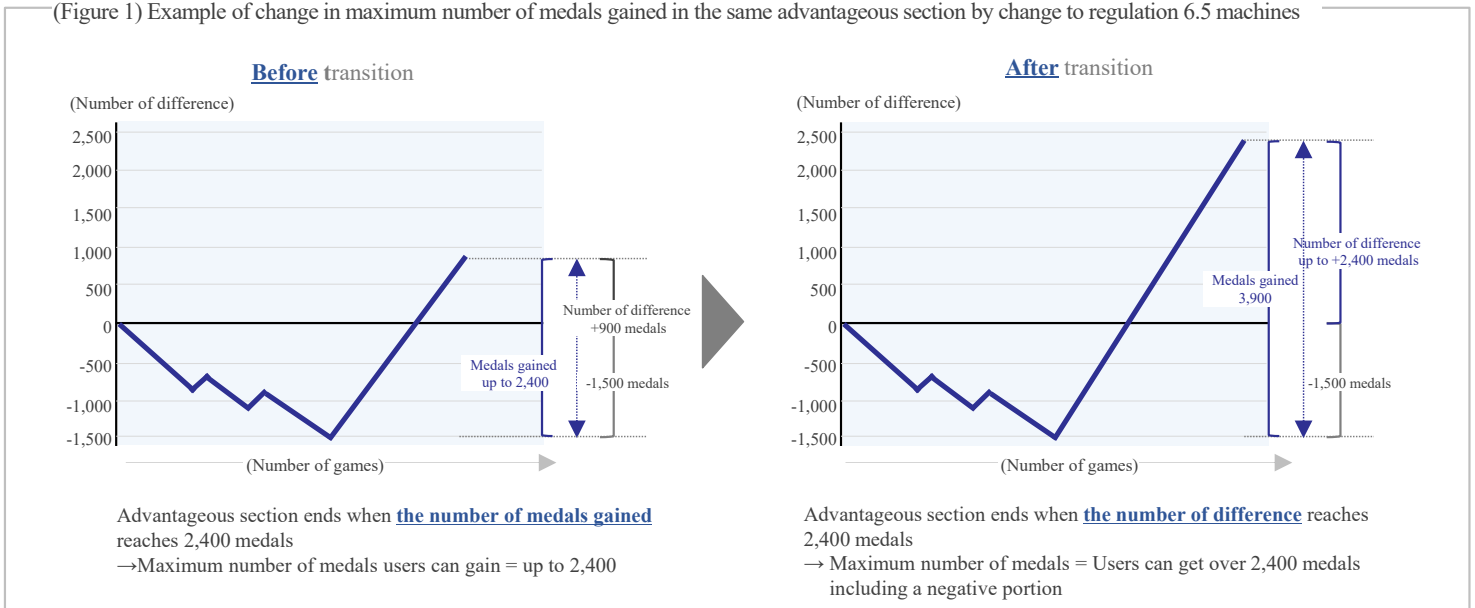


Source: TSUBURAYA FIELDS HOLDINGS, *New/old comparative table* by National Police Agency announced on September 4, 2017

### 39. [Reference] Change in self-imposed restrictions of pachislot regulation 6.0 machines

	Regulation 6 machines	Regulation 6.1 machines	Regulation 6.2 machines	Regulation 6.5 machines
Upper limit of number of games in advantageous section	1,500 games	1,500 games	3,000 games	4,000 games
Maximum number of medals gained in same advantageous section	Gained up to 2,400 medals	Gained up to 2,400 medals	Gained up to 2,400 medals	Gained up to 2,400 medals in different number Please refer to the Figure 1 below
Other main changes	-	Relief of penalty regulations	Relief of some performance effects	-
(Further note)	-	Manufacturers can produce PS machines that have a high probability of jackpots and are easy to play by reducing the number of games per 50 medals	Manufacturers can mount performances such as specific symbols aligned each time the lever is turned on and video reels representing reel effects on liquid crystals	-

(Figure 1) Example of change in maximum number of medals gained in the same advantageous section by change to regulation 6.5 machines



Source: TSUBURAYA FIELDS HOLDINGS, Greenbelt

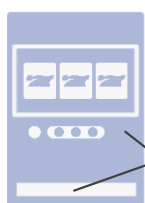
### 40. [Reference] Overview of smart pachislot

#### ◇ Purpose

PS related companies and organizations will cooperate to watch PS machines and aim to realize “strengthening countermeasures against gambling addiction” and “eliminating fraudulent act” through managing medal payout information sent from smart pachinko/ pachislot

Improving playability	Expanding playability by removing upper limit on the number of games in advantageous section
Improving game functions	Games become more efficient by eliminating actions such as medal input
Fraud prevention	Countermeasures for fraudulent at such as bringing medals
Improving environment	Improving noise problem through erasing the sounds of each medal
Infection disease prevention	Reducing risks for infection diseases through removing touch to medals
Countermeasures for gambling addiction	Countermeasures for gambling addiction by managing medal payout information

#### [Smart pachislot chassis]



#### [Dedicated unit]



Electronic medals are accumulated on the medal number display device, and when the game is completed, the information is transferred to the dedicated unit when the count key is pushed.

Electronic data

No medal necessary

#### ◇ Main specs of game functions

Content	Machines under current regulations (regulation 6.5 machines)	Smart pachislot
Maximum number of medals gained in advantageous section (2,400)	2,400 medals in difference number method	
Maximum number of games in advantageous section	4,000 games	Limitless
Complete functions (the game of the day forcibly ends when the number of medals user get reaches 19,000)		Mounted

#### ◇ Other main changes

Content	Machines under current regulations (regulation 6.5 machines)	Smart pachislot
Hall facilities	• Medals	Necessary
Hall operations	• Medal washers, circulation system, medal counters	Necessary
Fraud risks	• Medal supply, medal count, machine transfer	Necessary
	• Risk of bringing medals	Yes
	• Medal payout checking in PS information center	None
		Checkable

Source: TSUBURAYA FIELDS HOLDINGS

# 41. Change in PS industry

FY	Primary events	Industry overall	Total PS unit sales	Number of halls	Hall
2004	<ul style="list-style-type: none"> <li>Oct. Mid Niigata Earthquake</li> <li>Dec. Sumatra-Andaman Earthquake</li> </ul>	<ul style="list-style-type: none"> <li>Jul. Revisions to PS machine regulations go into effect</li> </ul>	5,690,000 machines	15,617 halls	
2005	<ul style="list-style-type: none"> <li>Jan. Livedoor incident</li> </ul>		5,830,000 machines	15,165 halls	
2006			5,490,000 machines	14,674 halls	<ul style="list-style-type: none"> <li>May Enforcement of revised Amusement Businesses Law</li> <li>*Stricter operations of halls (reinforced penalties), such as thorough no-entry of under 18 years old and payout security at closing time.</li> </ul>
2007	<ul style="list-style-type: none"> <li>Aug. Sub-prime loan problem in US</li> </ul>		4,920,000 machines	13,585 halls	<ul style="list-style-type: none"> <li>Increase in closures of dedicated pachislot specialty stores</li> <li>Full-scale introduction of pachinko with low playing cost</li> </ul>
2008	<ul style="list-style-type: none"> <li>Jul. G8 Hokkaido Toyako Summit</li> <li>Sep. US-based Lehman Brothers collapses</li> </ul>	<ul style="list-style-type: none"> <li>Jul. Voluntary ban on replacement of machines with the opening of G8 Summit</li> </ul>	4,250,000 machines	12,937 halls	
2009	<ul style="list-style-type: none"> <li>Sep. Established Democratic Party administration</li> <li>Nov. Opening of APEC Economic Leaders' Meeting</li> </ul>	<ul style="list-style-type: none"> <li>Nov. Voluntary ban on replacement of machines with the opening of APEC Economic Leaders' Meeting</li> </ul>	4,100,000 machines	12,652 halls	<ul style="list-style-type: none"> <li>Rise of ART type pachislot machines</li> <li>Full-scale introduction of pachislot with low playing cost</li> </ul>
2010	<ul style="list-style-type: none"> <li>Mar. Great East Japan Earthquake occurs</li> <li>Jul. Major flooding in Thailand</li> </ul>	<ul style="list-style-type: none"> <li>Mar. Voluntary constraints on marketing and advertising after the Great East Japan Earthquake</li> </ul>	3,880,000 machines	12,479 halls	<ul style="list-style-type: none"> <li>*Installation rate: 9.7%</li> </ul>
2011	<ul style="list-style-type: none"> <li>Oct. Yen strengthens to highest level since WWII</li> </ul>		3,860,000 machines	12,323 halls	<ul style="list-style-type: none"> <li>Aug. Strictly restricted PS advertisement (event)</li> </ul>
2012	<ul style="list-style-type: none"> <li>Dec. LDP takes power with Abe cabinet</li> <li>Mar. Haruhiko Kuroda appointed as BOJ governor</li> </ul>		3,820,000 machines	12,149 halls	<ul style="list-style-type: none"> <li>Aug. DYNAM listed in Hong Kong market</li> <li>Rise of AT type pachislot machines</li> </ul>
2013			3,460,000 machines	11,893 halls	<ul style="list-style-type: none"> <li>*Installation rate: 21.1%</li> </ul>
2014	<ul style="list-style-type: none"> <li>Apr. Consumption tax rate increased</li> </ul>		3,250,000 machines	11,627 halls	<ul style="list-style-type: none"> <li>*Installation rate: 23.0%</li> </ul>
2015			2,860,000 machines	11,310 halls	<ul style="list-style-type: none"> <li>Apr. NIRAKU listed in Hong Kong market</li> <li>Jun. Revised Businesses Affecting Public Morals Regulation Law passed, and PS industry made from category 7 to 4 business</li> </ul>
2016	<ul style="list-style-type: none"> <li>Apr. 2016 Kumamoto Earthquake</li> <li>May G7 Japan 2016 Ise-Shima Summit</li> <li>Jun. U.K. referendum on withdrawal from the EU.</li> <li>Nov. Presidential election in U.S.</li> <li>Dec. Enactment of the IR promotion law</li> </ul>	<ul style="list-style-type: none"> <li>May Moratorium on replacement of machines for the duration of Summit</li> </ul>	2,430,000 machines	10,986 halls	<ul style="list-style-type: none"> <li>Jan. Build a consensus with JASRAC regarding playing music with installation machines</li> </ul>
2017		<ul style="list-style-type: none"> <li>Feb. Amendment of the Regulation for Enforcement of the Amusement Businesses Law</li> </ul>	2,010,000 machines	10,596 halls	<ul style="list-style-type: none"> <li>May Okura Holdings Limited listed in Hong Kong Market</li> </ul>
2018	<ul style="list-style-type: none"> <li>Jun. 2018 North Korea-United States summit</li> <li>Jul. Problem Gambling Basic Countermeasure Act established</li> <li>Jul. Torrential rains in western Japan in July 2018</li> <li>Oct. Typhoon No. 21 (Jebi)</li> <li>Oct. 2018 Hokkaido Eastern Iburu Earthquake</li> </ul>		1,830,000 machines	10,060 Halls	<ul style="list-style-type: none"> <li>*Installation rate: 22.4%</li> </ul>
2019	<ul style="list-style-type: none"> <li>May Enthronement of the Emperor</li> <li>Jun. G20 summit held</li> <li>Sep. Typhoon No. 15 (Faxai)</li> <li>Sep.-Nov. Rugby World Cup</li> <li>Oct. Typhoon No. 19 (Hagibis)</li> <li>Mar. WHO described the COVID-19 a pandemic</li> </ul>		1,530,000 machines	9,639 Halls	<ul style="list-style-type: none"> <li>*Installation rate: 22.4%</li> </ul>
2020	<ul style="list-style-type: none"> <li>Apr. First state of emergency issued</li> <li>Jul. Torrential rains in July 2020</li> <li>Jan. Second state of emergency issued</li> </ul>		1,340,000 machines	9,035 Halls	<ul style="list-style-type: none"> <li>Apr. Requested suspension of halls in the target areas (95% executed)</li> <li>Late May- Halls resumed business</li> </ul>
2021	<ul style="list-style-type: none"> <li>Apr. Third state of emergency issued</li> <li>Jul. Fourth state of emergency issued</li> <li>Jul. Tokyo Olympics held</li> <li>Aug. Tokyo Paralympics held</li> </ul>		1,810,000 machines	8,458 Halls	<ul style="list-style-type: none"> <li>Apr. Lifted the ban of self-restraint of TV, radio and newspaper commercials</li> <li>Requested suspension of halls in the target areas</li> <li>Jul. Requested suspension or reduced business hours of halls in the target areas</li> </ul>
2022					<ul style="list-style-type: none"> <li>Nov. Smart pachislot introduced</li> </ul>

\*The number of pachinko halls are as of each year end.

Source: TSUBURAYA FIELDS HOLDINGS, National Police Agency's data, Pachinko Maker Trends by Yano Research Institute, Ltd.

# TSUBURAYA FIELDS HOLDINGS

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The plans, strategies and estimates of the Company indicated in these documents, other than actual results and established facts, include potential risks and uncertainties and cannot be guaranteed.

Potential risks and uncertainties include, but are not limited to, the economic environment surrounding our business, competitive conditions in the marketplace, and our handling merchandise.